Investment Benchmarking Analysis

(for the 5-year period ending December 31, 2021)

New Zealand Superannuation Fund



Table of contents

1 Executive summary

2 Peer group and universe

| 2 - 2 |
|-------|
| 2 - 3 |
| 2 - 4 |
| |
| 2 - 5 |
| 2 - 6 |
| 2 - 7 |
| 2 - 8 |
| 2 - 9 |
| |

3 Returns, benchmarks, value added

| Interpreting box and whisker graphs | 3 - 2 |
|---|--------|
| Net total returns | 3 - 3 |
| Policy returns | 3 - 4 |
| Net value added | 3 - 5 |
| Net returns by asset class | 3 - 6 |
| Benchmark returns by asset class | 3 - 7 |
| Net value added by asset class | 3 - 8 |
| Your policy return and value added calculation: | |
| - 2021 | 3 - 9 |
| - 2017 to 2020 | 3 - 10 |
| Profit/Loss on overlay programs | 3 - 11 |
| Appendix - CEM's Private equity benchmark | 3 - 12 |

4 Total cost and benchmark cost

| Comparisons of total investment cost | 4 - 2 |
|--------------------------------------|-------|
| - Trend | 4 - 3 |
| - Types of costs | 4 - 4 |
| - Detailed breakdown | 4 - 5 |
| - Material changes | 4 - 6 |

| 4 - 7 |
|--------|
| 4 - 8 |
| |
| 4 - 9 |
| 4 - 10 |
| 4 - 11 |
| 4 - 12 |
| 4 - 13 |
| 4 - 14 |
| 4 - 16 |
| |

5 Cost comparisons

| Total investment cost | 5 - 2 |
|---|-------|
| Governance, operations & support | 5 - 3 |
| Asset class costs by implementation style | 5 - 4 |

6 Risk

| Comparison of your risk levels to peers Calculation of asset risk Reduction in asset risk due to diversification Asset-liability risk Liability proxy portfolio Liability risk Projected worst case scenarios Worst case scenarios during the past 5 years | 6 - 2 6 - 3 6 - 4 6 - 5 6 - 6 6 - 7 6 - 8 6 - 9 6 - 10 |
|---|--|
| Worst case scenarios during the past 5 years Risk Trends - 2017 to 2021 Risk appendices | 6 - 9 6 - 10 6 - 11 |
| | |

7 Appendices

| Appendix A - Data Summary | 7 - 2 |
|--------------------------------|-------|
| Appendix B - Data quality | |
| Appendix C - Glossary of terms | |

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Key Takeaways

Returns

- Your 5-year net total return was 12.6%. This compares to the Global median of 9.8% and the peer median of 9.9%.
- Your 5-year policy return was 12.0%. This compares to the Global median of 9.4% and the peer median of 9.1%.
- Differences in total returns reflect in large part home-market biases and the relative performance of currencies. So they are not the primary focus of this report.

Value added

• Your 5-year net value added was 0.6%. This compares to the Global median of 0.4% and the peer median of 0.3%.

Cost

- Your investment cost of 29.1 bps was below your benchmark cost of 41.1 bps. This suggests that your fund was low cost compared to your peers.
- Your fund was low cost because it had a lower cost implementation style and it paid less than peers for similar services.
- Your costs decreased by 7.5 bps, from 36.6 bps in 2017 to 29.1 bps in 2021, because you paid less in total for similar investment styles and had a lower cost implementation style. This was partly offset by a higher cost asset mix.

Risk

• Your asset risk of 11.5% was above the Global median of 9.1%.

This benchmarking report compares your cost and return performance to the 273 funds in CEM's extensive pension database.

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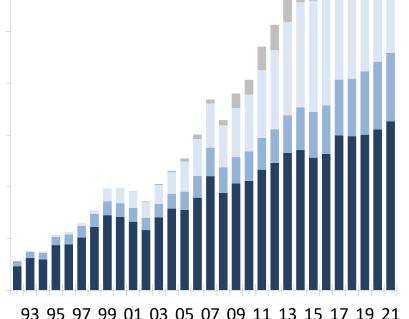
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- 145 U.S. pension funds participate. The median U.S. fund had assets of \$18.8 billion and the average U.S. fund had assets of \$45.1 billion. Total participating U.S. assets were \$6.5 trillion.
- 66 Canadian funds participate with assets totaling \$2.6 trillion.
- 54 European funds participate with aggregate assets of \$6.2 trillion. Included are funds from the Netherlands, Norway, Sweden, Finland, Ireland, Denmark and the U.K.
- 6 Asia-Pacific funds participate with aggregate assets of \$1.6 trillion. Included are funds from Australia, New Zealand, China and South Korea.
- 2 funds from other regions participate.

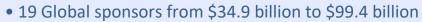
The most meaningful comparisons for your returns and value added are to the Global universe, which consists of 273 funds.



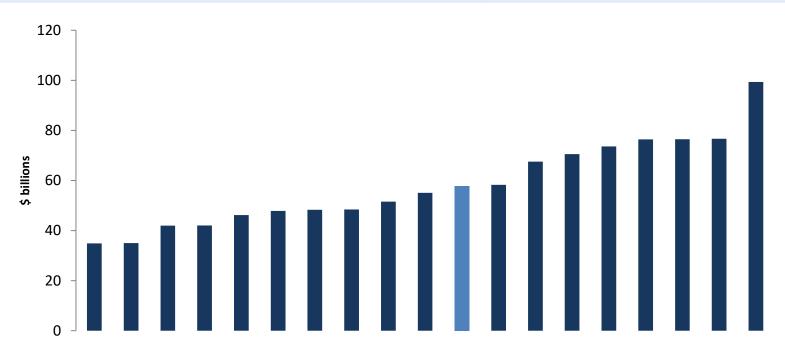


The most valuable comparisons for cost performance are to your custom peer group because size impacts costs.

Peer group for New Zealand Superannuation Fund



• Median size of \$55.1 billion versus your \$57.9 billion



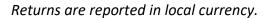
Your 5-year net total return of 12.6% compares to the Global median of 9.8% and the peer median of 9.9%

25%

Total returns, by themselves, provide little insight into the reasons behind relative performance. Therefore, we separate total return into its more meaningful components: policy return and value added.

| | Your 5-year |
|-----------------------|-------------|
| Net total fund return | 12.6% |
| - Policy return | 12.0% |
| = Net value added | 0.6% |

This approach enables you to understand the contribution from both policy mix decisions (which tend to be the board's responsibility) and implementation decisions (which tend to be management's responsibility).



20% 15% 10% 5% 0% Legend 90th 75th -5% median 25th 10th -10% your value 5-year 2021 2020 2019 2018 2017 peer med

Global net total returns - quartile rankings

Your 5-year policy return of 12.0% compares to the Global median of 9.4% and the peer median of 9.1%.

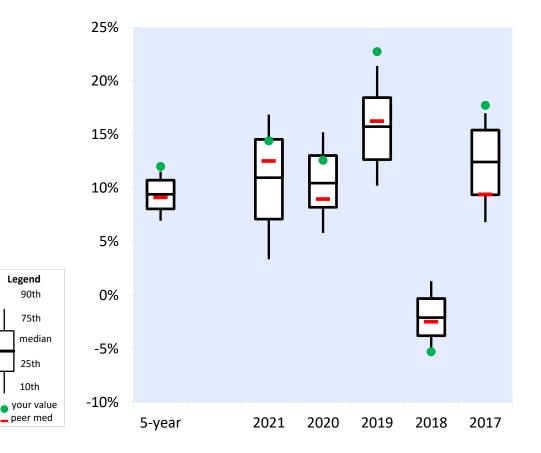
Your policy return is the return you could have earned passively by indexing your investments according to your policy mix.

Having a higher or lower relative policy return is not necessarily good or bad. Your policy return reflects your investment policy, which should reflect your:

- Long term capital market expectations
- Liabilities
- Appetite for risk

Each of these three factors is different across funds. Therefore, it is not surprising that policy returns often vary widely between funds.

Global policy returns - quartile rankings



To enable fairer comparisons, the policy returns of all participants with policy weight in private equity were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices.

Differences in policy return are caused by differences in policy mix and benchmarks. At the end of 2021 your policy mix compared to your peers and the Global universe as follows:

2021 Policy asset mix

 Your fund had substantially more stock than the peer and Global averages (your 80% versus a Global average of 39% and peer average of 43%).

| | Your | Peer | Global |
|---------------------------------|------|------|--------|
| | fund | avg. | avg. |
| Stock - Europe & Far East | 5% | 2% | 3% |
| Stock - U.S. | 0% | 7% | 9% |
| Stock - Emerging | 0% | 4% | 2% |
| Stock - Global | 75% | 20% | 16% |
| Other Stock ¹ | 0% | 10% | 9% |
| Total Stock | 80% | 43% | 39% |
| Fixed income - U.S. | 0% | 1% | 7% |
| | | - | |
| Fixed income - Long bonds | 0% | 12% | 14% |
| Fixed income - Global | 20% | 6% | 2% |
| Cash | 0% | 1% | 0% |
| Other Fixed Income ¹ | 0% | 13% | 15% |
| Total Fixed Income | 20% | 33% | 39% |
| Hedge funds | 0% | 3% | 2% |
| Real estate incl. REITs | 0% | 8% | 7% |
| Other Real Assets ¹ | 0% | 3% | 4% |
| Private equity | 0% | 6% | 6% |
| Private debt | 0% | 2% | 3% |
| Total | 100% | 100% | 100% |
| | | | |

1. Other stock includes Canada and ACWI x U.S. stock. Other fixed income includes Canada, Inflation Indexed, Europe/Far East, High Yield and Emerging bonds. Real assets includes commodities, natural resources and infrastructure.

Your fund uses derivatives to adjust exposure to several asset classes.

| | | Actual as | set mix |
|----------------------------|--------|-------------|-------------|
| | Policy | excluding | including |
| Asset class | mix | derivatives | derivatives |
| Stock - New Zealand (EAFE) | 5% | 4% | 0% |
| Stock - Emerging | 0% | 3% | 8% |
| Stock - Global | 75% | 45% | 60% |
| | 80% | 52% | 67% |
| Fixed Income - U.S. | 0% | 0% | 0% |
| Fixed Income - Global | 20% | 9% | 9% |
| Cash | 0% | 19% | -1% |
| | 20% | 28% | 8% |
| Real Estate ex-REITs | 0% | 1% | 1% |
| Infrastructure | 0% | 2% | 2% |
| Natural Resources | 0% | 5% | 5% |
| Hedge Funds | 0% | 6% | 6% |
| Diversified Private Equity | 0% | 1% | 1% |
| Other Private Equity | 0% | 6% | 6% |
| | 100% | 100% | 96% |

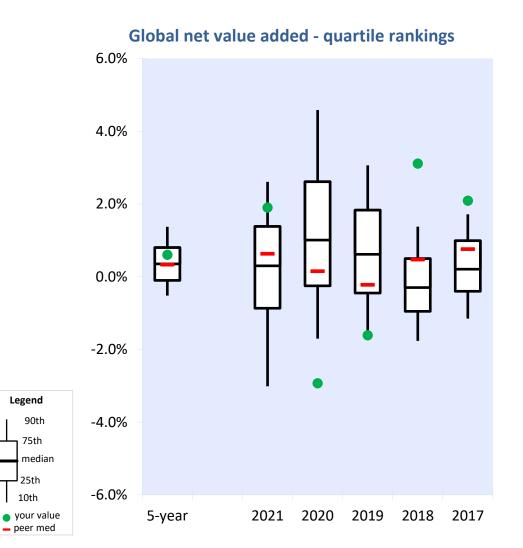
Net value added is the component of total return from active management. Your 5year net value added was 0.6%.

Net value added equals total net return minus policy return.

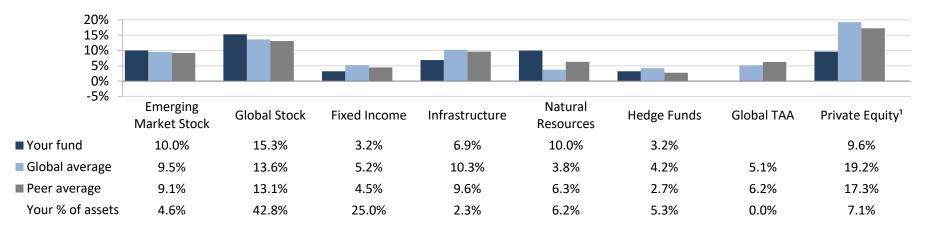
Value added for New Zealand Superannuation Fund

| | Net | Policy | Net value |
|--------|--------|--------|-----------|
| Year | return | return | added |
| 2021 | 16.3% | 14.4% | 1.9% |
| 2020 | 9.7% | 12.6% | -2.9% |
| 2019 | 21.1% | 22.7% | -1.6% |
| 2018 | -2.2% | -5.3% | 3.1% |
| 2017 | 19.8% | 17.7% | 2.1% |
| 5-Year | 12.6% | 12.0% | 0.6% |

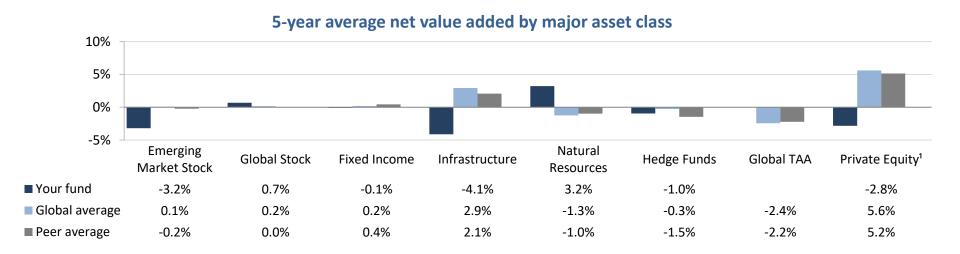
Your 5-year net value added of 0.6% compares to a median of 0.3% for your peers and 0.4% for the Global universe.



Comparisons of your 5-year net return and net value added by major asset class:



5-year average net return by major asset class

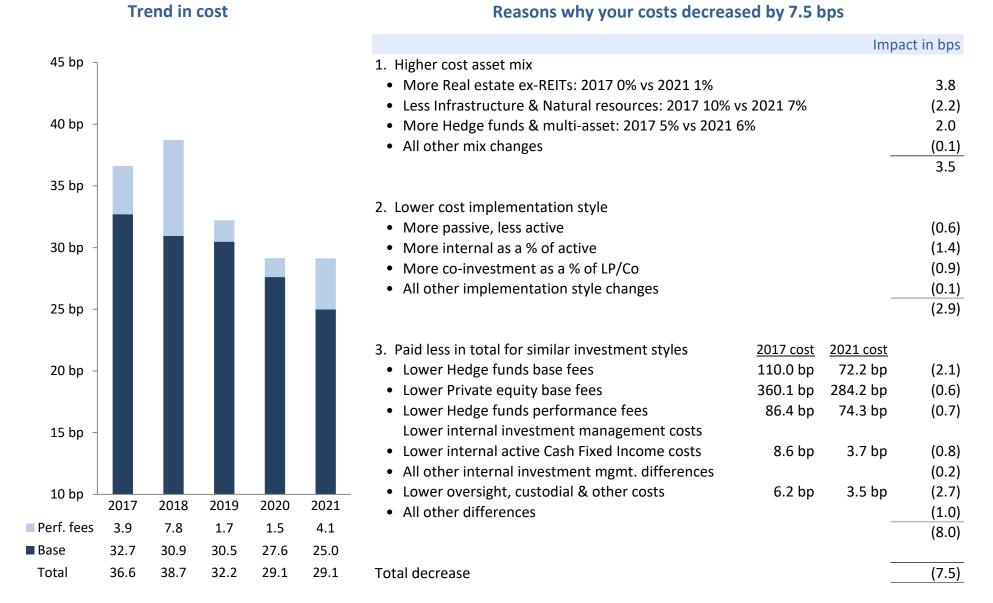


1. To enable fairer comparisons, the private equity benchmarks of all participants, including your fund were adjusted to reflect lagged, investable, public-market indices.

Your investment costs, excluding private asset performance fees, were \$168.5 million or 29.1 basis points in 2021.

| Asset management costs by asset | Inter | nal Man | agement | Exter | nal Managei | ment | | | Footnotes |
|--|-----------|----------------|----------------|----------------|-------------|-------------------|---------|--------|--|
| class and style (\$000s) | Passive | Active | Overseeing | Passive | Active | Perform. | | | 1. Default base fees |
| | | | of external | fees | base fees | fees ³ | Total | | were added: Venture |
| Stock - Europe & Far East | 967 | 2,649 | 707 | | 4,006 | | 8,329 | | capital - LP 165 bp. 2. Default underlying |
| Stock - Emerging | | | 707 | 958 | | | 1,665 | | costs were added: |
| Stock - Global | | | 4,418 | 9 <i>,</i> 335 | | | 13,753 | | Private equity - |
| Fixed income - U.S. | 314 | | | | | | 314 | | Diversified - FoFs 154 |
| Fixed income - Global | 808 | | 515 | 1,275 | | | 2,598 | | bps. |
| Cash | | 3,454 | | | | | 3,454 | | Refer to Appendix A for |
| Infrastructure ³ | | 683 | 328 | | 1,564 | 1,660 | 2,575 | | full details regarding defaults. |
| Infrastructure - LP ³ | | | 662 | | 1,869 | 256 | 2,531 | | 3. Total cost excludes |
| Natural resources ³ | | 1,608 | 1,824 | | 2,441 | 2,080 | 5,873 | | carry/performance fees |
| Real estate ex-REITs ³ | | 1,023 | | | | | 1,023 | | for real estate, |
| Real estate ex-REITs - LP ³ | | | 2,960 | | 1,101 | 6,209 | 4,061 | | infrastructure, natural |
| Real estate ex-REITs - Co-invest. ³ | | | 1,977 | | 1,579 | | 3,556 | | resources and private |
| Hedge funds - External active | | | 3,130 | | 20,099 | 23,895 | 47,124 | | equity. Performance fees are included for the |
| Private equity - Diversified - LP ³ | | | 4,999 | | 7,762 | 3,913 | 12,761 | | public market asset |
| Private equity - Diversified - Co-invest. ³ | | | 620 | | | | 620 | | classes and hedge funds. |
| Private equity - Diversified - FoFs ^{2 3} | | | 881 | | 276 | 383 | 1,157 | | 4. Excludes non- |
| Venture capital - LP ¹³ | | | 304 | | 11 | 16 | 315 | | investment costs, such |
| Venture capital - Co-invest. ³ | | | 317 | | | | 317 | | as benefit insurance |
| Private equity - Other - LP ³ | | 5 <i>,</i> 022 | | | | | 5,022 | | premiums and preparing cheques for retirees. |
| Private equity - Other - Co-invest. ³ | | | 3,631 | | 15,013 | | 18,644 | | cheques for retirees. |
| Derivatives/Overlays | 3,641 | 9 <i>,</i> 028 | | | | | 12,669 | | |
| Total excluding private asset perform | ance fees | | | | | | 148,361 | 25.6bp | |
| Oversight, custodial and other costs | 4 | | | | | | | | |
| Oversight of the fund | | | | | | | 14,014 | | |
| Trustee & custodial | | | | | | | 5,510 | | |
| Consulting and performance measure | ement | | | | | | 0 | | |
| Audit | | | | | | | 612 | | |
| Other | | | | | | | 0 | | |
| Total oversight, custodial & other cos | sts | | | | | | 20,136 | 3.5bp | |
| Total investment costs (excl. transact | ion costs | & private | e asset perfoi | mance fees | s) | | 168,497 | 29.1bp | |
| | | | | | 1 | | , | 14 | |

Your costs decreased by 7.5 bps, from 36.6 bps in 2017 to 29.1 bps in 2021, because you paid less in total for similar investment styles and had a lower cost implementation style. This was partly offset by a higher cost asset mix.



Your total investment cost of 29.1 bps was below the peer median of 46.4 bps.

Legend

90th 75th

median 25th 10th

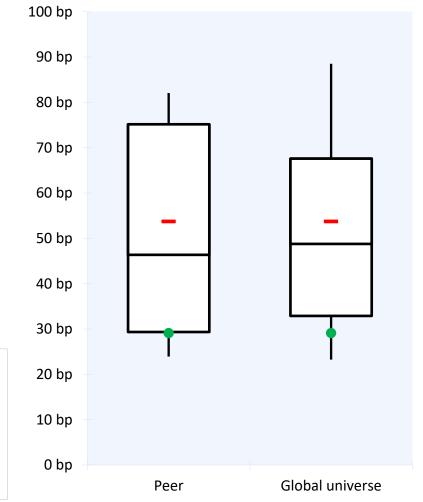
your value

peer avg

Differences in total investment cost are often caused by two factors that are often outside of management's control:

- Asset mix, particularly holdings of the highest cost asset classes: real estate (excl. REITs), infrastructure, hedge funds, private equity and private credit. These high cost assets equaled 20% of your funds assets at the end of 2021 versus a peer average of 24%.
- Fund size. Bigger funds have advantages of scale.

Therefore, to assess whether your costs are high or low given your unique asset mix and size, CEM calculates a benchmark cost for your fund. This analysis is shown on the following page.



Total investment cost

excluding transaction costs and private asset performance fees

Benchmark cost analysis suggests that, after adjusting for fund size and asset mix, your fund was low cost by 12.0 basis points in 2021.

Your benchmark cost is an estimate of what your cost would be given your actual asset mix and the median costs that your peers pay for similar services. It represents the cost your peers would incur if they had your actual asset mix.

Your total cost of 29.1 bp was below your benchmark cost of 41.1 bp. Thus, your cost savings were 12.0 bp.

Your cost versus benchmark

| | \$000s | basis points |
|----------------------------|----------|--------------|
| Your total investment cost | 168,497 | 29.1 bp |
| Your benchmark cost | 237,742 | 41.1 bp |
| Your excess cost | (69,245) | (12.0) bp |

Your fund was low cost because it had a lower cost implementation style and it paid less than peers for similar services.

| | Excess C (Saving | |
|--|--|---|
| | \$000s | bps |
| Lower cost implementation style Less active management, more lower cost passive Less external management, more lower cost internal Less LPs as a percentage of external Less fund of funds More co-investment as a percentage of LP/Co More overlays | (35,731) (11,035) (1,710) (705) (2,492) 1,350 (50,324) | (6.2) (1.9) (0.3) (0.1) (0.4) 0.2 (8.7) |
| 2. Paying less than peers for similar services | | |
| External investment management costs | (25,752) | (4.5) |
| Internal investment management costs | (197) | (0.0) |
| Oversight, custodial & other costs | 7,028 | 1.2 |
| | (18,921) | (3.3) |
| Total savings | (69,245) | (12.0) |

Your implementation style was 8.7 bps lower cost than the peer average.

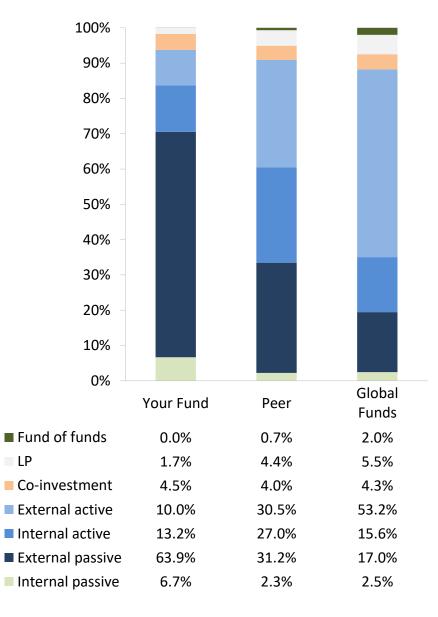
Implementation style is the way in which your fund implements asset allocation. Each implementation choice has a cost. Your first choice is how much to implement passively or actively. The table below summarizes your aggregate choices versus peers and their cost impact.

| Implementation choices | Impact |
|--|----------|
| More passive, less active | (6.2) bp |
| More internal as a % of passive | (0.0) bp |
| More internal as a % of active | (1.9) bp |
| More evergreen % in private assets, excl. PE | (0.3) bp |
| Less fund of funds % of LP/Co/FoF | (0.1) bp |
| More co-investment % of LP/Co | (0.4) bp |
| More overlays | 0.2 bp |
| Total impact | (8.7) bp |

1. Implementation style is shown as a % of total fund fee basis because the fee basis is the primary driver of cost for private assets (e.g., new private equity LP commitments increase costs before LP NAV increases). Style weights are based on average holdings. Cash and derivatives are excluded.

The peer and universe style was adjusted to match your asset mix. It equals their average style for each asset class weighted by your fee basis for the asset class. It shows how the average peer would implement your asset mix.

Implementation style¹

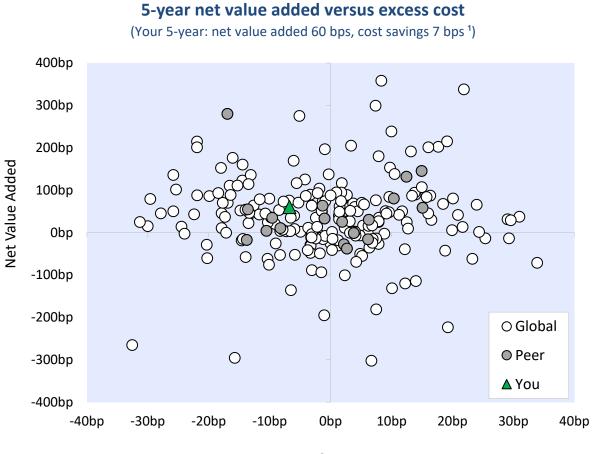


The table below summarizes why your fund is high/low cost relative to the peermedian by asset class.

| | Impl. | Paying | | |
|------------------------------|----------|-------------|----------|-------------|
| | style | more/(less) | Total | Total |
| Asset class/category | \$000s | \$000s | \$000s | bps |
| Stock - Europe & Far East | (132) | 2,618 | 2,486 | 9.9 bp |
| Stock - Emerging | (5,783) | (254) | (6,037) | (38.6) bp |
| Stock - Global | (27,901) | 0 | (27,901) | (10.8) bp |
| Fixed income - U.S. | (22) | 310 | 287 | 122.8 bp |
| Fixed income - Global | (3,161) | 155 | (3,006) | (5.5) bp |
| Real estate ex-REITs | (337) | 4,574 | 4,236 | 74.4 bp |
| Infrastructure | (2,189) | (548) | (2,737) | (30.3) bp |
| Natural resources | (8,767) | (2,431) | (11,199) | (37.3) bp |
| Hedge funds | (1,822) | (37,856) | (39,679) | (123.3) bp |
| Private equity - Diversified | (605) | 7,171 | 6,565 | 138.5 bp |
| Venture capital | (952) | 313 | (639) | (1829.6) bp |
| Private equity - Other | | | Excluded | Excluded |
| Derivatives and overlays | 1,350 | 0 | 1,350 | 0.2 bp |
| Oversight, custodial & other | n/a | 7,028 | 7,028 | 1.2 bp |
| Total | (50,324) | (18,921) | (69,245) | (12.0) bp |

Why are you high/(low) cost by asset class?

Your 5-year performance placed in the positive value added, low cost quadrant of the cost effectiveness chart.



Excess Cost

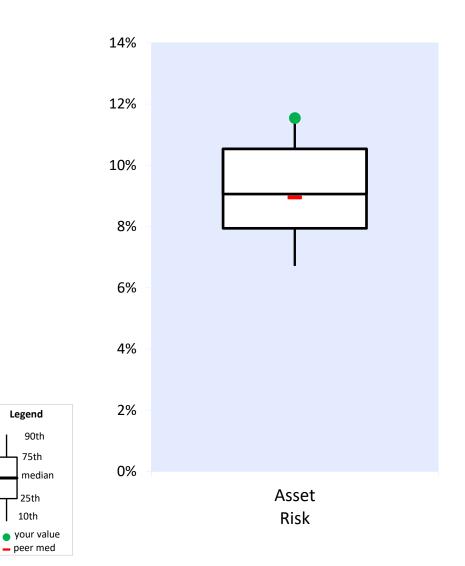
1. Your 5-year savings of 6.8 basis points is the average of your peer-based savings for the past 5 years.

| | 2021 | 2020 | 2019 | 2018 | 2017 | 5-year |
|-----------------|-----------|------------|------------|----------|----------|----------|
| Net value added | 190.0bp | (293.0) bp | (161.0) bp | 311.0bp | 209.0bp | 60.2bp |
| Excess cost | (12.0) bp | (10.1) bp | (8.4) bp | (2.0) bp | (1.4) bp | (6.8) bp |

Comparison of risk levels:

Your asset risk of 11.5% was above the Global median of 9.1%. Asset risk is the standard deviation of your policy return. It is based on the historical variance of, and covariance between, the asset classes in your policy mix.

Global risk levels at December 31, 2021



Legend 90th 75th

25th

10th

2 Description of peer group and universe

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Peer group

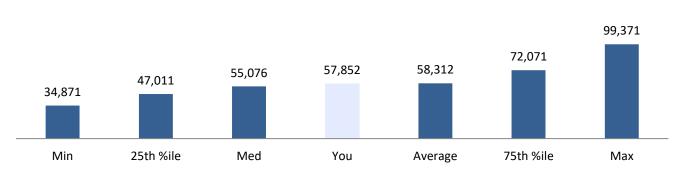
Your peer group is comprised of 19 Global funds, with assets ranging from \$34.9 billion to \$99.4 billion versus your \$57.9 billion. The median size is \$55.1 billion.

In order to preserve client confidentiality, we do not disclose your peers' names in this document. Your peer group consist of plans with the following characteristics:

| | You | Peers | Global average |
|---------------------------|------|-------------|-------------------|
| Plan Assets (\$ billions) | | | |
| Range | 57.9 | 34.9 - 99.4 | 0.1 - 2,326.5 |
| Median | | 55.1 | 15.5 |
| <u># of Plans</u> | | | |
| Corporate | | 6 | 124 |
| Public | | 6 | 111 |
| Other | 1 | 7 | 38 |
| Total | | 19 | 273 |
| Implementation style | | | |
| % External active | 12.9 | 55.3 | 66.8 |
| % External passive | 51.9 | 17.2 | 17.6 |
| % Internal active | 28.1 | 22.4 | 11.7 |
| % Internal passive | 7.1 | 5.1 | 3.8 |
| <u>Asset mix</u> | | | |
| % Stock | 51.6 | 40.3 | 38.2 |
| % Fixed Income | 25.7 | 32.3 | 37.9 |
| % Real Assets | 7.7 | 11.6 | 10.1 |
| % Private Equity | 6.7 | 6.9 | 6.3 |
| % Private Credit | 0.0 | 2.0 | 2.5 |
| % Hedge Funds & Other | 8.3 | 6.8 | 5.1 |

Peer Group Characteristics - 2021

Your peer group is selected such that your fund size is usually close to the median of your peer group. Size is the primary criteria for choosing your peer group, because size greatly impacts how much you pay for services. Generally, the larger your fund, the smaller your unit operating costs (i.e., the economies of scale impact).

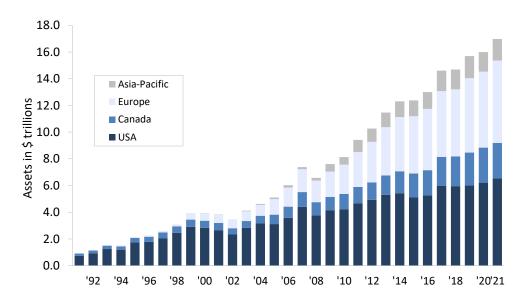


Total fund assets (\$ millions) - you versus peers

CEM global universe

CEM has been providing investment benchmarking solutions since 1991. The 2021 survey universe is comprised of 273 funds representing \$17.0 trillion in assets. The breakdown by region is as follows:

- 145 U.S. pension funds with aggregate assets of \$6.5 trillion.
- 66 Canadian pension funds with aggregate assets of \$2.6 trillion.
- 54 European pension funds with aggregate assets of \$6.2 trillion. Included are funds from the Netherlands, Norway, Sweden, Finland, Denmark, UK, and Ireland.
- 6 Asia-Pacific pension funds with aggregate assets of \$1.6 trillion.



CEM global universe

Universe subsets

CEM's global survey universe is comprised of 273 funds with total assets of \$17.0 trillion. Your fund's returns and costs are compared to the following two subsets of the global universe:

- Peers Your peer group is comprised of 19 Global funds ranging in size from \$34.9 \$99.4 billion. The peer median of \$55.1 billion compares to your \$57.9 billion.
- Global The global universe is comprised of 273 funds ranging in size from \$0.1 \$2,326.5 billion. The median fund is \$15.5 billion.

| | | | Global b | by type | | | Glob | al by Cou | ntry | |
|------------------------|--------------------|-------|----------|---------|---------|-------|--------|-----------|---------|---------|
| | Peer | | | | | | | | Asia- | |
| | group ¹ | Corp. | Public | Other | Total | U.S. | Canada | Europe | Pacific | Total |
| # of funds | | | | | | | | | | |
| 2021 | 19 | 124 | 111 | 38 | 273 | 145 | 66 | 54 | 8 | 273 |
| 2020 | 19 | 135 | 136 | 37 | 308 | 158 | 69 | 72 | 9 | 308 |
| 2019 | 19 | 135 | 136 | 42 | 313 | 152 | 72 | 75 | 14 | 313 |
| 2018 | 19 | 147 | 148 | 44 | 339 | 170 | 78 | 77 | 14 | 339 |
| 2017 | 19 | 151 | 154 | 47 | 352 | 167 | 80 | 89 | 16 | 352 |
| <u># of funds with</u> | | | | | | | | | | |
| uninterrupted of | data for: | | | | | | | | | |
| 1 yr | 19 | 124 | 111 | 38 | 273 | 145 | 66 | 54 | 8 | 273 |
| 2 yrs | 19 | 118 | 107 | 33 | 258 | 137 | 62 | 52 | 7 | 258 |
| 3 yrs | 19 | 109 | 101 | 32 | 242 | 125 | 61 | 49 | 7 | 242 |
| 4 yrs | 19 | 104 | 101 | 31 | 236 | 121 | 60 | 48 | 7 | 236 |
| 5 yrs | 19 | 97 | 95 | 30 | 222 | 115 | 54 | 46 | 7 | 222 |
| Total assets (\$ | billions) | | | | | | | | | |
| 2021 | 1,108 | 2,440 | 11,203 | 3,399 | 17,042 | 6,538 | 2,648 | 6,177 | 1,679 | 17,042 |
| 2020 | 1,023 | 2,508 | 10,621 | 3,049 | 16,178 | 6,218 | 2,620 | 5,696 | 1,643 | 16,178 |
| 2019 | 966 | 2,438 | 10,259 | 3,219 | 15,915 | 6,017 | 2,447 | 5,579 | 1,871 | 15,915 |
| 2018 | 878 | 2,246 | 9,884 | 2,732 | 14,861 | 5,958 | 2,221 | 5,027 | 1,655 | 14,861 |
| 2017 | 873 | 2,246 | 9,880 | 2,954 | 15,079 | 5,986 | 2,155 | 4,928 | 2,010 | 15,079 |
| 2021 asset dist | ribution | | | | | | | | | |
| <u>(\$ billions)</u> | | | | | | | | | | |
| Avg | 58.3 | 19.7 | 100.9 | 89.4 | 62.4 | 45.1 | 40.1 | 114.4 | 209.9 | 62.4 |
| Max | 99.4 | 185.8 | 2,326.5 | 1,073.8 | 2,326.5 | 589.0 | 517.7 | 2,326.5 | 1,143.4 | 2,326.5 |
| 75th %ile | 72.1 | 26.0 | 85.4 | 96.4 | 47.8 | 38.6 | 24.6 | 70.5 | 130.5 | 47.8 |
| Median | 55.1 | 9.0 | 24.8 | 24.8 | 15.5 | 18.8 | 8.6 | 21.1 | 72.8 | 15.5 |
| 25th %ile | 47.0 | 3.6 | 8.6 | 4.6 | 5.1 | 5.1 | 3.1 | 8.0 | 39.4 | 5.1 |
| Min | 34.9 | 0.5 | 0.1 | 0.1 | 0.1 | 0.5 | 0.1 | 1.0 | 5.1 | 0.1 |

Universe subsets by number of funds and assets

1. Peer group statistics are for your 2021 peer group only as your peer group may have included different funds in prior years.

Implementation style, actual mix and policy mix by universe subset

| | | | Global by type | | | | Global by Country | | | | | |
|---------------------------|-------------------|------------|----------------|------------|------------|------------|-------------------|------------|------------|------------|------------|--|
| | Your | Peer | | GIUDA | by type | | | 0100 | | Asia- | | |
| | fund ¹ | group | Corp. | Public | Other | Total | U.S. | Canada | Europe | Pacific | Total | |
| | Tunu | group | corp. | FUDIIC | Other | TOtal | 0.5. | Canada | Luiope | Facilie | TOtal | |
| Implementation style | | | | | | | | | | | | |
| External Active | 12.9 | 53.5 | 73.1 | 56.0 | 60.4 | 64.3 | 72.1 | 62.5 | 48.0 | 48.9 | 64.3 | |
| Fund of funds | 0.0 | 1.7 | 2.3 | 2.7 | 2.2 | 2.5 | 2.6 | 1.7 | 3.0 | 2.0 | 2.5 | |
| External passive | 51.9 | 17.2 | 18.0 | 16.8 | 19.0 | 17.6 | 18.1 | 11.9 | 23.4 | 17.3 | 17.6 | |
| Internal Active | 28.1 | 22.4 | 5.2 | 18.4 | 13.6 | 11.7 | 4.1 | 18.8 | 22.5 | 19.8 | 11.7 | |
| Internal Passive | 7.1 | 5.1 | 1.4 | 6.2 | 4.9 | 3.8 | 3.1 | 5.0 | 3.1 | 12.1 | 3.8 | |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |
| | | | | | | | | | | | | |
| Actual asset mix | | | | | | | | | | | | |
| Stock | 51.6 | 40.3 | 29.4 | 46.0 | 44.0 | 38.2 | 35.4 | 37.7 | 44.9 | 46.8 | 38.2 | |
| Fixed Income ² | 28.5 | 33.6 | 52.3 | 25.4 | 33.3 | 38.7 | 42.9 | 34.5 | 33.7 | 31.0 | 38.7 | |
| Global TAA | 0.0 | 0.3 | 0.5 | 0.8 | 0.2 | 0.6 | 0.6 | 0.5 | 0.6 | 0.1 | 0.6 | |
| Real Assets | 7.7 | 11.6 | 6.3 | 13.5 | 12.3 | 10.1 | 6.6 | 16.8 | 11.1 | 10.6 | 10.1 | |
| Hedge Funds | 5.6 | 4.0 | 3.9 | 2.7 | 1.9 | 3.2 | 4.5 | 1.7 | 1.2 | 3.3 | 3.2 | |
| Balanced Funds | 0.0 | 0.1 | 0.0 | 0.3 | 0.0 | 0.1 | 0.0 | 0.0 | 0.7 | 0.0 | 0.1 | |
| Risk Parity | 0.0 | 1.2 | 0.5 | 0.4 | 0.1 | 0.4 | 0.8 | 0.0 | 0.0 | 0.1 | 0.4 | |
| Private Debt | 0.0 | 2.0 | 1.9 | 2.7 | 3.7 | 2.5 | 1.6 | 3.3 | 3.9 | 1.4 | 2.5 | |
| Private Equity | <u>6.7</u> | <u>6.9</u> | <u>5.3</u> | <u>8.1</u> | <u>4.5</u> | <u>6.3</u> | <u>7.6</u> | <u>5.4</u> | <u>3.8</u> | <u>6.8</u> | <u>6.3</u> | |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |
| Policy asset mix | | | | | | | | | | | | |
| Stock | 80.0 | 41.9 | 29.4 | 45.5 | 43.7 | 38.0 | 35.5 | 36.9 | 43.8 | 52.9 | 38.0 | |
| Fixed Income | 20.0 | 33.4 | 53.5 | 25.6 | 33.6 | 39.3 | 44.3 | 34.9 | 33.1 | 27.8 | 39.3 | |
| Global TAA | 0.0 | 0.2 | 0.4 | 1.0 | 0.2 | 0.6 | 0.6 | 0.7 | 0.4 | 0.2 | 0.6 | |
| Real Assets | 0.0 | 11.1 | 6.5 | 14.9 | 13.1 | 10.9 | 7.2 | 17.5 | 12.6 | 10.6 | 10.9 | |
| Hedge funds | 0.0 | 3.3 | 3.2 | 1.9 | 1.7 | 2.4 | 3.4 | 1.4 | 1.1 | 2.3 | 2.4 | |
| Balanced Funds | 0.0 | 0.1 | 0.0 | 0.2 | 0.0 | 0.1 | 0.0 | 0.0 | 0.4 | 0.0 | 0.1 | |
| Risk Parity | 0.0 | 1.3 | 0.5 | 0.4 | 0.0 | 0.4 | 0.7 | 0.0 | 0.0 | 0.0 | 0.4 | |
| Private Debt | 0.0 | 2.5 | 1.8 | 3.2 | 3.6 | 2.6 | 1.4 | 4.1 | 4.5 | 1.2 | 2.6 | |
| Private Equity | <u>0.0</u> | <u>6.3</u> | <u>4.7</u> | <u>7.3</u> | <u>4.2</u> | <u>5.7</u> | <u>6.8</u> | <u>4.5</u> | <u>4.0</u> | <u>5.1</u> | <u>5.7</u> | |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |

Implementation style, actual mix and policy mix - 2021 (as a % of year-end assets)

1. Since your fund provided average assets, the above tables show your implementation style and asset mix using

average assets rather than year-end.

2. Includes derivatives and overlays.

Implementation style, actual mix and policy mix trends

Implementation style, actual mix and policy mix - 2017 to 2021

| as a % of | year-end | assets) |
|-----------|----------|---------|
|-----------|----------|---------|

| | | Yc | our fun | d1 | | | Pee | r avera | ige ² | | | Glob | al aver | age ² | |
|---------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------------|------------|------------|------------|------------|------------------|------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2021 | 2020 | 2019 | 2018 | 2017 | 2021 | 2020 | 2019 | 2018 | 2017 |
| | | | | | | | | | | | | | | | |
| Implementation style | | | | | | | | | | | | | | | |
| External active | 12.9 | 14.0 | 13.7 | 14.6 | 12.7 | 53.5 | 55.1 | 54.9 | 55.1 | 55.9 | 61.7 | 61.4 | 61.3 | 61.1 | 60.7 |
| Fund of funds | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 1.7 | 1.8 | 2.2 | 2.4 | 2.2 | 2.6 | 2.2 | 2.3 | 2.5 | 2.4 |
| External passive | 51.9 | 43.5 | 58.6 | 59.5 | 57.1 | 17.2 | 17.0 | 17.9 | 17.3 | 15.3 | 18.1 | 18.4 | 18.3 | 18.4 | 18.9 |
| Internal active | 28.1 | 36.2 | 26.5 | 25.6 | 29.2 | 22.4 | 22.4 | 21.1 | 21.0 | 23.8 | 13.2 | 13.6 | 13.6 | 13.4 | 13.7 |
| Internal passive | <u>7.1</u> | <u>6.2</u> | <u>1.1</u> | <u>0.3</u> | <u>0.9</u> | <u>5.1</u> | <u>3.7</u> | <u>3.8</u> | <u>4.2</u> | <u>2.8</u> | <u>4.4</u> | <u>4.4</u> | <u>4.5</u> | 4.6 | 4.2 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| | | | | | | | | | | | | | | | |
| Actual asset mix | 74.6 | co = | 60 G | 60.0 | co 7 | 40.0 | aa 7 | aa 7 | 20.4 | 10.0 | | 20.6 | 20 F | 20.6 | |
| Stock | 71.6 | 69.5 | 69.6 | 69.9 | 69.7 | 40.3 | 39.7 | 39.7 | 39.4 | 40.9 | 37.7 | 38.6 | 38.5 | 38.6 | 42.4 |
| Fixed income ³ | 8.3 | 7.7 | 8.3 | 8.2 | 10.1 | 33.6 | 33.6 | 33.2 | 34.1 | 34.0 | 38.7 | 38.9 | 38.5 | 38.5 | 36.5 |
| Global TAA | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 | 0.6 | 0.7 | 0.8 | 0.9 | 0.9 |
| Real assets | 7.7 | 9.0 | 8.9 | 10.2 | 9.0 | 11.6 | 12.2 | 12.5 | 12.1 | 11.5 | 10.6 | 10.4 | 10.7 | 10.6 | 9.8 |
| Hedge funds | 5.6 | 6.0 | 5.5 | 5.1 | 4.5 | 4.0 | 4.7 | 5.4 | 5.3 | 5.1 | 3.0 | 3.0 | 3.2 | 3.4 | 3.4 |
| Balanced Funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.4 | 0.4 | 0.4 |
| Risk Parity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.2 | 1.6 | 1.8 | 1.9 | 1.9 | 0.4 | 0.5 | 0.5 | 0.5 | 0.5 |
| Private credit | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.0 | 1.8 | 1.4 | 1.2 | 1.4 | 2.3 | 2.2 | 2.0 | 1.8 | 1.4 |
| Private equity | <u>6.7</u> | <u>7.9</u> | 7.6 | <u>6.6</u> | <u>6.7</u> | <u>6.9</u> | <u>6.0</u> | <u>5.6</u> | <u>5.4</u> | <u>4.9</u> | <u>6.6</u> | <u>5.7</u> | <u>5.5</u> | <u>5.3</u> | <u>4.8</u> |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Policy asset mix | | | | | | | | | | | | | | | |
| Stock | 80.0 | 80.0 | 80.0 | 80.0 | 80.0 | 41.9 | 41.6 | 40.4 | 41.2 | 41.3 | 37.8 | 38.9 | 39.2 | 39.9 | 42.7 |
| Fixed income | 20.0 | 20.0 | 20.0 | 20.0 | 20.0 | 33.4 | 33.2 | 34.9 | 34.0 | 33.6 | 39.0 | 38.2 | 38.8 | 38.5 | 36.6 |
| Global TAA | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.3 | 0.4 | 0.4 | 0.4 | 0.6 | 0.7 | 0.7 | 0.8 | 0.9 |
| Real assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 11.1 | 11.5 | 11.2 | 11.3 | 11.2 | 11.3 | 11.2 | 10.8 | 10.6 | 10.1 |
| Hedge funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 3.3 | 4.1 | 4.9 | 4.9 | 5.3 | 2.4 | 2.6 | 2.8 | 3.1 | 3.1 |
| Balanced Funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Risk Parity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.3 | 1.3 | 1.5 | 1.9 | 1.9 | 0.4 | 0.4 | 0.4 | 0.5 | 0.5 |
| Private credit | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 2.5 | 2.2 | 1.3 | 1.3 | 1.4 | 2.4 | 2.2 | 1.8 | 1.5 | 1.3 |
| Private equity | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 6.3 | 5.7 | 5.4 | 4.9 | 4.9 | 6.0 | 5.6 | 5.3 | 5.1 | 4.9 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| | -00 | | | | | | | | | | | | | | |

1. Due to the fact that your fund provided average assets, the above tables show your trend in implementation style and asset mix using average assets rather than year-end.

2. Trends are based on the 222 Global and 19 peer funds with 5 or more consecutive years of data ending 2021.

3. Includes derivatives and overlays.

Implementation style by asset class

Implementation style impacts your costs, because external active management tends to be more expensive than internal or passive (or indexed) management and fund-of-funds usage is more expensive than direct fund investment.

Implementation style by asset class - 2021 (as a % of average assets)

| Your fund % Peer average % Global av | | Global average % | | | | | |
|--|---------------|------------------|--|--|--|--|--|
| External Internal External Internal External | Internal | | | | | | |
| Active FOFs Index Active Index Active FOFs Index Active Index Active FOFs Ind | ex Active Ind | dex | | | | | |
| Stock - U.S. 46.5 45.6 7.9 0.0 33.9 52 | .1 6.9 7 | 7.1 | | | | | |
| Stock - Europe & Far East 38.0 0.0 46.5 15.4 38.2 28.0 33.0 0.8 51.4 25 | .3 21.4 1 | 1.9 | | | | | |
| Stock - Global 0.0 100.0 0.0 0.0 31.5 47.7 18.1 2.6 61.7 24 | .9 10.4 3 | 3.1 | | | | | |
| Stock - other 54.1 7.5 38.3 0.1 68.6 11 | .3 11.7 8 | 8.4 | | | | | |
| Stock - Emerging 0.0 100.0 0.0 0.0 68.4 17.5 11.8 2.3 73.6 15 | .7 7.2 3 | 3.6 | | | | | |
| Stock - ACWI x U.S. 72.7 27.3 0.0 0.0 72.2 26 | .0 0.9 0 | 0.9 | | | | | |
| Stock - Aggregate 3.2 91.6 3.9 1.3 45.2 35.7 17.7 1.3 54.5 30 | .8 10.4 4 | 4.4 | | | | | |
| Fixed income - U.S. 0.0 0.0 0.0 100.0 59.1 0.0 40.7 0.2 68.9 14 | .2 13.2 3 | 3.7 | | | | | |
| Fixed income - EAFE 63.3 0.6 36.0 0.0 34.6 31 | .4 21.0 13 | 3.0 | | | | | |
| Fixed income - Global 0.0 50.1 0.0 49.9 12.6 23.0 58.2 6.2 59.0 10 | .7 25.3 5 | 5.0 | | | | | |
| Fixed income - other 12.8 0.0 69.6 17.6 59.9 15 | .8 19.1 5 | 5.3 | | | | | |
| Fixed income - Long bonds 72.7 0.6 12.4 14.3 83.1 73 | .2 5.7 4 | 4.0 | | | | | |
| Fixed income - Emerging 48.7 15.1 34.0 2.2 83.5 6 | .3 9.0 1 | 1.2 | | | | | |
| Fixed income - Inflation indexed 4.6 26.5 40.6 28.3 13.9 47 | .3 17.9 20 | 0.9 | | | | | |
| Fixed income - High yield 95.2 0.0 4.8 0.0 83.8 6 | .5 7.4 2 | 2.3 | | | | | |
| Fixed income - Absolute return bonds 100.0 0.0 0.0 98.3 1 | .7 0.0 0 | 0.0 | | | | | |
| Fixed income - Bundled LDI 13.9 5.1 0.0 81.0 59.7 15 | .9 18.6 5 | 5.8 | | | | | |
| Fixed income - Convertibles 100.0 0.0 0.0 100.0 0.0 | .0 0.0 0 | 0.0 | | | | | |
| Fixed income - Public mortgages 0.0 0.0 100.0 93.8 0 | .0 6.1 0 | 0.0 | | | | | |
| Cash 0.0 100.0 20.5 79.5 43.9 | 56.1 | | | | | | |
| Fixed income - Aggregate 0.0 18.4 63.2 18.5 45.8 6.6 33.6 14.0 66.9 13 | .4 14.4 5 | 5.3 | | | | | |
| Commodities 0.0 0.0 0.0 0.0 30.2 15 | .0 21.3 33 | 3.6 | | | | | |
| Infrastructure 54.7 0.0 45.3 82.0 0.5 17.5 78.8 4.5 | 16.8 | | | | | | |
| Natural resources 9.8 0.0 90.2 43.3 0.0 56.7 75.4 2.4 | 22.2 | | | | | | |
| REITS 57.9 33.7 8.4 0.0 70.0 15 | .8 12.0 2 | 2.2 | | | | | |
| Real estate ex-REITs 78.4 0.0 21.6 56.9 1.0 42.1 76.5 5.6 | 17.9 | | | | | | |
| Other real assets 100.0 0.0 0.0 89.6 0.0 | 10.4 | | | | | | |
| Other listed real assets 0.0 0.0 0.0 84.3 12 | .2 0.0 3 | 3.5 | | | | | |
| Real assets - Aggregate 27.0 0.0 0.0 73.0 0.0 62.7 0.7 1.5 35.0 0.0 75.9 4.8 1 | .3 17.1 (| 0.8 | | | | | |
| Hedge funds 100.0 0.0 93.5 6.5 79.3 20.7 | | | | | | | |
| Global TAA 100.0 0.0 62.9 | 37.1 | | | | | | |
| Risk parity 100.0 0.0 93.3 | 6.7 | | | | | | |
| Private credit 99.8 0.0 0.2 92.2 0.9 | 6.8 | | | | | | |
| Mortgages 100.0 0.0 89.9 | 10.1 | | | | | | |
| Private equity - Diversified 96.9 3.1 0.0 74.0 26.0 0.0 73.8 21.6 | 4.6 | | | | | | |
| Venture capital 100.0 0.0 0.0 74.5 25.5 0.0 48.5 49.7 | 1.8 | | | | | | |
| LBO 94.3 5.7 0.0 93.2 6.6 | 0.2 | | | | | | |
| Private equity - Other 49.0 0.0 51.0 76.2 0.0 23.8 79.5 0.0 | 20.5 | | | | | | |
| Private equity - Aggregate 53.5 0.3 46.2 77.7 19.9 2.4 74.7 20.8 | 4.5 | | | | | | |
| Total Fund - Avg. Holdings 12.9 0.0 51.9 28.1 7.1 53.5 1.7 17.2 22.4 5.1 64.3 2.5 17 | .6 11.7 3 | 3.8 | | | | | |

Actual asset mix - 2017 to 2021

(as a % of total average assets)

| | | Yo | ur fur | nd ¹ | | | Peer | avera | ge % | | | Global average % | | | | | |
|--------------------------------------|------|------|--------|-----------------|------|------|------|-------|------|------|------|------------------|------|------|------|--|--|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2021 | 2020 | 2019 | 2018 | 2017 | 2021 | 2020 | 2019 | 2018 | 2017 | | |
| Stock - U.S. | | | | | | 8.9 | 8.8 | 8.4 | 8.3 | 8.5 | 10.6 | 10.4 | 10.5 | 11.1 | 12.3 | | |
| Stock - Europe & Far East | 4.3 | 4.3 | 4.2 | 4.2 | 4.2 | 6.5 | 6.7 | 6.8 | 7.4 | 7.6 | 5.9 | 6.4 | 6.3 | 6.8 | 8.2 | | |
| Stock - Global | 44.5 | 35.7 | 46.0 | 46.1 | 41.9 | 13.8 | 12.8 | 12.8 | 12.7 | 13.2 | 13.4 | 14.3 | 13.5 | 12.8 | 12.8 | | |
| Stock - other | | | | | | 3.2 | 3.2 | 3.5 | 3.1 | 3.4 | 3.0 | 2.9 | 3.1 | 3.4 | 3.8 | | |
| Stock - Emerging | 2.7 | 3.5 | 5.5 | 5.7 | 5.6 | 5.0 | 5.0 | 5.0 | 5.0 | 4.9 | 2.9 | 3.2 | 3.0 | 3.2 | 3.5 | | |
| Stock - ACWI x U.S. | | | | | | 2.9 | 3.2 | 3.2 | 2.8 | 3.2 | 2.3 | 2.4 | 2.4 | 2.3 | 2.5 | | |
| Stock - Aggregate | 51.6 | 43.4 | 55.7 | 55.9 | 51.6 | 40.3 | 39.7 | 39.7 | 39.4 | 40.9 | 38.2 | 39.6 | 38.7 | 39.5 | 43.2 | | |
| Fixed income - U.S. | 0.0 | 0.1 | 0.1 | 0.1 | 0.1 | 1.4 | 1.5 | 2.0 | 2.2 | 1.6 | 6.9 | 6.5 | 6.6 | 6.8 | 5.7 | | |
| Fixed income - EAFE | | | | | | 2.7 | 2.7 | 2.9 | 3.3 | 4.9 | 2.7 | 2.6 | 3.0 | 3.1 | 3.8 | | |
| Fixed income - Global | 9.4 | 8.2 | 9.1 | 9.8 | 10.9 | 4.0 | 4.0 | 5.0 | 5.5 | 6.4 | 2.0 | 2.3 | 2.5 | 2.4 | 2.8 | | |
| Fixed income - other | | | | | | 1.4 | 2.4 | 2.4 | 3.1 | 3.3 | 5.0 | 4.8 | 5.0 | 5.0 | 5.4 | | |
| Fixed income - Long bonds | | | | | | 11.6 | 10.7 | 10.2 | 9.2 | 7.6 | 12.8 | 12.8 | 12.7 | 12.8 | 10.7 | | |
| Fixed income - Emerging | | | | | | 2.5 | 2.4 | 2.3 | 2.3 | 2.2 | 1.2 | 1.1 | 1.3 | 1.1 | 1.1 | | |
| Fixed income - Inflation indexed | | | | | | 2.4 | 1.9 | 1.9 | 1.7 | 1.9 | 1.5 | 1.4 | 1.9 | 1.7 | 2.0 | | |
| Fixed income - High yield | | | | | | 0.7 | 0.8 | 0.7 | 0.7 | 0.8 | 1.2 | 1.1 | 1.2 | 1.2 | 1.2 | | |
| Fixed income - Absolute return bonds | | | | | | 0.2 | 0.2 | | | | 0.1 | 0.3 | 0.2 | 0.1 | 0.1 | | |
| Fixed income - Bundled LDI | | | | | | 2.0 | 2.3 | 2.3 | 2.4 | | 2.9 | 3.1 | 2.2 | 2.2 | 1.2 | | |
| Fixed income - Convertibles | | | | | | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | | |
| Fixed income - Public mortgages | | | | | | 0.0 | | | | | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | | |
| Cash | 16.2 | 21.6 | 11.9 | 11.9 | 15.6 | 3.5 | 4.2 | 3.1 | 2.9 | 4.2 | 1.4 | 1.5 | 1.4 | 1.6 | 2.1 | | |
| Fixed income - Aggregate | 25.7 | 29.9 | 21.1 | 21.8 | 26.5 | 32.3 | 33.0 | 32.8 | 33.3 | 32.9 | 37.9 | 37.9 | 38.0 | 38.2 | 36.1 | | |
| Commodities | | | | | | | 0.7 | 0.8 | 0.7 | 1.0 | 0.2 | 0.2 | 0.3 | 0.3 | 0.3 | | |
| Infrastructure | 1.6 | 2.0 | 2.1 | 3.4 | 2.6 | 2.3 | 2.3 | 2.4 | 2.3 | 2.0 | 2.6 | 2.4 | 2.3 | 2.1 | 1.8 | | |
| Natural resources | 5.2 | 6.4 | 6.5 | 6.6 | 6.3 | 0.8 | 0.9 | 0.9 | 0.9 | 0.8 | 0.4 | 0.3 | 0.3 | 0.4 | 0.5 | | |
| REITs | | | | | | 0.5 | 0.4 | 0.4 | 0.3 | 0.4 | 0.6 | 0.5 | 0.5 | 0.6 | 0.6 | | |
| Real estate ex-REITs | 0.9 | 0.7 | 0.3 | 0.1 | 0.1 | 7.4 | 7.4 | 7.3 | 7.3 | 6.7 | 5.6 | 5.4 | 5.5 | 5.7 | 4.9 | | |
| Other real assets | | | | | | 0.0 | 0.1 | 0.1 | 0.1 | 0.2 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | | |
| Other listed real assets | | | | | | | | | | | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | | |
| Real assets - Aggregate | 7.7 | 9.0 | 8.9 | 10.2 | 9.0 | 11.6 | 12.2 | 12.5 | 12.1 | 11.5 | 10.1 | 9.8 | 10.0 | 9.9 | 9.0 | | |
| Hedge funds | 5.6 | 6.0 | 5.5 | 5.1 | 4.5 | 4.0 | 4.7 | 5.4 | 5.3 | 5.1 | 3.2 | 3.1 | 3.3 | 3.4 | 3.4 | | |
| Global TAA | | | | | | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 | 0.6 | 0.9 | 0.9 | 0.9 | 1.0 | | |
| Risk parity | | | | | | 1.2 | 1.6 | 1.8 | 1.9 | 1.9 | 0.4 | 0.5 | 0.6 | 0.5 | 0.5 | | |
| Mortgages | | | | | | 0.3 | 0.3 | 0.3 | 0.2 | 0.5 | 0.6 | 0.4 | 0.6 | 0.6 | 0.4 | | |
| Private credit | | | | | | 1.7 | 1.5 | 1.2 | 1.0 | 0.9 | 1.9 | 1.6 | 1.6 | 1.3 | 1.0 | | |
| Private equity - Diversified | 0.6 | 0.7 | 0.6 | 0.6 | 0.6 | 4.4 | 3.1 | 2.9 | 2.8 | 2.7 | 5.1 | 4.2 | 4.3 | 3.9 | 3.3 | | |
| Venture capital | 0.0 | | | | | 0.7 | 0.6 | 0.6 | 0.5 | 0.4 | 0.3 | 0.3 | 0.3 | 0.3 | 0.2 | | |
| LBO | | | | | | 1.2 | 1.6 | 1.5 | 1.4 | 1.2 | 0.7 | 0.6 | 0.5 | 0.5 | 0.5 | | |
| Private equity - Other | 6.1 | 7.2 | 7.1 | 6.0 | 6.1 | 0.7 | 0.7 | 0.7 | 0.7 | 0.6 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | | |
| Private equity - Aggregate | 6.7 | 7.9 | 7.6 | 6.6 | 6.7 | 6.9 | 6.0 | 5.6 | 5.4 | 4.9 | 6.3 | 5.2 | 5.3 | 4.9 | 4.3 | | |
| Derivatives/Overlays Mkt Value | 2.8 | 3.8 | 1.1 | 0.4 | 1.6 | 1.2 | 0.6 | 0.4 | 0.9 | 1.0 | 0.8 | 0.8 | 0.6 | 0.3 | 0.6 | | |
| Total Fund | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | | |
| Count | 1 | 1 | 1 | 1 | 1 | 19 | 19 | 19 | 19 | 19 | 273 | 308 | 313 | 339 | 352 | | |
| Median Assets (\$ billions) | 57.9 | 46.1 | 43.1 | 39.3 | 35.5 | 55.1 | 50.1 | 46.4 | 41.9 | 41.9 | 15.5 | 12.4 | 12.9 | 10.9 | 9.9 | | |

1. Your asset mix is based on average assets rather than year-end.

Policy asset mix - 2017 to 2021

(as a % of total assets)

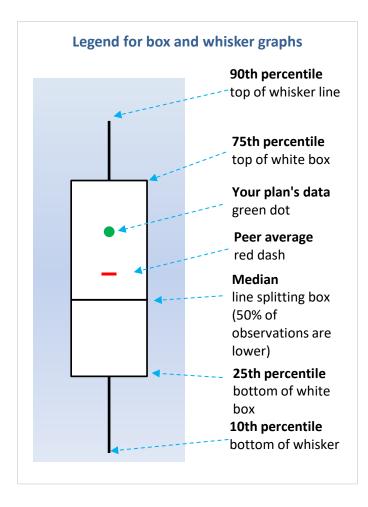
| | | You | ur fund | d % | | | Peer | avera | ge % | | | Global average % | | | | | |
|--------------------------------------|------|------|---------|------|------|------|------|-------|------|------|------|------------------|------|------|------|--|--|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2021 | 2020 | 2019 | 2018 | 2017 | 2021 | 2020 | 2019 | 2018 | 2017 | | |
| Stock - U.S. | | | | | | 6.7 | 7.0 | 7.2 | 7.1 | 7.0 | 9.0 | 9.5 | 9.6 | 10.5 | 11.4 | | |
| Stock - Europe & Far East | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 4.8 | 5.0 | 5.4 | 6.2 | 6.1 | 5.2 | 5.6 | 5.6 | 6.4 | 7.5 | | |
| Stock - Global | 75.0 | 65.0 | 65.0 | 65.0 | 65.0 | 20.4 | 19.3 | 17.7 | 18.6 | 18.4 | 16.2 | 16.4 | 15.5 | 14.8 | 14.8 | | |
| Stock - other | | | | | | 3.0 | 2.8 | 2.8 | 2.2 | 2.9 | 3.0 | 3.0 | 3.3 | 3.2 | 3.7 | | |
| Stock - Emerging | | 10.0 | 10.0 | 10.0 | 10.0 | 4.4 | 5.1 | 5.0 | 4.8 | 4.5 | 2.4 | 2.7 | 2.7 | 2.8 | 2.9 | | |
| Stock - ACWI x U.S. | | | | | | 2.6 | 2.4 | 2.4 | 2.4 | 2.3 | 2.2 | 2.2 | 2.4 | 2.6 | 2.6 | | |
| Stock - Aggregate | 80.0 | 80.0 | 80.0 | 80.0 | 80.0 | 41.9 | 41.6 | 40.4 | 41.2 | 41.3 | 38.0 | 39.6 | 39.2 | 40.4 | 42.9 | | |
| Fixed income - U.S. | | | | | | 0.9 | 1.1 | 1.1 | 1.1 | 0.5 | 7.4 | 6.8 | 6.7 | 7.1 | 6.0 | | |
| Fixed income - EAFE | | | | | | 2.8 | 2.9 | 3.2 | 3.5 | 5.2 | 2.8 | 2.7 | 3.3 | 3.2 | 3.8 | | |
| Fixed income - Global | 20.0 | 20.0 | 20.0 | 20.0 | 20.0 | 6.2 | 6.3 | 7.4 | 7.2 | 8.1 | 2.3 | 2.6 | 2.8 | 2.7 | 3.1 | | |
| Fixed income - other | | | | | | 1.5 | 2.3 | 3.0 | 2.9 | 3.4 | 5.2 | 4.8 | 5.2 | 5.0 | 6.0 | | |
| Fixed income - Long bonds | | | | | | 12.1 | 10.5 | 10.5 | 10.2 | 9.2 | 14.2 | 13.2 | 13.1 | 13.2 | 11.4 | | |
| Fixed income - Emerging | | | | | | 2.6 | 2.5 | 2.2 | 2.1 | 2.2 | 1.1 | 1.1 | 1.2 | 1.1 | 1.0 | | |
| Fixed income - Inflation indexed | | | | | | 2.9 | 2.2 | 2.0 | 2.0 | 2.2 | 1.6 | 1.5 | 2.1 | 1.9 | 2.3 | | |
| Fixed income - High yield | | | | | | 0.7 | 0.7 | 0.8 | 0.7 | 0.9 | 1.1 | 1.1 | 1.2 | 1.1 | 1.2 | | |
| Fixed income - Absolute return bonds | | | | | | 0.3 | 0.3 | | | | 0.1 | 0.3 | 0.2 | 0.1 | 0.1 | | |
| Fixed income - Bundled LDI | | | | | | 2.2 | 2.4 | 2.4 | 2.3 | | 3.0 | 3.2 | 2.4 | 2.2 | 1.2 | | |
| Fixed income - Convertibles | | | | | | 0.0 | 0.0 | 0.0 | 0.1 | 0.2 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | | |
| Fixed income - Public mortgages | | | | | | | | | | | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | | |
| Cash | | | | | | 1.3 | 1.9 | 2.2 | 1.9 | 1.8 | 0.2 | 0.3 | 0.4 | 0.5 | 0.6 | | |
| Fixed income - Aggregate | 20.0 | 20.0 | 20.0 | 20.0 | 20.0 | 33.4 | 33.2 | 34.9 | 34.0 | 33.6 | 39.3 | 38.0 | 38.7 | 38.2 | 36.8 | | |
| Commodities | | | | | | 0.1 | 0.7 | 0.6 | 1.0 | 1.1 | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 | | |
| Infrastructure | | | | | | 2.5 | 2.3 | 2.2 | 2.2 | 1.9 | 2.9 | 2.8 | 2.5 | 2.2 | 1.9 | | |
| Natural resources | | | | | | 0.4 | 0.4 | 0.4 | 0.3 | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | | |
| REITs | | | | | | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.5 | 0.5 | 0.5 | 0.6 | 0.6 | | |
| Real estate ex-REITs | | | | | | 7.4 | 7.2 | 7.1 | 7.1 | 6.9 | 6.2 | 5.9 | 5.8 | 5.8 | 5.3 | | |
| Other real assets | | | | | | 0.1 | 0.1 | 0.1 | 0.1 | 0.3 | 0.2 | 0.2 | 0.2 | 0.3 | 0.3 | | |
| Other listed real assets | | | | | | | | | | | 0.1 | 0.0 | 0.0 | | 0.0 | | |
| Real assets - Aggregate | | | | | | 11.1 | 11.5 | 11.2 | 11.3 | 11.2 | 10.9 | 10.9 | 10.4 | 10.1 | 9.5 | | |
| Hedge funds | | | | | | 3.3 | 4.1 | 4.9 | 4.9 | 5.3 | 2.4 | 2.7 | 2.9 | 3.2 | 3.1 | | |
| Global TAA | | | | | | 0.2 | 0.3 | 0.4 | 0.4 | 0.4 | 0.6 | 0.9 | 0.9 | 0.9 | 1.0 | | |
| Risk parity | | | | | | 1.3 | 1.3 | 1.5 | 1.9 | 1.9 | 0.4 | 0.4 | 0.5 | 0.5 | 0.4 | | |
| Mortgages | | | | | | 0.4 | 0.4 | 0.3 | 0.3 | 0.5 | 0.6 | 0.5 | 0.6 | 0.6 | 0.5 | | |
| Private credit | | | | | | 2.1 | 1.9 | 1.1 | 1.0 | 0.9 | 2.0 | 1.8 | 1.5 | 1.3 | 0.9 | | |
| Private equity - Diversified | | | | | | 5.6 | 4.4 | 4.4 | 3.5 | 4.2 | 4.9 | 4.5 | 4.6 | 4.1 | 4.0 | | |
| Venture capital | | | | | | 0.1 | 0.1 | 0.3 | 0.1 | 0.1 | 0.1 | 0.2 | 0.1 | 0.2 | 0.1 | | |
| LBO | | | | | | 0.3 | 0.9 | 0.6 | 1.0 | 0.3 | 0.5 | 0.4 | 0.4 | 0.5 | 0.3 | | |
| Private equity - Other | | | | | | 0.4 | 0.4 | 0.1 | 0.2 | 0.4 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | | |
| Private equity - Aggregate | | | | | | 6.3 | 5.7 | 5.4 | 4.9 | 4.9 | 5.7 | 5.2 | 5.2 | 4.8 | 4.6 | | |
| Total Fund | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | | |
| Count | 1 | 1 | 1 | 1 | 1 | 19 | 19 | 19 | 19 | 19 | 272 | 306 | 313 | 339 | 352 | | |

Returns, Benchmarks and Value Added

| Interpreting box and whisker graphs | 2 |
|---|----|
| Net total returns | 3 |
| Policy returns | 4 |
| Net value added | 5 |
| Net returns by asset class | 6 |
| Benchmark returns by asset class | 7 |
| Net value added by asset class | 8 |
| Your policy return and value added calculation: | |
| - 2021 | 9 |
| - 2017 to 2021 | 10 |
| Profit/Loss on overlay programs | 11 |
| Appendix - CEM's Private equity benchmark | 12 |

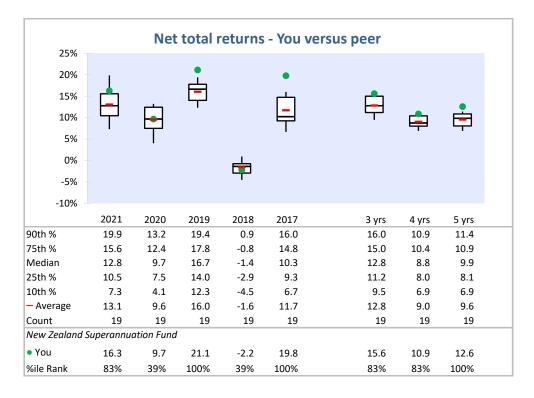
Interpreting box and whisker graphs

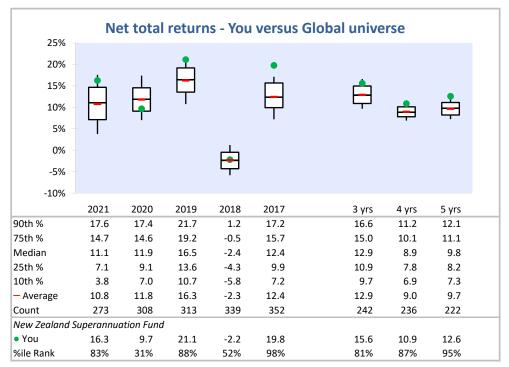
Box and whisker graphs are used extensively in this report because they show visually where you rank relative to all observations. At a glance you can see which quartile your data falls in.



Net total returns

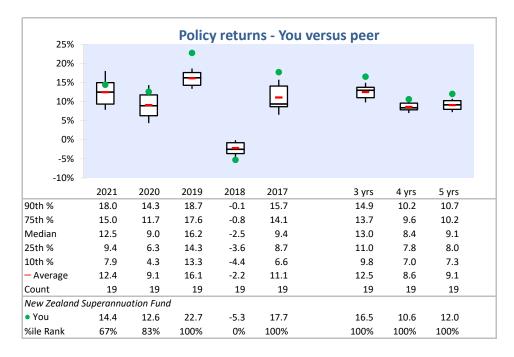
Your 5-year net total return of 12.6% was among the highest in your peer group and among the highest in the Global universe. Comparisons of total return do not help you understand the reasons behind relative performance. To understand the relative contributions from policy asset mix decisions and implementation decisions we separate total return into its more meaningful components - policy return and implementation value added.

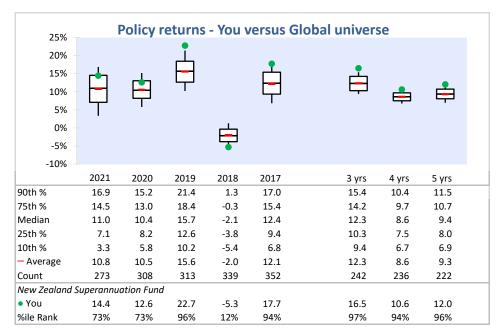




Policy returns

Your 5-year policy return of 12.0% was among the highest in your peer group and among the highest in the Global universe. Policy return is the return you would have earned had you passively implemented your policy asset mix decision through your benchmark portfolios.

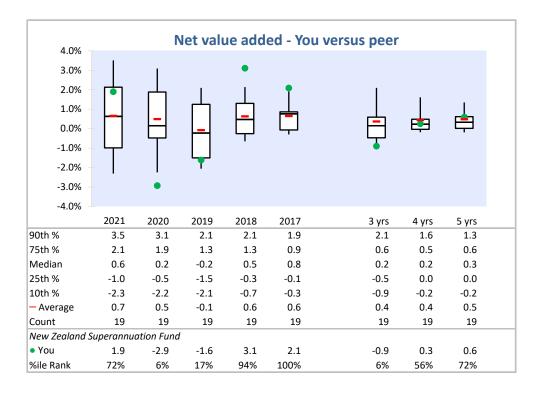


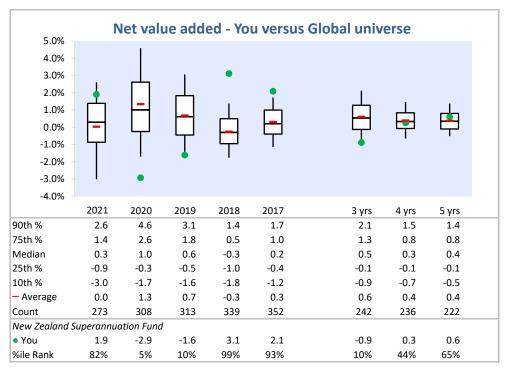


To enable fairer comparisons, the policy returns of all participants except your fund were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. The correlation between your private equity returns and the benchmark based on investable, public market indices lagged by 82 business days is 0.63 versus a correlation of 0.54 using your reported benchmarks. Refer to the appendix of this section for details.

Net value added

Your 5-year net value added of 0.6% was above the peer median and above the median of the Global universe. Net value added is the difference between your net total return and your policy return.





Net returns by asset class

| | | Y | ′our f | und % | / D | | | Pe | er av | erage | % | | Global average % | | | | | | |
|--------------------------------------|-------|------|--------|-------|--------|-------------------|-------|------|-------|-------|------|-------------------|------------------|------|------|-------|------|-------------------|--|
| Asset class | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | |
| Stock - U.S. | | | | | | | 28.3 | 18.1 | 30.1 | -2.4 | 13.5 | 17.2 | 26.2 | 17.7 | 28.8 | -4.1 | 17.3 | 16.8 | |
| Stock - Europe & Far East | -0.6 | 16.6 | 32.5 | 5.5 | 20.0 | 14.3 | 16.0 | 8.6 | 24.2 | -9.7 | 16.4 | 11.0 | 12.8 | 9.3 | 20.7 | -11.8 | 20.6 | 10.1 | |
| Stock - Global | 24.7 | 12.1 | 28.5 | -5.4 | 19.7 | 15.3 | 20.9 | 9.8 | 24.8 | -5.8 | 17.5 | 13.1 | 18.7 | 14.4 | 23.4 | -5.0 | 19.8 | 13.6 | |
| Stock - other | | | | | | | 11.9 | 86.6 | 10.9 | -0.2 | 7.3 | 15.5 | 17.3 | 9.3 | 17.8 | -8.8 | 10.4 | 8.6 | |
| Stock - Emerging | -3.2 | 22.4 | 17.1 | -11.2 | 30.5 | 10.0 | 0.8 | 12.8 | 19.8 | -10.3 | 26.9 | 9.1 | 0.1 | 16.8 | 19.3 | -12.5 | 29.7 | 9.5 | |
| Stock - ACWI x U.S. | | | | | | | 11.1 | 13.6 | 23.6 | -13.5 | 28.8 | 11.5 | 9.2 | 13.9 | 22.9 | -15.0 | 29.1 | 11.0 | |
| Stock - Aggregate | 21.1 | 13.4 | 27.7 | -5.2 | 20.9 | 15.0 | 20.2 | 10.9 | 24.6 | -7.0 | 18.0 | 12.6 | 18.7 | 13.7 | 24.0 | -7.4 | 19.6 | 13.2 | |
| Fixed income - U.S. | 6.0 | 11.2 | 10.0 | 4.1 | 16.1 | 9.4 | 3.3 | 6.7 | 10.7 | 2.0 | 2.3 | 5.3 | -0.8 | 9.9 | 10.4 | -0.1 | 4.1 | 4.6 | |
| Fixed income - EAFE | | | | | | | -2.0 | 4.1 | 5.3 | -0.1 | 0.6 | 1.5 | -2.8 | 8.6 | 6.3 | 0.3 | 2.1 | 2.1 | |
| Fixed income - Global | -1.0 | 5.2 | 6.9 | 1.4 | 3.3 | 3.1 | -2.0 | 7.2 | 6.3 | 1.9 | 1.7 | 3.2 | -0.7 | 8.5 | 4.0 | -0.4 | 4.6 | 3.5 | |
| Fixed income - other | | | | | | | 3.4 | 2.8 | 7.4 | 5.0 | 3.6 | 3.9 | 0.5 | 7.2 | 6.9 | 1.4 | 6.4 | 3.8 | |
| Fixed income - Long bonds | | | | | | | -3.5 | 17.3 | 17.3 | -2.6 | 9.4 | 7.2 | -2.9 | 15.5 | 17.9 | -3.5 | 10.1 | 7.2 | |
| Fixed income - Emerging | | | | | | | 0.5 | 3.6 | 13.9 | -1.7 | 4.0 | 2.4 | -2.9 | 3.3 | 12.5 | -4.4 | 9.1 | 3.1 | |
| Fixed income - Inflation indexed | | | | | | | 5.3 | 10.1 | 9.4 | -0.3 | 1.8 | 5.2 | 4.3 | 9.6 | 8.7 | -1.1 | 2.5 | 4.9 | |
| Fixed income - High yield | | | | | | | 4.3 | 4.6 | 12.1 | -1.3 | 3.3 | 4.4 | 6.5 | 5.0 | 11.1 | -1.2 | 5.9 | 5.2 | |
| Fixed income - Absolute return bonds | | | | | | | | 17.0 | | | | | -0.6 | 10.7 | -2.1 | -1.0 | 1.0 | | |
| Fixed income - Bundled LDI | | | | | | | -10.1 | 13.5 | 9.3 | 2.6 | | | -5.2 | 22.1 | 17.0 | -0.8 | 6.5 | 8.4 | |
| Fixed income - Public mortgages | | | | | | | 0.4 | | | | | | 1.5 | 5.3 | 11.2 | 2.8 | 7.1 | 6.2 | |
| Fixed income - Convertibles | | | | | | | 4.5 | 9.6 | 4.4 | -0.3 | 7.8 | 3.9 | 5.0 | 20.4 | 15.2 | -2.0 | 8.1 | 9.6 | |
| Cash | 1.9 | 2.5 | 3.0 | 3.8 | 5.5 | 3.3 | -0.1 | 0.5 | 1.4 | 0.8 | 1.0 | 0.9 | -0.4 | 0.4 | 1.3 | 1.2 | 0.8 | 0.2 | |
| Fixed income - Aggregate | 0.8 | 3.3 | 4.7 | 2.7 | 4.6 | 3.2 | -0.9 | 9.8 | 10.6 | 0.2 | 4.1 | 4.5 | -1.5 | 11.7 | 11.8 | -1.1 | 5.4 | 5.2 | |
| Commodities | | | | | | | | -6.1 | 9.3 | -13.2 | 2.1 | | 22.7 | -2.7 | 7.7 | -10.6 | 2.2 | 2.4 | |
| Infrastructure | 14.0 | -2.0 | 9.9 | -0.4 | 13.9 | 6.9 | 14.0 | 2.8 | 10.6 | 9.7 | 15.0 | 9.6 | 13.2 | 6.2 | 8.7 | 9.4 | 13.1 | 10.3 | |
| Natural resources | 8.6 | 3.3 | 2.0 | 15.6 | 21.5 | 10.0 | 14.7 | 1.3 | 6.6 | 6.8 | 4.8 | 6.3 | 14.9 | -4.1 | 2.9 | 5.0 | 5.0 | 3.8 | |
| REITs | | | | | | | 34.0 | -3.2 | 28.5 | -3.8 | 7.4 | 12.3 | 31.8 | -7.1 | 22.9 | -3.0 | 7.7 | 9.9 | |
| Real estate ex-REITs | 32.6 | -5.4 | -5.9 | 53.8 | 40.7 | 20.6 | 20.4 | 1.8 | 9.2 | 13.8 | 12.8 | 11.6 | 17.7 | 0.5 | 6.2 | 10.5 | 8.3 | 7.8 | |
| Other real assets | | | | | | | | 3.6 | 20.5 | -2.4 | 3.5 | | 14.4 | 0.3 | 3.5 | -3.6 | 0.8 | -2.6 | |
| Real assets - Aggregate | 12.6 | 1.4 | 3.5 | 10.8 | 19.4 | 9.4 | 19.8 | 1.9 | 10.3 | 9.2 | 11.0 | 10.3 | 18.4 | 1.3 | 7.2 | 7.0 | 7.9 | 8.0 | |
| Hedge funds | 6.7 | -2.1 | 3.5 | 4.4 | 3.8 | 3.2 | 6.0 | 0.6 | 7.1 | 0.3 | 1.9 | 2.7 | 8.5 | 3.5 | 5.3 | -1.1 | 4.5 | 4.2 | |
| Global TAA | | | | | | | 18.5 | -5.4 | 12.2 | -3.5 | 5.0 | 6.2 | 7.7 | 3.5 | 10.9 | -4.1 | 7.4 | 5.1 | |
| Risk parity | | | | | | | 7.6 | 6.7 | 22.6 | -7.1 | 12.8 | 7.6 | 10.1 | 8.7 | 18.0 | -6.5 | 12.7 | 8.3 | |
| Mortgages | | | | | | | 7.0 | 1.1 | 4.8 | 1.6 | 3.1 | 3.1 | 3.9 | 4.4 | 6.0 | 3.1 | 3.6 | 4.2 | |
| Private credit | | | | | | | 12.3 | 4.3 | 6.3 | 7.9 | 6.0 | 6.1 | 12.8 | 3.5 | 8.3 | 6.3 | 7.0 | 6.8 | |
| Private equity - Diversified | 13.5 | 24.3 | 16.8 | 15.0 | 17.6 | 17.4 | 37.3 | 8.5 | 10.7 | 16.5 | 14.9 | 17.1 | 44.3 | 14.0 | 8.3 | 16.4 | 14.3 | 19.2 | |
| Venture capital | -11.2 | | | | | | 43.8 | 29.7 | 10.1 | 21.1 | 9.7 | 23.4 | 58.0 | 24.3 | 8.2 | 19.8 | 12.6 | 21.8 | |
| LBO | | | | | | | 46.2 | 12.3 | 11.6 | 18.1 | 12.0 | 20.0 | 46.0 | 13.5 | 11.8 | 15.2 | 15.5 | 20.2 | |
| Private equity - Other | 13.7 | -1.6 | 11.1 | 15.7 | 6.2 | 8.9 | 20.7 | -2.1 | 3.3 | 10.4 | 6.5 | 4.9 | 26.9 | 13.2 | 7.7 | 11.8 | 10.7 | 17.2 | |
| Private equity - Aggregate | 13.7 | 0.7 | 11.6 | 15.7 | 7.3 | 9.6 | 38.5 | 10.5 | 10.7 | 16.7 | 13.3 | 17.3 | 45.4 | 14.7 | 8.1 | 16.4 | 14.0 | 19.2 | |
| Total Fund Return | 16.3 | 9.7 | 21.1 | -2.2 | 19.8 | 12.6 | 13.1 | 9.6 | 16.0 | -1.6 | 11.7 | 9.6 | 10.8 | 11.8 | 16.3 | -2.3 | 12.4 | 9.7 | |

You were not able to provide full year returns for all of the components of returns of asset classes with values shown in italics. The composite calculation only uses those components with a full year return.

1. The 5-year return number only includes funds with continous data over the last 5 years.

Benchmark returns by asset class

| | | Ň | /our f | und % | 6 | | | Pe | er av | erage | % | | | Global average % | | | | | | |
|--------------------------------------|------|------|--------|-------|------|-------------------|------|------|-------|-------|------|-------------------|------|------------------|------|-------|------|-------------------|--|--|
| Asset class | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | | |
| Stock - U.S. | | | | | | | 27.3 | 18.9 | 30.3 | -3.0 | 13.7 | 17.1 | 26.0 | 18.5 | 29.0 | -3.8 | 17.3 | 16.9 | | |
| Stock - Europe & Far East | -0.2 | 13.7 | 30.5 | 4.8 | 22.1 | 13.6 | 16.2 | 6.0 | 23.9 | -9.6 | 16.2 | 10.4 | 12.8 | 5.7 | 20.8 | -11.0 | 19.9 | 9.5 | | |
| Stock - Global | 20.3 | 13.7 | 28.4 | -6.0 | 19.6 | 14.6 | 22.1 | 10.4 | 25.5 | -5.7 | 16.0 | 13.3 | 19.6 | 13.5 | 23.9 | -5.6 | 17.9 | 13.4 | | |
| Stock - other | | | | | | | 22.7 | 4.7 | 17.8 | -6.1 | 12.3 | 10.1 | 18.4 | 6.7 | 21.2 | -8.3 | 11.3 | 9.4 | | |
| Stock - Emerging | 20.3 | 17.9 | 16.4 | -12.4 | 28.3 | 13.2 | 3.2 | 12.1 | 18.4 | -10.0 | 26.6 | 9.4 | 0.0 | 15.9 | 17.3 | -11.5 | 30.5 | 9.5 | | |
| Stock - ACWI x U.S. | 20.5 | 17.5 | 10.1 | 12.1 | 20.5 | 10.2 | 10.9 | 11.8 | | -12.7 | 26.7 | 11.0 | 8.9 | 11.1 | 21.9 | -14.3 | 27.7 | 10.1 | | |
| Stock - Aggregate | 19.0 | 14.2 | 27.0 | -6.1 | 20.8 | 14.4 | 20.9 | 11.8 | 25.2 | -7.1 | 17.4 | 13.1 | 18.9 | 13.2 | 24.1 | -7.2 | 18.9 | 13.2 | | |
| Fixed income - U.S. | -1.2 | 5.4 | 7.5 | 1.6 | 3.5 | 3.3 | 0.9 | 5.1 | 9.3 | 2.1 | 1.4 | 3.7 | -1.3 | 9.1 | 9.6 | -0.1 | 3.8 | 4.0 | | |
| Fixed income - EAFE | 1.2 | 5.1 | 7.5 | 1.0 | 5.5 | 5.5 | -2.3 | 4.1 | 4.3 | 0.5 | 0.2 | 1.2 | -3.2 | 8.4 | 6.0 | 0.4 | 1.8 | 1.9 | | |
| Fixed income - Global | -1.2 | 5.4 | 7.5 | 1.6 | 3.5 | 3.3 | -1.6 | 4.8 | 6.5 | 2.9 | 1.5 | 2.7 | -0.8 | 7.1 | 5.9 | 0.3 | 3.3 | 3.3 | | |
| Fixed income - other | 1.2 | 5.1 | 7.5 | 1.0 | 5.5 | 5.5 | 1.8 | 3.2 | 7.7 | 3.2 | 2.6 | 3.4 | 0.0 | 6.5 | 7.2 | 1.3 | 3.6 | 3.5 | | |
| Fixed income - Long bonds | | | | | | | -4.0 | 15.3 | 16.9 | -2.5 | 9.3 | 7.0 | -2.9 | 14.1 | 17.9 | -3.4 | 9.8 | 6.9 | | |
| Fixed income - Emerging | | | | | | | 0.6 | 2.0 | 13.7 | -0.3 | 4.0 | 2.7 | -2.5 | 2.8 | 12.9 | -3.2 | 8.0 | 3.2 | | |
| Fixed income - Inflation indexed | | | | | | | 4.0 | 11.6 | 7.9 | -0.4 | 2.2 | 5.0 | 4.0 | 10.1 | 7.9 | -1.1 | 2.6 | 4.9 | | |
| Fixed income - High yield | | | | | | | 2.7 | 5.5 | 9.4 | -0.2 | 3.6 | 4.3 | 5.4 | 4.7 | 12.4 | -1.4 | 6.0 | 5.2 | | |
| Fixed income - Absolute return bonds | | | | | | | | 4.8 | | | | | 3.1 | 3.0 | 1.3 | 1.2 | 1.7 | | | |
| Fixed income - Bundled LDI | | | | | | | -8.8 | 9.3 | 11.2 | 1.2 | | | -4.5 | 21.7 | 17.4 | -0.9 | 6.1 | 8.5 | | |
| Fixed income - Public mortgages | | | | | | | | | | | | | -0.1 | 2.5 | 8.5 | 2.8 | 5.8 | 4.9 | | |
| Fixed income - Convertibles | | | | | | | 5.3 | 5.3 | 28.1 | -3.1 | 16.5 | 9.5 | 8.4 | 23.3 | 17.3 | -1.7 | 12.6 | 13.2 | | |
| Cash | 1.9 | 0.7 | 1.7 | 2.0 | 2.0 | 1.7 | 0.2 | 0.5 | 1.4 | 1.2 | 0.6 | 0.7 | 0.1 | 0.6 | 1.5 | 1.3 | 0.7 | 0.9 | | |
| Fixed income - Aggregate | -1.2 | 5.4 | 7.5 | 1.6 | 3.5 | 3.3 | -1.7 | 8.5 | 10.8 | 0.1 | 4.0 | 4.0 | -1.9 | 11.0 | 11.6 | -1.1 | 5.3 | 5.0 | | |
| Commodities | | | | | | | 14.4 | -6.0 | 10.2 | -10.0 | 2.4 | -0.4 | 26.1 | -5.5 | 10.6 | -10.1 | 1.8 | 3.1 | | |
| Infrastructure | 12.0 | 12.8 | 20.6 | -3.9 | 15.1 | 11.0 | 14.1 | 4.8 | 12.0 | 2.5 | 8.0 | 7.5 | 10.8 | 6.3 | 8.9 | 4.4 | 9.0 | 7.2 | | |
| Natural resources | 4.8 | 9.0 | 12.7 | -0.6 | 8.3 | 6.7 | 13.9 | 4.7 | 10.5 | 5.7 | 4.3 | 7.3 | 17.5 | -0.8 | 7.7 | 2.4 | 4.5 | 4.8 | | |
| REITs | | | | | | | 31.2 | -6.3 | 28.4 | -4.9 | 10.4 | 7.9 | 30.4 | -8.2 | 21.6 | -2.9 | 7.7 | 8.6 | | |
| Real estate ex-REITs | 12.7 | 14.8 | 20.6 | -3.1 | 11.2 | 11.0 | 15.7 | 3.9 | 11.7 | 6.9 | 9.2 | 9.3 | 15.4 | 1.6 | 6.9 | 7.3 | 7.0 | 7.5 | | |
| Other real assets | | | | | | | 5.3 | 5.3 | 36.7 | -3.5 | 7.3 | 9.5 | 14.4 | 4.0 | 11.1 | -0.3 | 2.8 | 7.2 | | |
| Real assets - Aggregate | 7.2 | 10.3 | 14.9 | -1.7 | 10.3 | 8.0 | 15.5 | 2.5 | 11.4 | 4.8 | 8.3 | 8.3 | 15.8 | 1.9 | 8.0 | 5.2 | 6.9 | 7.2 | | |
| Hedge funds | 1.8 | 6.1 | 7.8 | 0.8 | 4.5 | 4.2 | 4.7 | 4.6 | 10.0 | -1.1 | 4.7 | 4.2 | 5.7 | 4.6 | 7.9 | -0.1 | 5.3 | 4.6 | | |
| Global TAA | | | | | | | 12.7 | 7.3 | 15.5 | -0.7 | 8.6 | 8.5 | 8.7 | 5.9 | 13.4 | -2.1 | 10.0 | 8.5 | | |
| Risk parity | | | | | | | 9.2 | 6.6 | 17.5 | -4.2 | 11.2 | 8.5 | 10.6 | 8.2 | 15.7 | -2.5 | 11.3 | 8.6 | | |
| Mortgages | | | | | | | 0.5 | 1.5 | 3.4 | 1.9 | 0.3 | 1.1 | 0.3 | 5.5 | 5.5 | 1.7 | 2.1 | 3.0 | | |
| Private credit | | | | | | | 6.1 | 3.2 | 10.0 | 1.4 | 6.3 | 5.3 | 7.1 | 2.2 | 11.4 | 2.3 | 5.7 | 5.2 | | |
| Private equity - Diversified | 21.0 | 16.9 | 28.5 | -7.2 | 23.1 | 15.7 | 42.2 | -3.1 | -3.4 | 15.4 | 17.5 | 12.2 | 48.5 | -2.7 | -8.4 | 19.5 | 19.3 | 13.6 | | |
| Venture capital | 21.0 | | | | | | 36.0 | 5.1 | -7.9 | 21.8 | 17.2 | 12.1 | 44.7 | -1.0 | -8.6 | 20.5 | 18.9 | 13.5 | | |
| LBO | | | | | | | 46.4 | 1.7 | -10.5 | 22.5 | 15.7 | 12.0 | 47.1 | -0.7 | -8.8 | 21.3 | 18.1 | 13.7 | | |
| Private equity - Other | 15.7 | 13.2 | 24.4 | -5.6 | 15.4 | 12.2 | 42.3 | -3.2 | 0.2 | 12.2 | 18.4 | 10.7 | 45.4 | -2.9 | -8.0 | 18.1 | 19.0 | 12.7 | | |
| Private equity - Aggregate | 16.2 | 13.5 | 24.7 | -5.7 | 16.1 | 12.5 | 42.0 | -1.8 | -4.0 | 16.1 | 17.1 | 12.0 | 48.2 | -2.5 | -8.6 | 19.7 | 19.2 | 13.6 | | |
| Total Policy Return | 14.4 | - | 22.7 | -5.3 | 17.7 | 12.0 | 12.4 | 9.1 | 16.1 | -2.2 | 11.1 | 9.1 | 10.8 | 10.5 | 15.6 | -2.0 | 12.1 | 9.3 | | |

1. The 5-year return number only includes funds with continous data over the last 5 years.

2. To enable fairer comparisons, the policy returns of all participants except your fund were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. The correlation between your private equity returns and the benchmark based on investable, public market indices lagged by 82 business days is 0.63 versus a correlation of 0.54 using your reported benchmarks. Refer to the appendix of this section for details.

Net value added by asset class

| | Your fund % | | | | Peer average % | | | | Global average % | | | | | | | | | |
|--------------------------------------|-------------|-------|-------|------|----------------|-------------------|-------|-------|------------------|------|-------|-------------------|-------|------|------|------|------|-------------------|
| Asset class | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ | 2021 | 2020 | 2019 | 2018 | 2017 | 5-yr ¹ |
| Stock - U.S. | | | | | | | 1.0 | -0.8 | -0.1 | 0.5 | -0.2 | 0.2 | 0.2 | -0.7 | -0.2 | -0.3 | 0.1 | -0.2 |
| Stock - Europe & Far East | -0.4 | 2.9 | 2.0 | 0.7 | -2.1 | 0.6 | -0.2 | 2.6 | 0.3 | -0.1 | 0.1 | 0.6 | -0.1 | 3.6 | -0.1 | -0.8 | 0.7 | 0.5 |
| Stock - Global | 4.4 | -1.6 | 0.1 | 0.6 | 0.1 | 0.7 | -1.2 | -0.5 | -0.8 | 0.2 | 1.3 | 0.0 | -0.9 | 0.8 | -0.5 | 0.6 | 1.8 | 0.2 |
| Stock - other | | | | | | | -11.6 | 82.0 | -6.9 | 5.9 | -5.0 | 6.4 | -1.0 | 5.5 | -3.8 | -0.6 | -0.7 | -0.8 |
| Stock - Emerging | -23.5 | 4.5 | 0.7 | 1.2 | 2.2 | -3.2 | -2.4 | 0.6 | 1.4 | -0.4 | 0.3 | -0.2 | 0.1 | 1.0 | 1.9 | -0.9 | -0.9 | 0.1 |
| Stock - ACWI x U.S. | | | | | | | 0.2 | 1.8 | 1.1 | -0.8 | 2.1 | 0.5 | 0.2 | 2.8 | 1.0 | -0.7 | 1.3 | 0.8 |
| Stock - Aggregate | 2.1 | -0.8 | 0.6 | 0.9 | 0.1 | 0.6 | -0.7 | -1.0 | -0.6 | 0.0 | 0.6 | -0.5 | -0.3 | 0.5 | 0.0 | -0.2 | 0.6 | 0.0 |
| Fixed income - U.S. | 7.2 | 5.8 | 2.5 | 2.5 | 12.6 | 6.1 | 2.4 | 1.6 | 1.4 | 0.0 | 0.9 | 1.7 | 0.5 | 0.7 | 0.7 | 0.0 | 0.4 | 0.6 |
| Fixed income - EAFE | | | | | | | 0.3 | 0.0 | 1.0 | -0.6 | 0.4 | 0.2 | 0.3 | 0.2 | 0.9 | -0.1 | 0.4 | 0.4 |
| Fixed income - Global | 0.2 | -0.2 | -0.6 | -0.2 | -0.2 | -0.2 | -0.7 | 2.2 | -0.3 | -1.0 | 0.1 | 0.2 | 0.1 | 0.8 | -1.8 | -0.8 | 1.3 | 0.3 |
| Fixed income - other | | | | | | | 2.3 | -0.1 | -0.4 | 1.7 | 1.0 | 0.4 | 0.9 | 0.5 | -0.2 | 0.3 | 2.7 | 0.4 |
| Fixed income - Long bonds | | | | | | | 0.5 | 2.0 | 0.7 | 0.0 | 0.2 | 0.2 | 0.0 | 1.3 | 0.2 | -0.1 | 0.3 | 0.3 |
| Fixed income - Emerging | | | | | | | -0.1 | 1.6 | 0.2 | -1.5 | 0.0 | -0.2 | -0.2 | 0.7 | -0.4 | -1.2 | 1.1 | -0.1 |
| Fixed income - Inflation indexed | | | | | | | 1.3 | -1.5 | 1.5 | 0.1 | -0.4 | 0.2 | 0.6 | -0.5 | 0.8 | -0.1 | -0.1 | 0.1 |
| Fixed income - High yield | | | | | | | 1.7 | -0.9 | 0.0 | -1.1 | -0.3 | 0.3 | 1.0 | 0.4 | -1.4 | 0.2 | -0.3 | 0.0 |
| Fixed income - Absolute return bonds | | | | | | | | 12.2 | | | | | -3.7 | 8.3 | -3.9 | -2.2 | -0.3 | |
| Fixed income - Bundled LDI | | | | | | | -1.3 | 4.2 | -1.9 | 1.5 | | | -0.1 | 0.6 | 0.2 | 0.0 | 0.0 | -0.1 |
| Fixed income - Public mortgages | | | | | | | | | | | | | 1.0 | 2.8 | 0.5 | 0.0 | 1.3 | 1.3 |
| Fixed income - Convertibles | | | | | | | -0.8 | 4.4 | -23.7 | 2.8 | -8.6 | -5.5 | -3.4 | -2.8 | -5.0 | -0.4 | -4.5 | -3.6 |
| Cash | 0.0 | 1.8 | 1.3 | 1.8 | 3.5 | 1.7 | -0.3 | 0.1 | -0.1 | -0.5 | 0.3 | 0.1 | -0.6 | -0.2 | -0.3 | 0.0 | 0.0 | -0.7 |
| Fixed income - Aggregate | 2.1 | -2.1 | -2.8 | 1.1 | 1.1 | -0.1 | 0.8 | 1.3 | -0.3 | 0.1 | 0.1 | 0.4 | 0.4 | 0.6 | 0.1 | 0.0 | 0.1 | 0.2 |
| Commodities | | | | | | | | 0.0 | -2.0 | -0.7 | 0.4 | | -5.4 | 2.1 | -3.4 | -0.9 | 0.0 | -1.0 |
| Infrastructure | 2.0 | -14.8 | -10.7 | 3.5 | -1.2 | -4.1 | 0.0 | -2.0 | -1.4 | 7.2 | 6.9 | 2.1 | 2.3 | 0.1 | -0.1 | 4.9 | 4.1 | 2.9 |
| Natural resources | 3.9 | -5.7 | -10.7 | 16.2 | 13.2 | 3.2 | 0.8 | -1.5 | -3.9 | 1.1 | 0.5 | -1.0 | -1.7 | -3.6 | -4.6 | 2.5 | 0.5 | -1.3 |
| REITs | | | | | | | 2.8 | 3.0 | 0.1 | 1.1 | -3.0 | 4.4 | 1.3 | 1.7 | 1.2 | -0.3 | 0.0 | 1.3 |
| Real estate ex-REITs | 19.9 | -20.2 | -26.5 | 56.9 | 29.5 | 9.7 | 4.7 | -2.1 | -2.5 | 6.9 | 3.7 | 2.3 | 2.2 | -1.1 | -0.7 | 3.1 | 0.8 | 0.3 |
| Other real assets | | | | | | | | -1.7 | -16.1 | 1.1 | -3.7 | | -1.1 | -4.7 | -8.4 | -3.1 | -2.0 | -9.6 |
| Real assets - Aggregate | 5.4 | -8.8 | -11.3 | 12.5 | 9.2 | 1.3 | 4.3 | -0.7 | -1.1 | 4.4 | 2.6 | 2.0 | 2.5 | -0.6 | -0.8 | 1.9 | 0.9 | 0.7 |
| Hedge funds | 4.9 | -8.2 | -4.3 | 3.6 | -0.7 | -1.0 | 1.3 | -4.0 | -2.9 | 1.5 | -2.9 | -1.5 | 2.8 | -1.5 | -2.8 | -1.0 | -0.9 | -0.3 |
| Global TAA | | | | | | | 5.8 | -12.7 | -3.3 | -2.8 | -3.6 | -2.2 | -0.9 | -3.2 | -2.9 | -2.2 | -2.3 | -2.4 |
| Risk parity | | | | | | | -1.7 | 0.0 | 5.1 | -3.0 | 1.6 | -0.9 | -0.5 | -1.1 | 2.0 | -4.0 | 1.3 | -0.4 |
| Mortgages | | | | | | | 6.6 | -0.4 | 1.5 | -0.3 | 3.6 | 2.0 | 3.6 | -1.1 | 0.5 | 1.3 | 1.4 | 1.3 |
| Private credit | | | | | | | 6.2 | 1.2 | -3.7 | 6.6 | -0.1 | 1.0 | 4.8 | 0.8 | -2.8 | 4.0 | 1.3 | 1.7 |
| Private equity - Diversified | -7.4 | 7.4 | -11.7 | 22.2 | -5.5 | 1.7 | -5.0 | 11.8 | 13.3 | 1.4 | -2.5 | 4.7 | -4.1 | 16.6 | 16.4 | -3.1 | -5.0 | 5.5 |
| Venture capital | -32.2 | | | | | | 8.9 | 22.2 | 18.2 | -0.7 | -8.7 | 10.9 | 12.6 | 24.1 | 16.7 | -0.7 | -6.3 | 8.3 |
| LBO | | | | | | | -1.8 | 8.4 | 22.9 | -4.5 | -4.8 | 7.4 | -3.3 | 13.6 | 20.8 | -6.1 | -2.9 | 6.6 |
| Private equity - Other | -2.0 | -14.8 | -13.3 | 21.3 | -9.2 | -3.3 | -22.0 | -0.1 | 1.7 | -0.2 | -14.6 | -6.1 | -18.9 | 14.3 | 15.0 | -6.6 | -8.4 | 4.0 |
| Private equity - Aggregate | -2.5 | -12.8 | -13.2 | 21.4 | -8.8 | -2.8 | -3.5 | 11.9 | 14.6 | 1.0 | -4.1 | 5.2 | -2.7 | 17.0 | 16.4 | -3.3 | -5.2 | 5.6 |
| Total Fund Return | 1.9 | -2.9 | -1.6 | 3.1 | 2.1 | 0.6 | 0.7 | 0.5 | -0.1 | 0.6 | 0.6 | 0.5 | 0.0 | 1.3 | 0.7 | -0.3 | 0.3 | 0.4 |

Total net value add is determined by both actual and policy allocation. It is the outcome of total net return (page 6) minus total benchmark return (page 7). Aggregate net returns are an asset weighted average of all categories that the fund has an actual allocation to. Aggregate benchmark returns are a policy weighted average and includes only those categories that are part of your policy fund's mix.

You were not able to provide full year returns for all of the components of returns of asset classes with values shown in italics. The composite calculation only uses those components with a full year return.

1. The 5-year return number only includes funds with continous data over the last 5 years.

2. To enable fairer comparisons, the policy returns of all participants except your fund were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. The correlation between your private equity returns and the benchmark based on investable, public market indices lagged by 82 business days is 0.63 versus a correlation of 0.54 using your reported benchmarks. Refer to the appendix of this section for details.

Your policy return and value added calculation - 2021

| | Policy | Benchmark | | Net | Value |
|-----------------------------------|------------|---------------------------------------|--------|--------|--------|
| Asset class | weight | Description | Return | return | added |
| Stock - Europe & Far East | 5.0% | NZX 50 Custom | -0.2% | -0.6% | -0.4% |
| Stock - Global | 75.0% | MSCI All Countries World Index Custom | 20.3% | 24.7% | 4.4% |
| Stock - Emerging | | MSCI All Countries World Index Custom | 20.3% | -3.2% | -23.5% |
| Fixed income - U.S. | | Barclays Global Aggregate | -1.2% | 6.0% | 7.2% |
| Fixed income - Global | 20.0% | Barclays Global Aggregate | -1.2% | -1.0% | 0.2% |
| Cash | | NZD Cash Benchmark | 1.9% | 1.9% | 0.0% |
| Infrastructure | | Infrastructure BM | 12.0% | 14.0% | 2.0% |
| Natural resources | | Natural Resources Benchmark | 4.8% | 8.6% | 3.9% |
| Real estate ex-REITs | | Property BM | 12.7% | 32.6% | 19.9% |
| Hedge funds | | Hedge Fund BM | 1.8% | 6.7% | 4.9% |
| Private equity - Diversified | | Private Equity BM | 21.0% | 13.5% | -7.4% |
| Venture capital | | Private Equity BM | 21.0% | -11.2% | -32.2% |
| Private equity - Other | | Other Private Equity BM | 15.7% | 13.7% | -2.0% |
| Total | 100.0% | | | | |
| Net Actual Return (reported by yo | ou) | | | | 16.3% |
| Calculated Policy Return = sum | of (policy | weights X benchmark returns) | | 15.0% | |
| Adjustment to reflect rebalanci | ng and ov | erlay impacts | | -0.6% | |
| Policy Return (reported by you) | | | | | 14.4% |
| Net Value Added (Net Return - Po | licy Retur | m) | | | 1.9% |

2021 Policy Return and Value Added

Your policy return and value added calculations - 2017 to 2020

2020 Policy Return and Value Added

| | Policy | Benchmark | | Net | Value | | | |
|--|-------------|--------------------|-------|--------|--------|--|--|--|
| Asset class | weight | Description Return | | return | added | | | |
| Stock - Europe & Far East | 5.0% | NZX 50 | 13.7% | 16.6% | 2.9% | | | |
| Stock - Global | 65.0% | MSCI Developec | 13.7% | 12.1% | -1.6% | | | |
| Stock - Emerging | 10.0% | MSCI Emerging | 17.9% | 22.4% | 4.5% | | | |
| Fixed income - U.S. | | Barclays Global | 5.4% | 11.2% | 5.8% | | | |
| Fixed income - Global | 20.0% | Barclays Global | 5.4% | 5.2% | -0.2% | | | |
| Cash | | NZD Cash Bench | 0.7% | 2.5% | 1.8% | | | |
| Infrastructure | | Infrastructure B | 12.8% | -2.0% | -14.8% | | | |
| Natural resources | | Timber Benchm | 9.0% | 3.3% | -5.7% | | | |
| Real estate ex-REITs | | NZ Property Ber | 14.8% | -5.4% | -20.2% | | | |
| Hedge funds | | Custom | 6.1% | -2.1% | -8.2% | | | |
| Private equity - Diversified | | Private Equity B | 16.9% | 24.3% | 7.4% | | | |
| Private equity - Other | | Private Equity B | 13.2% | -1.6% | -14.8% | | | |
| Total | 100.0% | | | | | | | |
| Net Return (reported by you) | | | | | 9.7% | | | |
| Calculated policy return (sum | : Policy we | eights x benchmai | ·ks) | 12.5% | | | | |
| Adjustment to reflect rebalancing and overlay impacts 0.1% | | | | | | | | |
| Policy return (reported by you) | | | | | | | | |
| Net Value Added (Net Return - | Policy Re | turn) | | | -2.9% | | | |

2018 Policy Return and Value Added

| | Policy | | | Net | Value | | | | |
|---|------------|-------------------|--------|--------|-------|--|--|--|--|
| Asset class | weight | Description | Return | return | added | | | | |
| Stock - Europe & Far East | 5.0% | NZX 50 | 4.8% | 5.5% | 0.7% | | | | |
| Stock - Global | 65.0% | MSCI Developec | -6.0% | -5.4% | 0.6% | | | | |
| Stock - Emerging | 10.0% | MSCI Emerging | -12.4% | -11.2% | 1.2% | | | | |
| Fixed income - U.S. | | BC Custom (NZS | 1.6% | 4.1% | 2.5% | | | | |
| Fixed income - Global | 20.0% | Barclays Global | 1.6% | 1.4% | -0.2% | | | | |
| Cash | | NZD Cash Bench | 2.0% | 3.8% | 1.8% | | | | |
| Infrastructure | | Infrastructure B | -3.9% | -0.4% | 3.5% | | | | |
| Natural resources | | Timber Benchm | -0.6% | 15.6% | 16.2% | | | | |
| Real estate ex-REITs | | NZ Property Ber | -3.1% | 53.8% | 56.9% | | | | |
| Hedge funds | | Custom | 0.8% | 4.4% | 3.6% | | | | |
| Private equity - Diversified | | Private Equity B | -7.2% | 15.0% | 22.2% | | | | |
| Private equity - Other | | Private Equity B | -5.6% | 15.7% | 21.3% | | | | |
| Total | 100.0% | | | | | | | | |
| Net Return (reported by you) | | | | | -2.2% | | | | |
| Calculated policy return (sum | : Policy w | eights x benchmai | ·ks) | -4.6% | | | | | |
| Adjustment to reflect rebalancing and overlay impacts -0.7% | | | | | | | | | |
| Policy return (reported by you) | | | | | -5.3% | | | | |
| Net Value Added (Net Return - | Policy Re | turn) | | | 3.1% | | | | |
| | | | | | | | | | |

2019 Policy Return and Value Added

| | Policy | Benchmar | 'k | Net | Value | | | |
|--|-------------|--------------------|-------|--------|--------|--|--|--|
| Asset class | weight | Description Return | | return | added | | | |
| Stock - Europe & Far East | 5.0% | NZX 50 | 30.5% | 32.5% | 2.0% | | | |
| Stock - Global | 65.0% | MSCI Developec | 28.4% | 28.5% | 0.1% | | | |
| Stock - Emerging | 10.0% | MSCI Emerging | 16.4% | 17.1% | 0.7% | | | |
| Fixed income - U.S. | | BC Custom (NZS | 7.5% | 10.0% | 2.5% | | | |
| Fixed income - Global | 20.0% | Barclays Global | 7.5% | 6.9% | -0.6% | | | |
| Cash | | NZD Cash Bench | 1.7% | 3.0% | 1.3% | | | |
| Infrastructure | | Infrastructure B | 20.6% | 9.9% | -10.7% | | | |
| Natural resources | | Timber Benchm | 12.7% | 2.0% | -10.7% | | | |
| Real estate ex-REITs | | NZ Property Ber | 20.6% | -5.9% | -26.5% | | | |
| Hedge funds | | Custom | 7.8% | 3.5% | -4.3% | | | |
| Private equity - Diversified | | Private Equity B | 28.5% | 16.8% | -11.7% | | | |
| Private equity - Other | | Private Equity B | 24.4% | 11.1% | -13.3% | | | |
| Total | 100.0% | | | | | | | |
| Net Return (reported by you) | | | | | 21.1% | | | |
| Calculated policy return (sum | : Policy we | eights x benchmai | rks) | 23.1% | | | | |
| Adjustment to reflect rebalancing and overlay impacts <u>-0.4%</u> | | | | | | | | |
| Policy return (reported by you) | | | | | | | | |
| Net Value Added (Net Return - | Policy Re | turn) | | | -1.6% | | | |
| | | | | | | | | |

2017 Policy Return and Value Added

| | Policy | Benchmark | | Net | Value | | | |
|--|-----------|-------------------|--------|--------|-------|--|--|--|
| Asset class | weight | Description | Return | return | added | | | |
| Stock - Europe & Far East | 5.0% | NZX 50 | 22.1% | 20.0% | -2.1% | | | |
| Stock - Global | 65.0% | MSCI Developec | 19.6% | 19.7% | 0.1% | | | |
| Stock - Emerging | 10.0% | MSCI Emerging | 28.3% | 30.5% | 2.2% | | | |
| Fixed income - U.S. | | BC Custom (NZS | 3.5% | 16.1% | 12.6% | | | |
| Fixed income - Global | 20.0% | Barclays Global | 3.5% | 3.3% | -0.2% | | | |
| Cash | | NZD Cash Bench | 2.0% | 5.5% | 3.5% | | | |
| Infrastructure | | Infrastructure B | 15.1% | 13.9% | -1.2% | | | |
| Natural resources | | Timber Benchm | 8.3% | 21.5% | 13.2% | | | |
| Real estate ex-REITs | | NZ Property Ber | 11.2% | 40.7% | 29.5% | | | |
| Hedge funds | | Custom | 4.5% | 3.8% | -0.7% | | | |
| Private equity - Diversified | | Private Equity B | 23.1% | 17.6% | -5.5% | | | |
| Private equity - Other | | Private Equity B | 15.4% | 6.2% | -9.2% | | | |
| Total | 100.0% | | | | | | | |
| Net Return (reported by you) | | | | | 19.8% | | | |
| Calculated policy return (sum: | Policy we | eights x benchmar | 'ks) | 17.4% | | | | |
| Adjustment to reflect rebalancing and overlay impacts 0.3% | | | | | | | | |
| Policy return (reported by you) | | | | | | | | |
| Net Value Added (Net Return - | Policy Re | turn) | | | 2.1% | | | |
| | | | | | | | | |

Profit/Loss on overlay programs

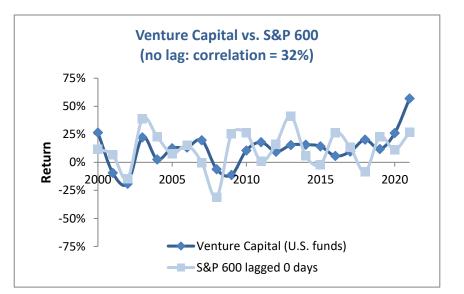
| | Your | fund | P | eer i | mediar | n | Global median | | | |
|-----------------------------|------|-------|------|-------|--------|---|---------------|---|------|----|
| | 2021 | 2020 | 202 | 21 | 2020 | | 2021 | | 202 | 20 |
| Overlay type | bps | bps | bps | # | bps | # | bps | # | bps | # |
| Int. Discretionary Currency | | | 7.3 | 4 | -0.7 | 4 | 2.6 | 9 | 0.0 | 8 |
| Ext. Discretionary Currency | | | | | | | 0.5 | 9 | -0.2 | 8 |
| Internal Global TAA | | | 34.3 | 2 | 14.7 | 2 | 18.9 | 5 | 19.5 | 6 |
| External Global TAA | | | 58.7 | 1 | | | 16.2 | 3 | | |
| Internal PolicyTilt TAA | 6.5 | 46.9 | 5.4 | 4 | 27.1 | 3 | 3.9 | 8 | 14.8 | 7 |
| External PolicyTilt TAA | | | 11.3 | 1 | | | 11.3 | 1 | 14.6 | 1 |
| Internal Commodities | | | | | | | 0.0 | 1 | 14.0 | 2 |
| External Commodities | | | 72.4 | 1 | -0.1 | 1 | 38.0 | 2 | -1.7 | 2 |
| Internal Long/Short | 6.0 | 7.7 | 6.5 | 4 | 4.1 | 4 | 6.0 | 7 | 1.1 | 8 |
| External Long/Short | | | -2.2 | 1 | 3.0 | 1 | -2.2 | 1 | 3.0 | 1 |
| Internal Other | 5.7 | -28.0 | 5.7 | 3 | 1.6 | 3 | 15.0 | 7 | 19.6 | 8 |
| External Other | | | -3.9 | 3 | 0.0 | 3 | 0.0 | 7 | 10.2 | 8 |

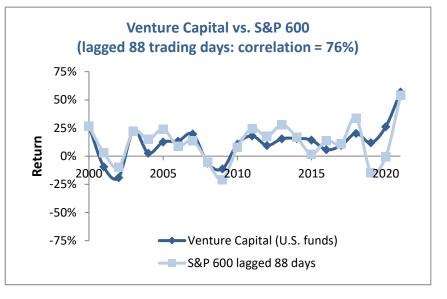
Profit/loss in basis points was calculated using total fund average holdings. This was done to measure the impact of the program at the total fund level.

Appendix - Private equity benchmarks used by most funds are flawed.

A high proportion of the benchmarks used for illiquid assets by participants in the CEM universe are flawed. Flaws include:

 Timing mismatches due to lagged reporting. For example, as the graphs on the right demonstrate, reported venture capital returns clearly lag the returns of stock indices. Yet most funds that use stock indices to benchmark their private equity do not use lagged benchmarks. The result is substantial noise when interpreting performance. For example, for 2008 the S&P 600 index return was -31.1% versus -5.4% if lagged 88 trading days. Thus if a fund earned the average reported venture capital return for 2008 of -6.1%, they would have mistakenly believed that their value added from venture capital was 25.0% using the un-lagged benchmarks versus -0.7% using the same benchmark lagged to match the average 88 day reporting lag of venture capital funds.



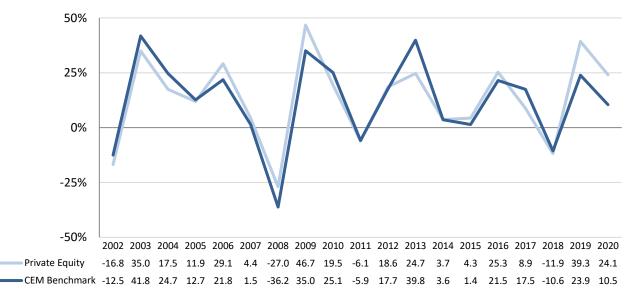


- Un-investable peer-based benchmarks. Peer based benchmarks reflect the reporting lags in peer portfolios so they have much better correlations than un-lagged investable benchmarks. But their relationship statistics are not as good as for lagged investable benchmarks.
- Aspirational premiums (i.e., benchmark + 2%). Premiums cannot be achieved passively, and evidence suggests that a fund has to be substantially better than average to attain them. More importantly, when comparing performance to other funds, they need to be excluded to ensure a level playing field.

To enable fairer comparisons, CEM uses default private equity benchmarks.

Benchmarks used for private equity by most participants in the CEM universe are flawed (see previous page). So to enable fairer comparisons, CEM replaced the reported private equity benchmarks of all funds except yours with defaults. The defaults are:

- Investable. They are comprised of lagged small cap benchmarks.
- Custom lagged for each participant. Your default benchmark had a lag of 82 trading days. Different portfolios had different lags. CEM estimated the lag on private equity portfolios with multi-year histories by comparing annual private equity returns to public market proxies with 1 day of lag, 2 days of lag, 3 days of lag, etc. At some number of days lag, correlation between the two series is maximized. The median lag was 85 trading days (i.e., approximately 119 calendar days or 3.9 calendar months)
- Regional mix adjusted based on the average estimated mix of regions in private equity portfolios for a given country.
- The result is the default benchmarks are superior to most self-reported benchmarks. Correlations improve to a median of 82% for the default benchmarks versus 44% for self-reported benchmarks. Other statistics such as volatility were also much better.



Private equity returns versus default benchmark returns - Global median

1. To enable better comparison between lagged returns and lagged benchmarks, lags have been removed from both. See "Asset allocation and fund performance of defined benefit pension funds in the United States, 1998-2014" by Alexander D. Beath and Chris Flynn for details.

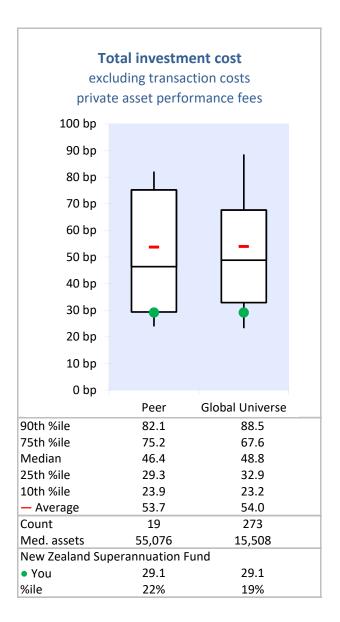
4 Cost: total, benchmark, trend

| Comparisons of total investment cost | 2 |
|---|----|
| Trend in total investment cost, you versus peers and universe | 3 |
| Types of costs included in your total investment cost | 4 |
| Detailed breakdown of your total investment cost | 5 |
| Changes in your investment costs | 6 |
| Benchmark cost model | |
| Total cost versus benchmark cost | 7 |
| Benchmark cost calculation | 8 |
| Cost impact of: | |
| differences in implementation style | 9 |
| - overlays | 10 |
| paying more/-less for similar services | 11 |
| Summary of why you are high or low cost by asset class | 12 |
| Your cost effectiveness ranking | 13 |
| Benchmarking methodology formulas and data | 14 |
| Cost trend model, 2017 - 2021 | |
| Methodology of the cost trend model | 17 |
| Cost trend charts | 18 |
| Summary of cost differences, 2021 versus 2017 | 19 |
| Summary of cost differences, year over year | 20 |
| Reasons by asset class and cost type, \$000 | 21 |
| Reasons by asset class and cost type, basis points | 22 |
| Impact of changes in asset mix | 23 |
| Impact of changes in implementation style | 24 |
| Impact of paying more/-less for similar services | 25 |

Comparisons of total investment cost

Your total investment cost, excluding transaction costs and private asset performance fees, of 29.1 bps was below the peer median of 46.4 bps.

Differences in total investment cost are often caused by two factors that are usually outside of management's control: asset mix and fund size. Therefore, to assess whether your fund's total investment cost is high or low given your unique asset mix and size, CEM calculates a benchmark cost for your fund. Benchmark cost analysis begins on page 7 of this section.

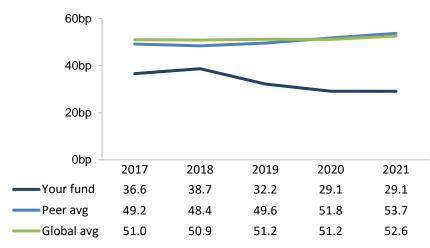


Trend in total investment cost, you versus peers and universe

Your total investment cost, excluding transaction costs and private asset performance fees, decreased from 36.6 bps in 2017 to 29.1 bps in 2021.

Trend in total investment cost

(excluding transaction costs and private asset performance fees)



Trend analysis is based on 222 Global funds and 19 peer funds with 5 or more consecutive years of data.

Types of costs included in your total investment cost

The table below outlines the types of costs included in your total investment cost.

| | Inte | <u>ernal</u> | | <u>Exter</u> Monitoring | <u>nal</u> Perform. fees | |
|--|------------------------|----------------------|----------------------|----------------------------|--------------------------------|----------------------|
| Asset class | In-house total cost | Transaction costs | Manager base fees | & other costs | (active only) | Transaction costs |
| <u>Public</u> (Stock, Fixed income, commodities, REITs) | √ | x | √ | √ | √ | × |
| Derivatives/Overlays | \checkmark | × | \checkmark | \checkmark | \checkmark | × |
| <u>Hedge funds & Global TAA</u> Hedge Funds Global TAA | n/a ✓ | n/a × | √ √ | √ √ | √ √ | × × |
| <u>Private real assets</u> (Infrastructure, natural resources, real estate ex-REITs, other real assets) | 1 | × | ~ | ✓ | × | × |
| <u>Private equity</u> (Diversified private equity, venture capital, LBO, other private equity) | ✓ | × | √* | ✓ | × | × |

*External manager base fees represent gross contractual management fees.

- ✓ indicates cost is included.
- **×** indicates cost is excluded.
- CEM currently excludes performance fees for certain external assets and all transaction costs from your total cost because only a limited number of participants are currently able to provide complete data.

Detailed breakdown of your total investment cost

Your 2021 total investment cost, excluding transaction costs and private asset performance fees, was 29.1 bp or \$168.5 million.

| | Inter | nal | Externa | l passive | Ext | ernal act | ive | | Total ¹ | |
|---|--------------|-------------|------------|------------|----------|-----------|----------|---------|--------------------|-------|
| | | | Μ | onitoring | Base | Perform. | Monitor. | | | % of |
| | Passive | Active | Fees | & Other | Fees | Fees | & Other | \$000s | bps | Total |
| Asset management | | | | | | | | | | |
| Stock - Europe & Far East | 967 | 2,649 | | | 4,006 | | 707 | 8,329 | | 5% |
| Stock - Emerging | | , | 958 | 707 | | | | 1,665 | | 1% |
| Stock - Global | | | 9,335 | 4,418 | | | | 13,753 | | 8% |
| Fixed income - U.S. | 314 | | | | | | | 314 | | 0% |
| Fixed income - Global | 808 | | 1,275 | 515 | | | | 2,598 | | 2% |
| Cash | | 3,454 | | | | | | 3,454 | | 2% |
| Real estate ex-REITs ¹ | | 1,023 | | | | | | 1,023 | | 1% |
| Real estate ex-REITs - LP ¹ | | | | | 1,101 | 6,209 | 2,960 | 4,061 | | 2% |
| Real estate ex-REITs - Co-invest. ¹ | | | | | 1,579 | | 1,977 | 3,556 | | 2% |
| Infrastructure ¹² | | 683 | | | 1,564 | 1,660 | 328 | 2,575 | | 2% |
| Infrastructure - LP ¹ | | | | | 1,869 | 256 | 662 | 2,531 | | 2% |
| Natural resources ¹² | | 1,608 | | | 2,441 | 2,080 | 1,824 | 5,873 | | 3% |
| Hedge funds | | | | | 20,099 | 23,895 | 3,130 | 47,124 | | 28% |
| Private equity - Diversified - LP ¹ | | | | | 7,762 | 3,913 | 4,999 | 12,761 | | 8% |
| Private equity - Diversified - FoFs ¹² | 2 | | | | 107 | 108 | 881 | 988 | | 1% |
| Underlying FoF fees ¹² | | | | | 169 | 275 | | 169 | | 0% |
| Private equity - Diversified - Co-in | vest.1 | | | | | | 620 | 620 | | 0% |
| Venture capital - LP ¹² | | | | | 11 | 16 | 304 | 315 | | 0% |
| Venture capital - Co-invest. ¹ | | | | | | | 317 | 317 | | 0% |
| Private equity - Other - LP ¹ | | 5,022 | | | | | | 5,022 | | 3% |
| Private equity - Other - Co-invest. | l | | | | 15,013 | | 3,631 | 18,644 | | 11% |
| Derivatives/Overlays | 3,641 | 9,028 | | | | | | 12,669 | | 8% |
| Total asset management costs exc | luding priva | ite asset p | erforman | ce fees | | | | 148,361 | 25.6bp | 88% |
| | | | | | | | | | | |
| Oversight, custodial & other asset | related cos | ts | | | | | | | | |
| Oversight of the fund | | | | | | | | 14,014 | | 8% |
| Trustee & custodial | | | | | | | | 5,510 | | 3% |
| Audit | | | | | | | | 612 | | 0% |
| Other | | | | | | | | | | |
| Total oversight, custodial & other | | | | | | | | 20,136 | 3.5bp | 12% |
| Total investment costs excluding t | ransaction | costs and | private as | set perfor | mance fe | es | | 168,497 | 29.1bp | 100% |

1. Total cost excludes carry/performance fees for real estate, infrastructure, natural resources, private equity, and private debt. Performance fees are included for the public market asset classes and hedge funds.

2. Default costs added. Refer to Appendix A.

Changes in your investment costs

The table below shows how your investment costs have changed from year to year by asset class.

| | | | , | | | • | | / | | | | | |
|--|----------------|----------------|----------|----------|---------|--------|--------|----------|--------|------|-------|-------|------|
| | I | nvestme | nt costs | (\$000s) | | | Change | (\$000s) | | | Chang | | |
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2021 | 2020 | 2019 | 2018 | 2021 | 2020 | 2019 | 2018 |
| Asset management | | | | | | | | | | | | | |
| Stock - Europe & Far East | 8,329 | 7,036 | 7,701 | 6,279 | 5,980 | 1,293 | -665 | 1,422 | 299 | 18% | -9% | 23% | 5% |
| Stock - Emerging | 1,665 | 2,181 | 6,589 | 6,019 | 5,912 | -516 | -4,408 | 570 | 107 | -24% | -67% | 9% | 2% |
| Stock - Global | 13,753 | 11,734 | 13,421 | 10,549 | 8,573 | 2,019 | -1,687 | 2,872 | 1,976 | 17% | -13% | 27% | 23% |
| Fixed income - U.S. | 314 | 262 | 91 | 72 | 81 | 52 | 171 | 19 | -9 | 20% | 188% | 26% | -11% |
| Fixed income - Global | 2,598 | 2,473 | 2,532 | 2,646 | 2,628 | 125 | -59 | -114 | 18 | 5% | -2% | -4% | 1% |
| Cash | 3 <i>,</i> 454 | 3 <i>,</i> 296 | 3,009 | 3,193 | 4,779 | 158 | 287 | -184 | -1,586 | 5% | 10% | -6% | -33% |
| Real estate ex-REITs ¹ | 1,023 | 459 | 783 | 397 | 0 | 564 | -324 | 386 | 397 | 123% | -41% | 97% | |
| Real estate ex-REITs - LP ¹ | 4,061 | 736 | 102 | 336 | 874 | 3,325 | 634 | -234 | -538 | 452% | 621% | -70% | -62% |
| Real estate ex-REITs - Co-invest. ¹ | 3,556 | 2,436 | | | | 1,120 | | | | 46% | | | |
| Infrastructure ¹² | 2,575 | 2,018 | 2,014 | 9,114 | 7,430 | 557 | 4 | -7,100 | 1,684 | 28% | 0% | -78% | 23% |
| Infrastructure - LP ¹ | 2,531 | 2,519 | 3,045 | 3,299 | 3,971 | 12 | -526 | -254 | -672 | 0% | -17% | -8% | -17% |
| Natural resources ¹² | 5,873 | 5 <i>,</i> 843 | 6,544 | 9,889 | 9,358 | 30 | -701 | -3,345 | 531 | 1% | -11% | -34% | 6% |
| Hedge funds | 47,124 | 28,515 | 28,121 | 46,133 | 31,664 | 18,609 | 394 | -18,012 | 14,469 | 65% | 1% | -39% | 46% |
| Private equity - Diversified - LP ¹ | 12,761 | 11,019 | 7,927 | 7,445 | 7,021 | 1,743 | 3,092 | 482 | 424 | 16% | 39% | 6% | 6% |
| Private equity - Diversified - FoFs ¹² | 988 | 1,066 | 667 | 750 | 716 | -78 | 399 | -83 | 34 | -7% | 60% | -11% | 5% |
| Underlying FoF fees ¹² | 169 | 217 | 0 | 374 | 487 | -47 | 217 | -374 | -112 | -22% | | -100% | -23% |
| Private equity - Diversified - Co-invest. ¹ | 620 | | | | | | | | | | | | |
| Venture capital - LP ¹² | 315 | | | | | | | | | | | | |
| Venture capital - Co-invest. ¹ | 317 | | | | | | | | | | | | |
| Private equity - Other - LP ¹ | 5,022 | 6,219 | 4,422 | 12,469 | 10,054 | -1,197 | 1,797 | -8,047 | 2,415 | -19% | 41% | -65% | 24% |
| Private equity - Other - Co-invest. ¹ | 18,644 | 14,977 | 16,046 | | | 3,667 | -1,069 | | | 24% | -7% | | |
| Derivatives/Overlays | 12,669 | 11,365 | 10,584 | 9,503 | 8,582 | 1,304 | 781 | 1,081 | 921 | 11% | 7% | 11% | 11% |
| Total excl. private asset perf. fees | 148,361 | 114,370 | 113,598 | 128,467 | 108,110 | 33,991 | 772 | -14,869 | 20,357 | 30% | 1% | -12% | 19% |
| | | | | | | | | | | | | | |
| Oversight, custodial & other asset | | | | | | | | | | | | | |
| Oversight of the fund | 14,014 | 12,307 | 18,511 | 16,626 | 15,508 | 1,707 | -6,204 | 1,885 | 1,118 | 14% | -34% | 11% | 7% |
| Trustee & custodial | 5,510 | 6,980 | 6,234 | 6,465 | 6,019 | -1,470 | 746 | -231 | 446 | -21% | 12% | -4% | 7% |
| Audit | 612 | 596 | 487 | 488 | 424 | 16 | 109 | -1 | 64 | 3% | 22% | 0% | 15% |
| Other | | | | | | | | | | | | | |
| Total oversight, custodial & other | | 19,883 | | | 21,951 | 253 | -5,349 | 1,653 | 1,628 | 1% | -21% | 7% | 7% |
| Total investment costs ¹ | | 134,253 | | | | 34,244 | -4,577 | -13,216 | 21,985 | 26% | -3% | -9% | 17% |
| Total in basis points | 29.1bp | 29.1bp | 32.2bp | 38.7bp | 36.6bp | | | | | | | | |

Change in your investment costs (2021 - 2017)

1. Total cost excludes carry/performance fees for real estate, infrastructure, natural resources, private equity, and private debt. Performance fees are included for the public market asset classes and hedge funds.

2. Default costs added. Refer to Appendix A.

Total cost versus benchmark cost

Your fund's total investment cost, excluding transaction costs and private asset performance fees, was 12.0 bps below your benchmark cost of 41.1 bps. This implies that your fund was low cost by 12.0 bps compared to the peer median, after adjusting for your fund's asset mix.

Your cost versus benchmark

| | \$000s | bps |
|---|---------|----------|
| Your fund's total investment costs excluding transaction costs and private asset performance fees | 168,497 | 29.1 bp |
| - Your fund's benchmark | 237,742 | 41.1 bp |
| = Your fund's cost savings | -69,245 | -12.0 bp |

Your benchmark cost is an estimate of your total costs assuming that you paid the peer median cost for each of your investment mandates and fund oversight. The calculation of your benchmark cost is shown on the following page.

The reasons why your fund's total cost was below your benchmark are summarized in the table below. Details of each of the impacts below are provided on pages 9 to 11.

| | Cost/-Sa | avings |
|---|----------|----------|
| | impa | act |
| | \$000s | bps |
| Differences in implementation style: | | |
| More passive | -35,731 | -6.2 bp |
| More int. pass. % of total passive | -257 | 0.0 bp |
| More int. active % of total active | -10,778 | -1.9 bp |
| More evergreen % of external | -1,710 | -0.3 bp |
| Less fund of funds | -705 | -0.1 bp |
| More co-investment | -2,492 | -0.4 bp |
| More overlays and unfunded strategies | 1,350 | 0.2 bp |
| Total style impact | -50,324 | -8.7 bp |
| Paying more/-less for similar services: | | |
| External investment management | -25,752 | -4.5 bp |
| Internal investment management | -197 | 0.0 bp |
| Oversight, custodial and other | 7,028 | 1.2 bp |
| Total impact of paying more /-less | -18,921 | -3.3 bp |
| Total savings | -69,245 | -12.0 bp |

Reasons why your fund was low cost

Benchmark cost calculation

Your 2021 benchmark cost was 41.1 basis points or 237.7 million. It equals your holdings for each asset class multiplied by the peer median cost for the asset class. The peer median cost is the style weighted average for all implementation styles (i.e., internal passive, internal active, external passive, external active).

| | Your | Weighted | |
|---|---------|-------------------|-----------|
| | average | peer median | Benchmark |
| Asset class | assets | cost ¹ | \$000s |
| | (A) | (B) | (A X B) |
| Asset management costs | | | |
| Stock - Europe & Far East | 2,515 | 23.2 bp | 5,843 |
| Stock - Emerging | 1,565 | 49.2 bp | 7,702 |
| Stock - Global | 25,756 | 16.2 bp | 41,654 |
| Fixed income - U.S. | 23 | 11.4 bp | 27 |
| Fixed income - Global | 5,450 | 10.3 bp | 5,604 |
| Cash | 9,391 | 3.7 bp | 3,454 |
| Real estate ex-REITs | 569 | 77.4 bp | 4,404 |
| Infrastructure | 903 | 86.9 bp | 7,843 |
| Natural resources | 2,999 | 56.9 bp | 17,072 |
| Hedge funds | 3,217 | 133.7 bp | 43,013 |
| Perf. fees | 3,217 | 136.1 bp | 43,790 |
| Private equity - Diversified | 474 | 168.2 bp | 7,973 |
| Venture capital | 3 | 3639.3 bp | 1,270 |
| Private equity - Other | 3,572 | 66.3 bp | 23,666 |
| Overlay Programs ² | 57,852 | 2.0 bp | 11,319 |
| Benchmark for asset management | 57,852 | 38.8 bp | 224,634 |
| Oversight, custody and other costs ³ | | | |
| Oversight | 57,852 | 1.0 bp | |
| Trustee & custodial | 57,852 | 0.5 bp | |
| Consulting | 57,852 | 0.0 bp | |
| Audit | 57,852 | 0.0 bp | |
| Other | 57,852 | 0.1 bp | |
| Benchmark for oversight, custody, other | 57,852 | 2.3 bp | 13,108 |
| Total benchmark cost | | 41.1 bp | 237,742 |
| | | | |

1. The weighted peer median cost for asset management is the style-weighted average of the peer median costs for all implementation styles (i.e., internal passive, internal active, external passive, external active, fund of fund). It excludes performance fees on private assets. The style weights by asset class for your fund and the peers are shown on page 15 of this section.

2. Total fund average holdings is used as the base when calculating the relative cost impact of the overlay programs.

3. Benchmarks for oversight total and individual lines are based on peer medians. Sum of the lines may be different from the total.

Cost impact of differences in implementation style

Differences in implementation style (passive vs. active, internal vs. external, etc.) relative to your peers saved you 8.7 bps.

| | | Peer bench | mark cost | | | Style 1 % | | Cost/ | |
|--|----------------|--------------|-----------|-----------|---------|--------------|-----------|----------|---------|
| | Assets | . con worren | | Style 1 | | Peer | More/ | -Savings | |
| Implementation choices | by style | Style 1 | Style 2 | -Savings | Your | average | -Less | \$000s | bps |
| | а | b | c | d = b - c | | 0 | е | axdxe | |
| Passive vs active | Total assets | Passive | Active | | Passive | e % of tota | lassets | | |
| Stock - Europe & Far East | 2,515 | 4 bp | 31 bp | -28 bp | 15% | 29% | -13% | 910 | |
| Stock - Emerging | 1,565 | 11 bp | 59 bp | -47 bp | | 20% | 80% | -5,915 | |
| Stock - Global | 25,756 | 5 bp | 28 bp | -22 bp | 100% | 51% | 49% | -28,197 | |
| Fixed income - U.S. | 23 | 2 bp | 11 bp | -10 bp | 100% | 0% | 100% | -22 | |
| Fixed income - Global | 5,450 | 6 bp | 12 bp | -6 bp | 100% | 29% | 71% | -2,507 | |
| More passive | | | | | | | | -35,731 | -6.2 bp |
| | Passive | Internal | External | | Inter | nal passive | e % of | | |
| Internal passive vs external passive | assets | passive | passive | | | passive | | | |
| Stock - Europe & Far East | 388 | 3 bp | 4 bp | -1 bp | 100% | 3% | 97% | -31 | |
| Stock - Emerging | 1,565 | 5 bp | 12 bp | -7 bp | 0% | 12% | -12% | 131 | |
| Stock - Global | 25,756 | 3 bp | 5 bp | -2 bp | 0% | 5% | -5% | 296 | |
| Fixed income - Global | 5,450 | 2 bp | 7 bp | -4 bp | 50% | 21% | 29% | -654 | |
| More int. pass. % of total passive | | · · · | · · · | • | | | | -257 | 0.0 bp |
| | Active | Internal | External | | | | | | · |
| Internal active vs external active | assets | active | active | | Interna | l active % d | of active | | |
| Stock - Europe & Far East | 2,127 | 3 bp | 55 bp | -52 bp | 55% | 46% | 9% | -1,012 | |
| Real estate ex-REITs | 569 | 34 bp | 106 bp | -72 bp | 20% | 39% | -19% | 790 | |
| Infrastructure | 903 | 19 bp | 99 bp | -79 bp | | 15% | 30% | -2,159 | |
| Natural resources | 2,999 | 22 bp | 104 bp | -82 bp | | 57% | 34% | -8,397 | |
| Private equity - Diversified | 474 | 39 bp | 168 bp | -130 bp | 0% | 0% | 0% | 1 | |
| More int. active % of total active | | | · · | I | | | | -10,778 | -1.9 bp |
| | External | Ever- | LP/Co & | | Ever | green fund | % of | | · |
| Evergreen vs LP/Co & fund of funds | assets | green | FoF | | | external | | | |
| Real estate ex-REITs | 455 | 78 bp | 124 bp | -45 bp | 0% | 40% | -40% | 824 | |
| Infrastructure | 494 | 80 bp | 107 bp | -27 bp | | 30% | 26% | -342 | |
| Natural resources | 263 | 90 bp | 107 bp | -17 bp | | 16% | 84% | -370 | |
| Hedge funds | 3,217 | 130 bp | 191 bp | -61 bp | | 94% | 6% | -1,273 | |
| Perf. fees | 3,217 | 134 bp | 161 bp | -26 bp | | 94% | 6% | -549 | |
| More evergreen % of external | - / | | | · · · · · | | | | -1,710 | -0.3 bp |
| C C | LP/Co & | | Fund of | | LP/Co S | % of LP/Co | & Fund | | · |
| LP/Co vs fund of funds | Fund of F. | LP/Co | funds | | | of F. | | | |
| Real estate ex-REITs | 455 | 120 bp | 197 bp | -77 bp | 100% | 95% | 5% | -178 | |
| Infrastructure | 217 | 106 bp | 202 bp | • | 100% | 99% | 1% | -15 | |
| Private equity - Diversified | 474 | 148 bp | 240 bp | -92 bp | 98% | 78% | 19% | -846 | |
| Venture capital | 3 | 4598 bp | 200 bp | 4398 bp | | 78% | 22% | 335 | |
| Less fund of funds | | · · · | | | | | | -705 | -0.1 bp |
| | | | | | | | | | • |
| Co-investment vs LP | LP/Co | Co-invest | LP | | Co-ir | nvest % of I | LP/Co | | |
| Real estate ex-REITs | 455 | 64 bp | 126 bp | -62 bp | 72% | 10% | 63% | -1,773 | |
| Infrastructure | 217 | 21 bp | 122 bp | -100 bp | 0% | 15% | -15% | 327 | |
| Private equity - Diversified | 463 | 8 bp | 158 bp | -150 bp | 3% | 6% | -3% | 240 | |
| Venture capital | 3 | 13 bp | 4915 bp | -4902 bp | 82% | 6% | 75% | -1,286 | |
| More co-investment | | | | | | | | -2,492 | -0.4 bp |
| | | | | | | | | | |
| More overlays and unfunded strategie | | | | | | | | 1,350 | 0.2 bp |
| Total impact of differences in implement | entation style | | | | | | | -50,324 | -8.7 bp |

Cost impact of overlays

As summarized on the previous page, the style impact of overlays cost you 0.2 bps. If you use more overlays than your peers, or more expensive types of overlays, then it increases your relative cost.

| | Your average total holdings | Cost as % of to | otal holdings | Cost/-Savings Impact |
|------------------------------------|--------------------------------|-----------------|---------------|-------------------------|
| | (mils) | You | Peer avg. | (000s) |
| | (A) | (B) | (C) | A X (B - C) |
| Internal Overlays | | | | |
| Currency - Hedge | 57,852 | 0.07 bp | 0.03 bp | 212 |
| Currency - Discretionary | 57,852 | NA | 0.08 bp | -440 |
| Rebalancing / Passive beta - Hedge | 57,852 | 0.56 bp | 0.06 bp | 2,931 |
| Duration management - Hedge | 57,852 | NA | 0.01 bp | -61 |
| Global TAA - Discretionary | 57,852 | NA | 0.07 bp | -426 |
| Policy tilt TAA - Discretionary | 57,852 | 1.10 bp | 0.08 bp | 5,928 |
| Long/Short - Discretionary | 57,852 | 0.18 bp | 0.08 bp | 564 |
| Other overlay - Discretionary | 57,852 | 0.28 bp | 0.04 bp | 1,397 |
| External Overlays | | | | |
| Currency - Hedge | 57,852 | NA | 0.05 bp | -283 |
| Currency - Discretionary | 57,852 | NA | 0.03 bp | -161 |
| Rebalancing / Passive beta - Hedge | 57,852 | NA | 0.05 bp | -282 |
| Duration management - Hedge | 57,852 | NA | 0.03 bp | -159 |
| Global TAA - Discretionary | 57,852 | NA | 0.89 bp | -5,128 |
| Policy tilt TAA - Discretionary | 57,852 | NA | 0.02 bp | -97 |
| Commodity futures - Discretionary | 57,852 | NA | 0.32 bp | -1,860 |
| Long/Short - Discretionary | 57,852 | NA | 0.02 bp | -112 |
| Other overlay - Discretionary | 57,852 | NA | 0.12 bp | -676 |
| Total impact in 000s | | | | 1,350 |
| Total impact in basis points | | | | 0.2 bp |

Cost impact of paying more/-less for similar services

Differences in what you paid relative to your peers for similar asset management and related oversight and support services saved you 3.3 bps.

| | | Your avg | | Cost in bp | <u>s</u> | Cost | :/ |
|---|---------|----------|--------|------------|----------|---------|---------|
| | | holdings | | Peer | More/ | -Savir | ngs |
| | Style | (mils) | Your | median | -less | \$000s | bps |
| External asset management | | (A) | | | (B) | (A X B) | |
| Stock - Europe & Far East | active | 957 | 49.3 | 54.8 | -5.5 | -526 | |
| Stock - Emerging | passive | 1,565 | 10.6 | 12.3 | -1.6 | -254 | |
| Stock - Global | passive | 25,756 | 5.3 | 5.3 | 0.0 | 0 | |
| Fixed income - Global | passive | 2,728 | 6.6 | 6.6 | 0.0 | 0 | |
| Real estate ex-REITs | CO | 329 | 108.1 | 63.7 | 44.4 | 1,460 | |
| Real estate ex-REITs | LP | 126 | 322.3 | 126.0 | 196.4 | 2,474 | |
| Infrastructure | active | 277 | 68.4 | 80.1 | -11.7 | -325 | |
| Infrastructure | LP | 217 | 116.5 | 121.5 | -5.0 | -110 | |
| Natural resources | active | 263 | 162.2 | 89.9 | 72.3 | 1,902 | |
| Hedge funds | active | 3,217 | 72.2 | 129.7 | -57.5 | -18,511 | |
| Top layer perf. fees | active | 3,217 | 74.3 | 134.4 | -60.1 | -19,346 | |
| Private equity - Diversified | CO | 14 | 446.0 | 8.3 | 437.7 | 608 | |
| Private equity - Diversified | LP | 449 | 284.2 | 158.0 | 126.3 | 5,669 | |
| Private equity - Diversified | FoF | 11 | 898.2 | 86.0 | 812.2 | 893 | |
| Underlying base fees ² | FoF | 11 | 154.0 | 154.0 | 0.0 | 0 | |
| Venture capital ¹ | CO | 3 | 1112.3 | 13.5 | 1098.8 | 313 | |
| Venture capital ² | LP | 1 | 4915.0 | 4915.0 | 0.0 | 0 | |
| Private equity - Other ² | CO | 1,783 | 104.6 | 104.6 | 0.0 | 0 | |
| Total for external management | | | | | | -25,752 | -4.5 bp |
| Internal asset management | | (A) | | | (B) | (A X B) | |
| Stock - Europe & Far East ¹ | passive | 388 | 24.9 | 2.7 | 22.2 | 861 | |
| Stock - Europe & Far East | active | 1,170 | 22.6 | 3.1 | 19.5 | 2,283 | |
| Fixed income - U.S. ¹ | passive | 23 | 134.2 | 1.8 | 132.4 | 310 | |
| Fixed income - Global ¹ | passive | 2,722 | 3.0 | 2.4 | 0.6 | 155 | |
| Cash ² | active | 9,391 | 3.7 | 3.7 | 0.0 | 0 | |
| Real estate | active | 114 | 89.7 | 33.6 | 56.1 | 640 | |
| Infrastructure | active | 409 | 16.7 | 19.5 | -2.8 | -114 | |
| Natural resources ¹ | active | 2,736 | 5.9 | 21.7 | -15.8 | -4,333 | |
| Private equity - Other ² | active | 1,789 | 28.1 | 28.1 | 0.0 | 0 | |
| Total for internal management | | | | | | -197 | 0.0 bp |
| Oversight, custody and other costs ³ | | | | | | | |
| Oversight | | | 2.4 | 1.0 | 1.4 | | |
| Trustee & custodial | | | 1.0 | 0.5 | 0.4 | | |
| Consulting | | | 0.0 | 0.0 | 0.0 | | |
| Audit | | | 0.1 | 0.0 | 0.1 | | |
| Other | | | 0.0 | 0.1 | -0.1 | | |
| Benchmark for oversight, custody, other | | 57,852 | 3.5 | 2.3 | 1.2 | 7,028 | 1.2 bp |
| Total | | | | | | -18,921 | -3.3 bp |

1. Universe median used because peer data was insufficient.

2. The impact of this line is neutralized by setting the benchmark cost to You.

3. Benchmarks for oversight total and individual lines are based on peer medians. Sum of the lines may be different from the total.

Summary of why you are high or low cost by asset class

The table below summarizes where you are high and low cost by asset class. It also quantifies how much is due to differences in implementation style (i.e., differences in the mix of external active, external passive, internal active, internal active, and fund of fund usage) and how much is due to paying more or less for similar services (i.e., same asset class and style).

| | | Benchmark | | Your average | More | e/-less in \$(| 000s |
|-----------------------------------|----------------|--------------------------|-------------|-----------------|---------|----------------|-----------|
| | | = peer | | assets | Total | Due to | Due to |
| | Your | weighted | More/ | (or fee | More/ | Impl. | paying |
| | cost | median cost ¹ | -less | basis) | -less | style | more/less |
| Asset management costs | (A) | (B) | (C = A - B) | (D) | (C X D) | | |
| Stock - Europe & Far East | 33.1 bp | 23.2 bp | 9.9 bp | 2,515 | 2,486 | -132 | 2,618 |
| Stock - Emerging | 10.6 bp | 49.2 bp | -38.6 bp | 1,565 | -6,037 | -5,783 | -254 |
| Stock - Global | 5.3 bp | 16.2 bp | -10.8 bp | 25,756 | -27,901 | -27,901 | 0 |
| Fixed income - U.S. | 134.2 bp | 11.4 bp | 122.8 bp | 23 | 287 | -22 | 310 |
| Fixed income - Global | 4.8 bp | 10.3 bp | -5.5 bp | 5,450 | -3,006 | -3,161 | 155 |
| Cash | 3.7 bp | 3.7 bp | 0.0 bp | 9,391 | 0 | 0 | 0 |
| Real estate ex-REITs | 151.8 bp | 77.4 bp | 74.4 bp | 569 | 4,236 | -337 | 4,574 |
| Infrastructure | 56.6 bp | 86.9 bp | -30.3 bp | 903 | -2,737 | -2,189 | -548 |
| Natural resources | 19.6 bp | 56.9 bp | -37.3 bp | 2,999 | -11,199 | -8,767 | -2,431 |
| Hedge funds | 72.2 bp | 133.7 bp | -61.5 bp | 3,217 | -19,784 | -1,273 | -18,511 |
| Perf. fees | 74.3 bp | 136.1 bp | -61.8 bp | 3,217 | -19,895 | -549 | -19,346 |
| Private equity - Diversified | 306.8 bp | 168.2 bp | 138.5 bp | 474 | 6,565 | -605 | 7,171 |
| Venture capital | 1809.6 bp | 3639.3 bp | -1829.6 bp | 3 | -639 | -952 | 313 |
| Private equity - Other | 66.3 bp | 66.3 bp | 0.0 bp | 3,572 | 0 | 0 | 0 |
| Overlay Programs ² | 2.2 bp | 2.0 bp | 0.2 bp | 57,852 | 1,350 | 1,350 | 0 |
| Total asset management | 25.6 bp | 38.8 bp | -13.2 bp | 57,852 | -76,273 | -50,324 | -25,950 |
| Oversight, custody and other cost | S ³ | | | | | | |
| Oversight of the fund | 2.4 bp | 1.0 bp | 1.4 bp | | | | |
| Trustee & custodial | 1.0 bp | 0.5 bp | 0.4 bp | | | | |
| Consulting | 0.0 bp | 0.0 bp | 0.0 bp | | | | |
| Audit | 0.1 bp | 0.0 bp | 0.1 bp | | | | |
| Other | 0.0 bp | 0.1 bp | -0.1 bp | | | | |
| Total oversight, custody & other | 3.5 bp | 2.3 bp | 1.2 bp | 57,852 | 7,028 | n/a | 7,028 |
| Total | 29.1 bp | 41.1 bp | -12.0 bp | 57,852 | -69,245 | -50,324 | -18,921 |

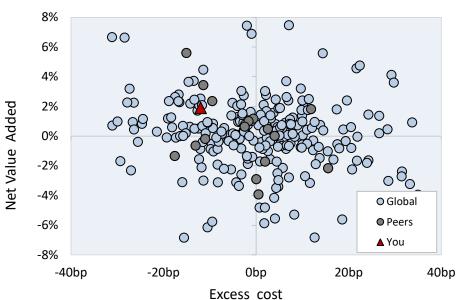
1. The weighted peer median cost for asset management is the style-weighted average of the peer median costs for all implementation styles (i.e., internal passive, internal active, external passive, external active, fund of fund). It excludes performance fees on private assets. The style weights by asset class for your fund and the peers are shown on page 15 of this section.

2. Total fund average holdings is used as the base when calculating the relative cost impact of the overlay programs.

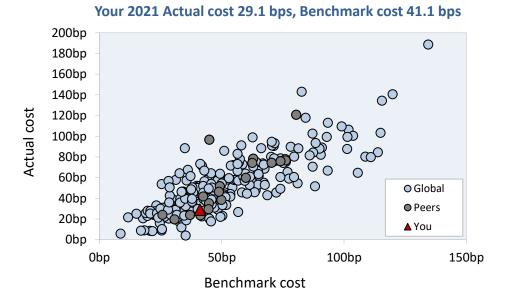
3. Benchmarks for oversight total and individual lines are based on peer medians. Sum of the lines may be different from the total.

Your cost effectiveness ranking

Being high or low cost is neither good nor bad. More important is whether you are receiving sufficient value for your excess cost. At the total fund level, we provide insight into this question by combining your value added and excess cost to create a snapshot of your cost effectiveness performance relative to that of the global universe. In 2021, your fund ranked in the positive value added, low cost quadrant.



Your 2021 Net value added 1.9%, Excess cost -12 bps



For all funds except your fund, benchmark cost equals the sum of group median costs x fund's average holdings by asset class plus group median cost of derivatives/overlays plus group median cost of oversight/support. Group is peer if the fund is in the peer group, universe - if the fund is part of the universe, and global/database otherwise. Your fund's benchmark cost is calculated using peer-based methodology per page 14 of this section.

Benchmarking methodology formulas and data

a) Formulas

Example calculations for 'Stock - Europe & Far East'

Asset class peer cost = weighted average by peer average style of peer median costs = $(1\% \times 2.7 \text{ bp}) + (33\% \times 3.1 \text{ bp}) + (28\% \times 3.5 \text{ bp}) + (39\% \times 54.8 \text{ bp}) = 23.2 \text{ bp}$

Your cost versus benchmark (-savings/+excess) = asset class your cost - asset class peer cost = 33.1 bp - 23.2 bp = 9.9 bp

Attribution of 'your cost versus benchmark' to impact of style mix and impact of cost/paying more

Cost impact of differences in implementation style (-savings/+excess)

= cost impacts of passive vs active (A), internal passive vs external passive (B), internal active vs external active (C)
= 3.6 bp + -0.1 bp + -4.0 bp = -0.5 bp

A) Impact of Passive vs Active management (-savings/+excess)

= (peer average passive cost - peer average active cost) x
(passive % of asset, you - passive % of asset, peer average)
= (3.5 bp - 31.1 bp) x (15% - 29%) = 3.6 bp

Peer average passive cost = weighted average by peer average style of peer median costs for internal passive and external passive management

= [(1% x 2.7 bp) + (28% x 3.5 bp)] / (1% + 28%) = 3.5 bp

Peer average active cost = weighted average by peer average style of peer median costs for internal active and external passive management

= [(1% x 2.7 bp) + (28% x 3.5 bp)] / (1% + 28%) = 3.5 bp

= [(33% x 3.1 bp) + (39% x 54.8 bp)] / (33% + 39%) = 31.1 bp

B) Impact of Internal Passive vs External Passive management (-savings/+excess)

- = (peer average internal passive cost peer average external passive cost) x
- (internal passive % of passive, you internal passive % of passive, peer average) x passive % of asset, you
- = (2.7 bp 3.5 bp) x (100% 3%) x 15% = -0.1 bp

C) Impact of Internal Active vs External Active management (-savings/+excess)

- = (peer average internal active cost peer average external active cost) x
- (internal passive % of active, you internal active % of active, peer avg) x active % of asset, you
- = (3.1 bp 54.8 bp) x (55% 46%) x 85% = -4.0 bp

Cost impact of paying more/-less

= (cost internal passive, you - cost internal passive, peer) x internal passive % of asset, you +
(cost internal active, you - cost internal active, peer) x internal active % of asset, you +
(cost external passive, you - cost external passive, peer) x external passive % of asset, you +
(cost external active, you - cost external active, peer) x external active % of asset, you +
(cost external active, you - cost external active, peer) x external active % of asset, you =
(24.9 bp - 2.7 bp) * 15% + (22.6 bp - 3.1 bp) * 47% + (0.0 bp - 3.5 bp) * 0% + (49.3 bp - 54.8 bp) * 38% = 10.4 bp

- (24.5 bp - 2.7 bp) 15% + (22.0 bp - 5.1 bp) 47% + (0.0 bp - 5.5 bp) 0% + (45.5 bp - 54.8 bp) 58%

Your cost versus benchmark (-savings/+excess)

```
= cost impact of differences in implementation style + cost impact of paying more/-less
```

= -0.5 bp + 10.4 bp = 9.9 bp

Benchmarking methodology formulas and data

b) 2021 cost data used to calculate weighted peer median costs and impact of mix differences.

| | | | Your cos | sts (basi | is points) | | | | | Peer me | dian co | sts (basis | s points) | | |
|------------------------------|----------|----------|----------|-----------|------------|---------|---------|----------|----------|----------|----------|------------|-----------|---------|----------|
| | Internal | Internal | External | External | Co-invest | Limited | Fund of | Internal | Internal | External | External | Co-invest | Limited | Fund of | Weighted |
| Asset Class | Passive | Active | Passive | Active | Co-invest | Parner. | Funds | Passive | Active | Passive | Active | Co-invest | Parner. | Funds | Median |
| Stock - Europe & Far East | 24.9 | 22.6 | | 49.3 | | | | 2.7 | 3.1 | 3.5 | 54.8 | | | | 23.2 |
| Stock - Emerging | | | 10.6 | | | | | 5.0 | 14.6 | 12.3 | 66.0 | | | | 49.2 |
| Stock - Global | | | 5.3 | | | | | 3.1 | 9.7 | 5.3 | 37.9 | | | | 16.2 |
| Fixed income - U.S. | 134.2 | | | | | | | 1.8 | 2.7 | | 17.1 | | | | 11.4 |
| Fixed income - Global | 3.0 | | 6.6 | | | | | 2.4 | 10.0 | 6.6 | 22.2 | | | | 10.3 |
| Cash | | 3.7 | | | | | | | 3.7 | | | | | | 3.7 |
| Real estate ex-REITs | | 89.7 | | | 108.1 | 322.3 | | | 33.6 | | 78.5 | 63.7 | 126.0 | 63.1 | 74.9 |
| Underlying base fees | | | | | | | | | | | | | | 134.0 | 2.5 |
| Infrastructure | | 16.7 | | 68.4 | | 116.5 | | | 19.5 | | 80.1 | 21.1 | 121.5 | 73.3 | 86.3 |
| Underlying base fees | | | | | | | | | | | | | | 129.0 | 0.5 |
| Natural resources | | 5.9 | | 162.2 | | | | | 21.7 | | 89.9 | | 106.7 | | 56.9 |
| Underlying base fees | | | | | | | | | | | | | | | 0.0 |
| Hedge funds | | | | 72.2 | | | | | | | 129.7 | | | 64.7 | 125.5 |
| Top layer perf. fees | | | | 74.3 | | | | | | | 134.4 | | | 20.7 | 127.0 |
| Underlying base fees | | | | | | | | | | | | | | 126.0 | 8.2 |
| Underlying perf. fees | | | | | | | | | | | | | | 140.0 | 9.1 |
| Private equity - Diversified | | | | | 446.0 | 284.2 | 898.2 | | 38.8 | | | 8.3 | 158.0 | 86.0 | 134.7 |
| Underlying base fees | | | | | | | 154.0 | | | | | | | 154.0 | 33.6 |
| Venture capital | | | | | 1112.3 | 4915.0 | | | | | | 13.5 | 4915.0 | 34.5 | 3603.3 |
| Underlying base fees | | | | | | | | | | | | | | 165.0 | 36.0 |
| Private equity - Other | | 28.1 | | | 104.6 | | | | 28.1 | | | 104.6 | | | 66.3 |
| Underlying base fees | | | | | | | | | | | | | | | 0.0 |

Benchmarking methodology formulas and data

c) 2021 Style weights used to calculate the weighted peer median costs and impact of mix differences.

| Style Weights | | | | You (%) | | | | | | Peer | average | e (%) | | |
|------------------------------|----------|----------|----------|----------|-----------|---------|---------|----------|----------|----------|----------|------------|---------|---------|
| | Internal | Internal | External | External | Co-invest | Limited | Fund of | Internal | Internal | External | External | Co-invest | Limited | Fund of |
| | Passive | Active | Passive | Active | co-invest | Parner. | Funds | Passive | Active | Passive | Active | CO-IIIVESt | Parner. | Funds |
| Stock - Europe & Far East | 15.4% | 46.5% | 0.0% | 38.0% | | | | 0.8% | 32.7% | 27.7% | 38.7% | | | |
| Stock - Emerging | 0.0% | 0.0% | 100.0% | 0.0% | | | | 2.3% | 11.7% | 17.5% | 68.5% | | | |
| Stock - Global | 0.0% | 0.0% | 100.0% | 0.0% | | | | 2.6% | 18.0% | 48.4% | 31.0% | | | |
| Fixed income - U.S. | 100.0% | 0.0% | | 0.0% | | | | 0.1% | 39.3% | | 60.6% | | | |
| Fixed income - Global | 49.9% | 0.0% | 50.1% | 0.0% | | | | 6.2% | 58.2% | 23.0% | 12.6% | | | |
| Cash | | 100.0% | | 0.0% | | | | | 100.0% | | 0.0% | | | |
| Real estate ex-REITs | | 20.0% | | 0.0% | 57.8% | 22.1% | 0.0% | | 39.3% | | 24.3% | 3.4% | 31.3% | 1.9% |
| Underlying base fees | | 20.0% | | 0.0% | 57.8% | 22.1% | 0.0% | | 39.3% | | 24.3% | 3.4% | 31.3% | 1.9% |
| Infrastructure | | 45.3% | | 30.6% | 0.0% | 24.1% | 0.0% | | 15.2% | | 25.8% | 8.8% | 49.8% | 0.4% |
| Underlying base fees | | 45.3% | | 30.6% | 0.0% | 24.1% | 0.0% | | 15.2% | | 25.8% | 8.8% | 49.8% | 0.4% |
| Natural resources | | 91.2% | | 8.8% | | 0.0% | | | 57.2% | | 6.9% | | 35.9% | |
| Underlying base fees | | 91.2% | | 8.8% | | 0.0% | | | 57.2% | | 6.9% | | 35.9% | |
| Hedge funds | | | | 100.0% | | | 0.0% | | | | 93.5% | | | 6.5% |
| Top layer perf. fees | | | | 100.0% | | | 0.0% | | | | 93.5% | | | 6.5% |
| Underlying base fees | | | | 100.0% | | | 0.0% | | | | 93.5% | | | 6.5% |
| Underlying perf. fees | | | | 100.0% | | | 0.0% | | | | 93.5% | | | 6.5% |
| Private equity - Diversified | | 0.0% | | | 2.9% | 94.7% | 2.3% | | 0.0% | | | 5.1% | 73.1% | 21.8% |
| Underlying base fees | | 0.0% | | | 2.9% | 94.7% | 2.3% | | 0.0% | | | 5.1% | 73.1% | 21.8% |
| Venture capital | | | | | 81.7% | 18.3% | 0.0% | | | | | 5.1% | 73.1% | 21.8% |
| Underlying base fees | | | | | 81.7% | 18.3% | 0.0% | | | | | 5.1% | 73.1% | 21.8% |
| Private equity - Other | | 50.1% | | | 49.9% | 0.0% | | | 50.1% | | | 49.9% | 0.0% | |
| Underlying base fees | | 50.1% | | | 49.9% | 0.0% | | | 50.1% | | | 49.9% | 0.0% | |

The above data was adjusted when there were insufficient peers, or for other reasons where direct comparisons were inappropriate.

Methodology of the cost trend model

CEM cost trend model relies on four factors or reasons to explain the cost differences over time: asset value, asset mix, implementation style, and paying more/less for similar services.

Factors affecting the cost differences

<u>Asset value.</u> If we keep the last three factors constant, costs will normally follow changes in the asset holdings. For external implementations, among the reasons is the common practice of charging management fees based on the value of assets under management. For internal, more assets requires additional internal stuff (front and back office) and other operating expenditures. In the current model, for simplicity, we assume that costs change proportionately to the plan average assets.

Change in asset value only affects the cost amounts and does not affect costs in basis points. These are determined by the changes in the last three factors.

<u>Asset mix.</u> These are the cost differences associated with increasing / decreasing allocations to one or more of the asset classes, while keeping other factors constant. Higher allocations to more expensive assets will increase the cost both in amounts and in basis points.

<u>Implementation style</u>. These are changes in costs associated with increasing / decreasing allocations to one or more of the management styles within the same asset class.

<u>Paying more/less for similar services</u>. These cost differences reflect changes in the fees / internal costs in basis points for the same implementation style within the same asset class or same oversight service.

Attribution of the cost differences and other assumptions

Change in the cost amount for one asset =

Sum of impacts of asset value, asset mix, implementation style, and paying more/less for similar services. Change in the basis point costs for one asset =

Sum of basis point impacts of asset mix, implementation style, and paying more/less for similar services. For overlays, we do not differentiate between implementation styles and use entire asset category. Oversight costs are only affected by changes in asset value and paying more/less for similar services.

The base model attributes cost differences between any two years. Trends and cumulative results are built upon combinations of multiple two-year attributions. When an entire asset class is missing in one of the two years, the cost difference for that asset is attributed to the asset value and mix impacts only. Impacts of other factors is 0. When an implementation style within the same asset class is missing in one of the two years, the cost difference for that style is attributed to the effects of the implementation style, while impact of paying more/less for similar services is 0. Impacts of changes in the asset value and asset mix are still accounted for.

General simplified formula for attributing basis point cost differences for one asset class

Cost difference in bps = impact of asset mix + impacts of style & paying =

[CostBpsL x (HavgHpct - HavgLpct)] + [HavgHpct x (CostBpsH - CostBpsL)]

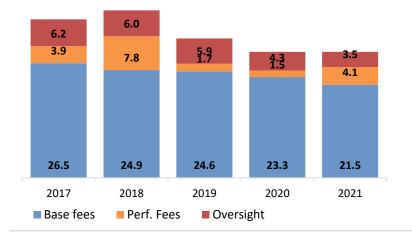
where L/H are lower and higher years; HavgPct is % of asset's average holdings in total nav holdings; CostBps is the asset total cost in basis points for a particular year.

Further, cost difference for style & paying impacts (CostBpsH - CostBpsL) for one style =

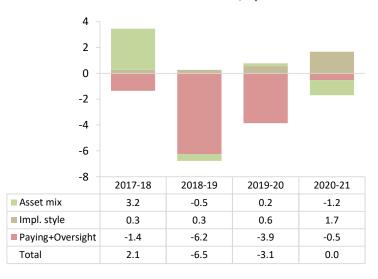
style impact [CostStyleBpsL x (WgH - WgL)] + paying impact [WgH x (CostStyleBpsH - CostStyleBpsL)] where CostStyleBps is the style cost in basis points; Wg is the weight for that style within the asset class.

Total plan cost and cost changes

Total plan cost over time, bps



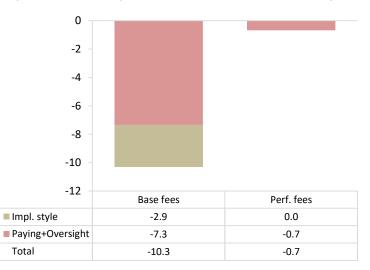
Reasons for cost differences over time, bps



Cost differences, 2021 versus 2017, bps



Impact of base and performance fees, 2021 vs. 2017, bps



Summary of cost differences, 2021 versus 2017

Your total cost descreased by 7.5 bps between 2017 and 2021 because of changes in: asset mix (3.5 bps), implementation style (-2.9 bps), and paying more/less for similar services (-8.0 bps).

| | bps | \$000s |
|---|--|--|
| Starting total cost, 2017 | 36.6 | 130,061 |
| Growth in asset value | | 81,811 |
| Asset mix Stock Fixed income Real estate ex-REITs Real assets ex real estate Hedge funds & multi-asset Private equity | 3.5 -0.6 -0.1 3.8 -2.2 2.0 0.5 | <u>19,963</u> -3,701 -313 22,262 -12,789 11,622 2,882 |
| Implementation style (less expensive vs. more) More passive, less active More int. pass. % of total passive More int. active % of total active Less evergreen % of external More LP, less fund of funds More co-investment | -2.9 -0.6 -0.2 -1.4 0.1 0.0 -0.9 | <u>-16,944</u> -3,577 -1,042 -7,811 556 -151 -4,920 |
| Paying more/-less for Stock Fixed income Real estate ex-REITs Real assets ex real estate Hedge funds & multi-asset Performance fees Private equity Overlays and unfunded strategies | -5.3 -0.4 -0.8 -0.2 -0.6 -2.1 -0.7 -0.3 -0.2 | -30,771 -2,278 -4,478 -1,183 -3,717 -12,173 -3,906 -1,724 -1,311 |
| Oversight, custodial, other (pay more/-less) | <u>-2.7</u> | <u>-15,623</u> |
| Total difference | -7.5 | 38,436 |
| Ending total cost, 2021 | 29.1 | 168,497 |

Summary of cost differences, year over year

| | bps | \$000s | bps | \$000s | bps | \$000s | bps | \$000s | bps | \$000s |
|---|-------------|---------------|-------------|----------------|-------------|----------------|-------------|---------------|-------------|-----------------|
| | 20 | 017 | 20 | 018 | 20 | 019 | 20 | 020 | 20 |)17 |
| Starting total cost | 36.6 | 130,061 | 38.7 | 152,046 | 32.2 | 138,830 | 29.1 | 134,253 | 36.6 | 130,061 |
| Growth in asset value | | 13,743 | | 14,827 | | 9,606 | | 34,310 | | 81,811 |
| Asset mix | <u>3.2</u> | <u>12,445</u> | <u>-0.5</u> | <u>-2,264</u> | <u>0.2</u> | <u>997</u> | <u>-1.2</u> | <u>-6,672</u> | <u>3.5</u> | <u>19,963</u> |
| Stock | 0.3 | 1,069 | -0.1 | -273 | -1.2 | -5,522 | 0.5 | 3,153 | -0.6 | -3,701 |
| Fixed income | -0.4 | -1,546 | 0.0 | -200 | 0.5 | 2,319 | -0.1 | -658 | -0.1 | -313 |
| Real estate ex-REITs | 0.3 | 1,294 | 0.3 | 1,229 | 0.2 | 1,098 | 0.2 | 1,379 | 3.8 | 22,262 |
| Real assets ex real estate | 0.1 | 568 | -1.3 | -5,653 | -0.1 | -410 | -0.4 | -2,512 | -2.2 | -12,789 |
| Hedge funds & multi-asset | 1.1 | 4,170 | 1.0 | 4,478 | 0.5 | 2,320 | -0.4 | -2,367 | 2.0 | 11,622 |
| Private equity | 1.8 | 6,891 | -0.4 | -1,846 | 0.3 | 1,192 | -1.0 | -5,666 | 0.5 | 2,882 |
| Implementation style (less expensive vs. more) | <u>0.3</u> | <u>1,111</u> | <u>0.3</u> | <u>1,144</u> | <u>0.6</u> | <u>2,573</u> | <u>1.7</u> | <u>9,699</u> | <u>-2.9</u> | -16,944 |
| Passive vs. active | 0.0 | 126 | 0.0 | 69 | -0.5 | -2,103 | 1.6 | 9,002 | -0.6 | -3 <i>,</i> 577 |
| Internal passive vs. external passive | 0.0 | 15 | 0.0 | 185 | -0.1 | -474 | 0.0 | -53 | -0.2 | -1,042 |
| Internal active vs. external active | 0.3 | 1,201 | -1.7 | -7,245 | 3.2 | 14,947 | 0.1 | 742 | -1.4 | -7,811 |
| Evergreen vs. LP/Co & fund of funds | 0.0 | -137 | 0.0 | 186 | 0.0 | 8 | 0.0 | -128 | 0.1 | 556 |
| LP/Co vs. fund of funds | 0.0 | -94 | 0.0 | -99 | 0.0 | -114 | 0.0 | -232 | 0.0 | -151 |
| Co-investment vs. LP | 0.0 | 0 | 1.9 | 8,048 | -2.1 | -9,691 | 0.1 | 368 | -0.9 | -4,920 |
| Paying more/-less for | <u>-1.2</u> | <u>-4,623</u> | <u>-6.1</u> | <u>-26,276</u> | <u>-2.3</u> | <u>-10,659</u> | <u>0.3</u> | <u>1,736</u> | <u>-5.3</u> | <u>-30,771</u> |
| Stock | -0.2 | -878 | 0.6 | 2,730 | -0.2 | -1,043 | -2.5 | -14,661 | -0.4 | -2,278 |
| Fixed income | -0.2 | -857 | -0.2 | -815 | -0.4 | -1,836 | -0.1 | -495 | -0.8 | -4,478 |
| Real estate ex-REITs | 0.0 | 120 | -0.1 | -440 | -0.5 | -2,111 | 0.5 | 2,626 | -0.2 | -1,183 |
| Real assets ex real estate | -0.8 | -3,004 | -0.2 | -964 | -0.3 | -1,483 | 0.2 | 984 | -0.6 | -3,717 |
| Hedge funds & multi-asset | 1.8 | 6,953 | -6.3 | -26,989 | -0.8 | -3,872 | 2.4 | 13,689 | -2.8 | -16,079 |
| Private equity | -1.8 | -6,970 | 0.0 | 49 | -0.1 | -362 | 0.2 | 1,192 | -0.3 | -1,724 |
| Overlays and unfunded strategies | 0.0 | 14 | 0.0 | 154 | 0.0 | 49 | -0.3 | -1,600 | -0.2 | -1,311 |
| Oversight, custodial, other (pay more/-less) | <u>-0.2</u> | <u>-691</u> | <u>-0.1</u> | <u>-646</u> | <u>-1.5</u> | <u>-7,095</u> | <u>-0.8</u> | <u>-4,829</u> | <u>-2.7</u> | <u>-15,623</u> |
| Total difference | 2.1 | 21,985 | -6.5 | -13,216 | -3.1 | -4,577 | 0.0 | 34,244 | -7.5 | 38,436 |
| Ending total cost | 38.7 | 152,046 | 32.2 | 138,830 | 29.1 | 134,253 | 29.1 | 168,497 | 29.1 | 168,497 |
| | 20 | 018 | 20 | 019 | 20 | 020 | 20 | 021 | 20 |)21 |

Sum of all changes (except for the total) between adjacent years will differ from the changes between starting and ending years in the last two columns.

Reasons by asset class and cost type, \$000

Your total cost has increased by \$38 million in 2021 compared to 2017. An increase of \$82 million was due to the \$22 billion rise in plan total average nav holdings. The remaining descrease of \$43 million is explained by the changes in the asset mix (\$20 million), implementation style (-\$17 million), and paying more/less for similar services (-\$46 million).

| | 2017 | Asset | Implement. | Paying | Total | Total | Growth in | 2021 |
|---|---------|---------|------------|------------|--------------|------------|-------------|---------|
| | cost | mix | style | more/-less | ex asset gr. | difference | asset value | cost |
| Asset class ¹ | \$000s | \$000s | \$000s | \$000s | \$000s | \$000s | \$000s | \$000s |
| | А | В | С | D | E=B+C+D | F=G-A | F-E | G |
| Stock - Europe & Far East | 5,980 | 381 | -616 | -1,177 | -1,413 | 2,349 | 3,762 | 8,329 |
| Stock - Emerging | 5,912 | -4,970 | -2,995 | 0 | -7,966 | -4,247 | 3,719 | 1,665 |
| Stock - Global | 8,573 | 888 | 0 | -1,101 | -213 | 5,180 | 5,393 | 13,753 |
| Fixed income - U.S. | 81 | -68 | 0 | 250 | 182 | 233 | 51 | 314 |
| Fixed income - Global | 2,628 | -578 | -1,042 | -64 | -1,683 | -30 | 1,653 | 2,598 |
| Cash | 4,779 | 333 | 0 | -4,664 | -4,331 | -1,325 | 3,006 | 3,454 |
| Real estate ex-REITs | 874 | 22,262 | -13,862 | -1,183 | 7,216 | 7,766 | 550 | 8,640 |
| Infrastructure | 11,401 | -10,077 | 2 | -3,391 | -13,466 | -6,295 | 7,171 | 5,106 |
| Natural resources | 9,358 | -2,712 | -6,334 | -326 | -9,371 | -3,485 | 5,886 | 5,873 |
| Hedge funds | 17,736 | 6,510 | 0 | -12,173 | -5,663 | 5,493 | 11,156 | 23,229 |
| Top layer perf. fees | 13,928 | 5,112 | 0 | -3,906 | 1,206 | 9,967 | 8,761 | 23,895 |
| Private equity - Diversified | 7,737 | 3,620 | 817 | -2,671 | 1,765 | 6,632 | 4,867 | 14,369 |
| Underlying base fees | 487 | 228 | -848 | -3 | -623 | -317 | 306 | 169 |
| Venture capital | n/a | 632 | 0 | 0 | 632 | 632 | 0 | 632 |
| Private equity - Other | 10,054 | -1,597 | 7,934 | 951 | 7,288 | 13,612 | 6,324 | 23,666 |
| Total for asset management | 99,528 | 19,963 | -16,944 | -29,459 | -26,441 | 36,164 | 62,605 | 135,692 |
| Overlays and unfunded strategies ² | 8,582 | 0 | | -1,311 | -1,311 | 4,087 | 5,398 | 12,669 |
| Oversight | 15,508 | | | -11,249 | -11,249 | -1,494 | 9,755 | 14,014 |
| Trustee & custodial | 0 | | | 0 | 0 | 0 | 0 | 0 |
| Consulting | 6,019 | | | -4,295 | -4,295 | -509 | 3,786 | 5,510 |
| Audit | 424 | | | -79 | -79 | 188 | 267 | 612 |
| Other | 0 | | | 0 | 0 | 0 | 0 | 0 |
| Total for fund oversight ³ | 21,951 | | | -15,623 | -15,623 | -1,815 | 13,808 | 20,136 |
| Total | 130,061 | 19,963 | -16,944 | -46,393 | -43,375 | 38,436 | 81,811 | 168,497 |

1. Cost differences for asset classes are attributed to the effects of:

a) Asset growth, asset mix, implementation style, and paying for similar services, when the asset class exists in both years.

b) Asset growth and asset mix, when the asset class exists only in one of the years.

2. Cost differences for overlays are attributed to the effects of:

a) Asset growth and paying more/less for similar services, when the fund has overlays in both years.

b) Asset growth and asset mix, when the fund has overlays only in one of the years.

3. Cost differences for oversight are attributed to the effects of asset growth and paying more/less for similar services.

Reasons by asset class and cost type, basis points

Your total cost has descreased by 7.5 bps in 2021 vs. 2017. It was driven by the changes in the asset mix (3.5 bps), implementation style (-2.9 bps), and paying more/less for similar services (-8.0 bps).

| | Asset | Implement. | Paying | Total | Total ¹ |
|---|-------|------------|------------|------------|--------------------|
| | mix | style | more/-less | difference | ex asset gr. |
| Asset class | bps | bps | bps | bps | \$000s |
| | В | С | D | B+C+D | |
| Stock - Europe & Far East | 0.1 | -0.1 | -0.2 | -0.2 | -1,413 |
| Stock - Emerging | -0.9 | -0.5 | 0.0 | -1.4 | -7,966 |
| Stock - Global | 0.2 | 0.0 | -0.2 | 0.0 | -213 |
| Fixed income - U.S. | 0.0 | 0.0 | 0.0 | 0.0 | 182 |
| Fixed income - Global | -0.1 | -0.2 | 0.0 | -0.3 | -1,683 |
| Cash | 0.1 | 0.0 | -0.8 | -0.7 | -4,331 |
| Real estate ex-REITs | 3.8 | -2.4 | -0.2 | 1.2 | 7,216 |
| Infrastructure | -1.7 | 0.0 | -0.6 | -2.3 | -13,466 |
| Natural resources | -0.5 | -1.1 | -0.1 | -1.6 | -9,371 |
| Hedge funds | 1.1 | 0.0 | -2.1 | -1.0 | -5,663 |
| Top layer perf. fees | 0.9 | 0.0 | -0.7 | 0.2 | 1,206 |
| Private equity - Diversified | 0.6 | 0.1 | -0.5 | 0.3 | 1,765 |
| Underlying base fees | 0.0 | -0.1 | 0.0 | -0.1 | -623 |
| Venture capital | 0.1 | 0.0 | 0.0 | 0.1 | 632 |
| Private equity - Other | -0.3 | 1.4 | 0.2 | 1.3 | 7,288 |
| Total for asset management | 3.5 | -2.9 | -5.1 | -4.6 | -26,441 |
| Overlays and unfunded strategies | 0.00 | | -0.23 | -0.23 | -1,311 |
| Oversight | | | -1.9 | -1.9 | -11,249 |
| Trustee & custodial | | | 0.0 | 0.0 | 0 |
| Consulting | | | -0.7 | -0.7 | -4,295 |
| Audit | | | 0.0 | 0.0 | -79 |
| Other | | | 0.0 | 0.0 | 0 |
| Total for fund oversight | | | -2.7 | -2.7 | -15,623 |
| Total | 3.5 | -2.9 | -8.0 | -7.5 | -43,375 |
| Total basis point costs in years 2021 and | 2017 | 29.1 | 36.6 | -7.5 | |

1. Calculated by multiplying total difference in bps by plan total nav average holdings for year 2021, \$58 billion. Similarly, basis point costs on this page are converted from the amounts on the previous page using the same total nav holdings as the fee basis.

Impact of changes in asset mix

Changes in the asset mix increased your total cost by \$20 million or 3.5 bps.

| | 2017 | 2021 | 2017 | 2021 | Change | Asset mix | Asset mix |
|------------------------------|-------|---------|--------------------|--------------------|----------|----------------------|----------------------|
| | Cost | Cost | asset ¹ | asset ¹ | in asset | changes ² | changes ³ |
| Asset class | bps | bps | weight % | weight % | weight | bps | \$000s |
| | А | В | С | D | E=D-C | A (or B) x E | |
| Stock - Europe & Far East | 40.3 | 33.1 | 4% | 4% | 0% | 0.1 | 381 |
| Stock - Emerging | 29.8 | 10.6 | 6% | 3% | -3% | -0.9 | -4,970 |
| Stock - Global | 5.8 | 5.3 | 42% | 45% | 3% | 0.2 | 888 |
| Fixed income - U.S. | 27.2 | 134.2 | 0% | 0% | 0% | 0.0 | -68 |
| Fixed income - Global | 6.8 | 4.8 | 11% | 9% | -1% | -0.1 | -578 |
| Cash | 8.6 | 3.7 | 16% | 16% | 1% | 0.1 | 333 |
| Real estate ex-REITs | 416.2 | 151.8 | 0% | 1% | 1% | 3.8 | 22,262 |
| Infrastructure | 94.1 | 56.6 | 3% | 2% | -2% | -1.7 | -10,077 |
| Natural resources | 41.8 | 19.6 | 6% | 5% | -1% | -0.5 | -2,712 |
| Hedge funds | 110.0 | 72.2 | 5% | 6% | 1% | 1.1 | 6,510 |
| Top layer perf. fees | 86.4 | 74.3 | 5% | 6% | 1% | 0.9 | 5,112 |
| Private equity - Diversified | 342.3 | 303.2 | 1% | 1% | 0% | 0.6 | 3,620 |
| Underlying base fees | 21.5 | 3.6 | 1% | 1% | 0% | 0.0 | 228 |
| Venture capital | n/a | 1,809.6 | 0% | 0% | 0% | 0.1 | 632 |
| Private equity - Other | 41.4 | 66.3 | 7% | 6% | -1% | -0.3 | -1,597 |
| Total for asset management | | | | | | 3.5 | 19,963 |

1. Weight % = asset's average (NAV for performance lines) holdings / plan total nav average holdings.

2. If asset is not available in one of the years, the entire weighted cost difference in bps is attributed to the asset mix.

3. Calculated by multiplying asset mix changes in bps by plan total nav average holdings for year 2021, \$58 billion.

Impact of changes in implementation style

Changes in implementation style (passive vs. active, internal vs. external, etc.) in 2021 vs. 2017 saved you \$17 million.

| | 2021 | <u>Cost, 2</u> | 2017 | | | Style 1 % | | |
|--------------------------------------|--------------|----------------|----------|-----------|---------|-------------|---------|---------|
| | avg. assets | | | Style 1 | | | More/ | Cost/ |
| Implementation choices | \$mils | Style 1 | Style 2 | -Savings | 2021 | 2017 | -Less | \$000s |
| | Α | В | С | D = B - C | | | E | AxDxE |
| Passive vs active | Total assets | Passive | Active | | Passive | e % of tota | lassets | |
| Stock - Europe & Far East | 2,515 | 8 bp | 43 bp | -36 bp | 15% | 9% | 6% | -581 |
| Stock - Emerging | 1,565 | 11 bp | 99 bp | -88 bp | 100% | 78% | 22% | -2,995 |
| More passive, less active | | | | | | | | -3,577 |
| | Passive | Internal | External | | Inter | nal passive | e % of | |
| Internal passive vs external passive | assets | passive | passive | | | passive | | |
| Fixed income - Global | 5,450 | 3 bp | 7 bp | -4 bp | 50% | 0% | 50% | -1,042 |
| More int. pass. % of total passive | | | | | | | | -1,042 |
| | Active | Internal | External | | Inter | rnal active | % of | |
| Internal active vs external active | assets | active | active | | | active | | |
| Stock - Europe & Far East | 2,127 | 34 bp | 55 bp | -21 bp | 55% | 54% | 1% | -35 |
| Real estate ex-REITs | 569 | 90 bp | 416 bp | -327 bp | 20% | 0% | 20% | -3,726 |
| Infrastructure | 903 | 22 bp | 142 bp | -120 bp | 45% | 40% | 5% | -554 |
| Natural resources | 2,999 | 11 bp | 125 bp | -115 bp | 91% | 73% | 18% | -6,334 |
| Private equity - Other | 3,572 | 23 bp | 76 bp | -53 bp | 50% | 65% | -15% | 2,837 |
| More int. active % of total active | | | | | | | | -7,811 |
| | External | Ever- | LP/Co & | | Ever | green fund | d % of | |
| Evergreen vs LP/Co & fund of funds | assets | green | FoF | | | external | | |
| Infrastructure | 494 | 122 bp | 194 bp | -72 bp | 56% | 72% | -16% | 556 |
| Less evergreen % of external | | | | | | | | 556 |
| - | LP/Co & | | Fund of | | | LP/Co % o | f | |
| LP/Co-investment vs fund of funds | FoFs | LP/Co | funds | | L | P/Co + Fo | Fs | |
| Private equity - Diversified | 474 | 360 bp | 388 bp | -28 bp | 98% | 86% | 11% | -151 |
| More LP, less fund of funds | | | | | | | | -151 |
| | | | | | | | | |
| Co-investment vs LP | LP/Co | Co-invest | LP | | | vest % of | LP/Co | |
| Real estate ex-REITs | 455 | 108 bp | 416 bp | -308 bp | 72% | 0% | 72% | -10,137 |
| Private equity - Diversified | 463 | 446 bp | 360 bp | 86 bp | 3% | 0% | 3% | 120 |
| Private equity - Other | 1,783 | 105 bp | 76 bp | 29 bp | 100% | 0% | 100% | 5,097 |
| More co-investment | | | | | | | | -4,920 |
| | | | | | | | | |
| Total | | | | | | | | -16,944 |

Cost differences are attributed exclusively to the effects of implementation style when the style existed in one of the years only.

Impact of paying more/-less for similar services

In 2021, you paid \$46 million less for similar asset management and oversight / support services vs. 2017.

| | | 2021 | | Cost in bps | | Cost/ |
|---|---------|-------------|-------|-------------|-------|-----------|
| Asset class styles where you had assets in both | | avg. assets | | | More/ | -Savings |
| 2021 and 2017 ¹ | Style | \$mils | 2021 | 2017 | -less | \$000s |
| External asset management | , | А | | | В | A x B |
| Stock - Europe & Far East | active | 957 | 49.3 | 54.6 | -5.3 | -509 |
| Stock - Emerging | passive | 1,565 | 10.6 | 10.6 | 0.0 | 0 |
| Stock - Global | passive | 25,756 | 5.3 | 5.8 | -0.4 | -1,101 |
| Fixed income - Global | passive | 2,728 | 6.6 | 6.8 | -0.2 | -64 |
| Real estate ex-REITs | LP | 126 | 322.3 | 416.2 | -93.9 | -1,183 |
| Infrastructure | active | 277 | 68.4 | 122.0 | -53.7 | -1,485 |
| Infrastructure | LP | 217 | 116.5 | 193.7 | -77.3 | -1,679 |
| Natural resources | active | 263 | 162.2 | 125.2 | 36.9 | 971 |
| Hedge funds | active | 3,217 | 72.2 | 110.0 | -37.8 | -12,173 |
| Top layer perf. fees | active | 3,217 | 74.3 | 86.4 | -12.1 | -3,906 |
| Private equity - Diversified | LP | 449 | 284.2 | 360.1 | -75.8 | -3,405 |
| Private equity - Diversified | FoF | 11 | 898.2 | 231.0 | 667.2 | 734 |
| Underlying base fees | FoF | 11 | 154.0 | 157.0 | -3.0 | -3 |
| Total for external management | | | | | | -23,803 |
| Internal asset management | | А | | | В | A x B |
| Stock - Europe & Far East | passive | 388 | 24.9 | 7.8 | 17.1 | 663 |
| Stock - Europe & Far East | active | 1,170 | 22.6 | 34.0 | -11.4 | -1,332 |
| Fixed income - U.S. | passive | 23 | 134.2 | 27.2 | 107.0 | 250 |
| Cash | active | 9,391 | 3.7 | 8.6 | -5.0 | -4,664 |
| Infrastructure | active | 409 | 16.7 | 22.3 | -5.6 | -228 |
| Natural resources | active | 2,736 | 5.9 | 10.6 | -4.7 | -1,297 |
| Private equity - Other | active | 1,789 | 28.1 | 22.8 | 5.3 | 951 |
| Total for internal management | | | | | | -5,657 |
| Overlays and unfunded strategies | | 57,852 | 2.2 | 2.4 | -0.2 | -1,311 |
| Oversight | | 57,852 | 2.4 | 4.4 | -1.9 | -11,248.9 |
| Trustee & custodial | | 57,852 | 0.0 | 0.0 | 0.0 | 0 |
| Consulting | | 57,852 | 1.0 | 1.7 | -0.7 | -4,295 |
| Audit | | 57,852 | 0.1 | 0.1 | 0.0 | -79 |
| Other | | 57,852 | 0.0 | 0.0 | 0.0 | 0 |
| Total for fund oversight | | | | | | -15,623 |
| Total | | | | | | -46,393 |

1. Cost differences are attributed to paying more/less for similar services only if the asset-class style existed in both years.

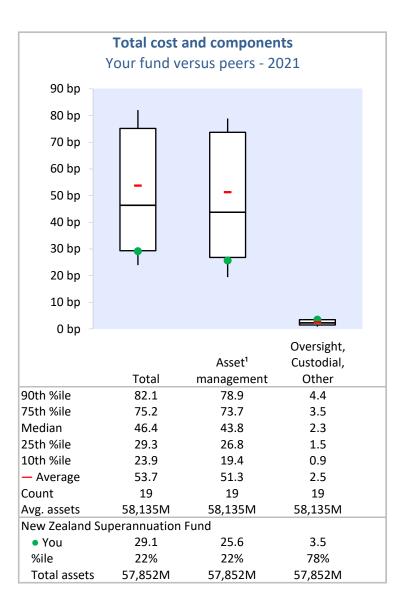
5 Cost comparisons

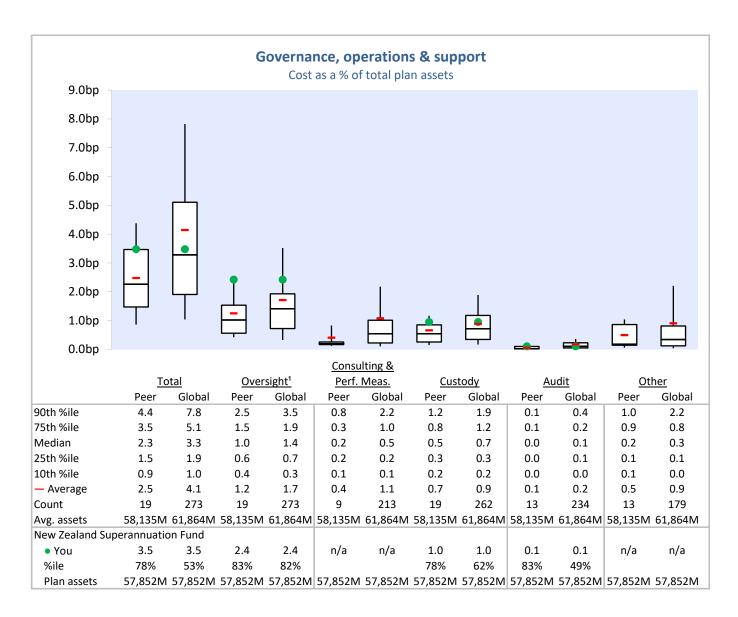
| Total fund cost | 2 |
|--|----|
| Governance, operations & support | 3 |
| Public asset classes | |
| - Stock | 4 |
| - Fixed Income | 10 |
| - Commodities | 22 |
| - REITs | 23 |
| Real asset classes | |
| - Real estate ex-REITs | 24 |
| - Infrastructure | 26 |
| - Natural resources | 27 |
| - Other real assets | 28 |
| Private equity | |
| Diversified private equity | 29 |
| - LBO | 30 |
| - Venture capital | 31 |
| - Private credit | 32 |
| - Mortgages | 33 |
| - Other private equity | 34 |
| Global TAA | 35 |
| RiskParity | 36 |
| Hedge Funds | 37 |
| Overlays | 38 |

Total fund cost

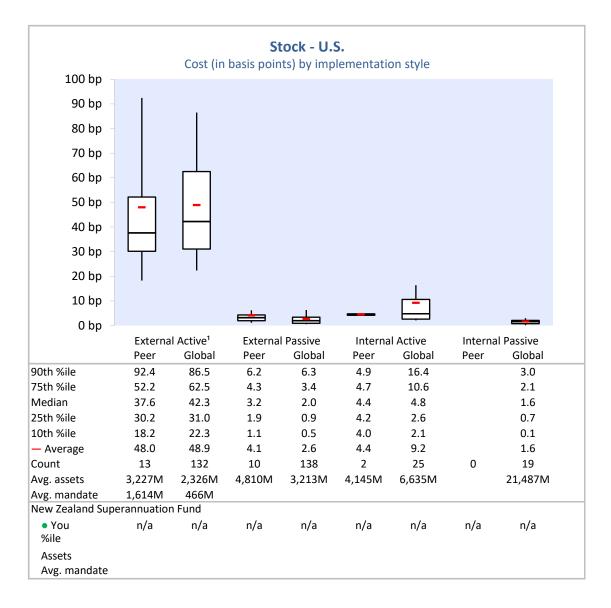
Total costs are benchmarked in the previous section. In this section, your fund's costs are compared on a lineitem basis to your peers. This enables you to understand better why you may be a high or low cost fund and it also identifies and quantifies major cost differences that may warrant further investigation.

The 25th to 75th percentile range is the most relevant since higher and lower values may include outliers caused by unusual circumstances, such as performance-based fees. Count refers to the number of funds in your peer group that have costs in this category. It enables you to gauge the statistical significance.





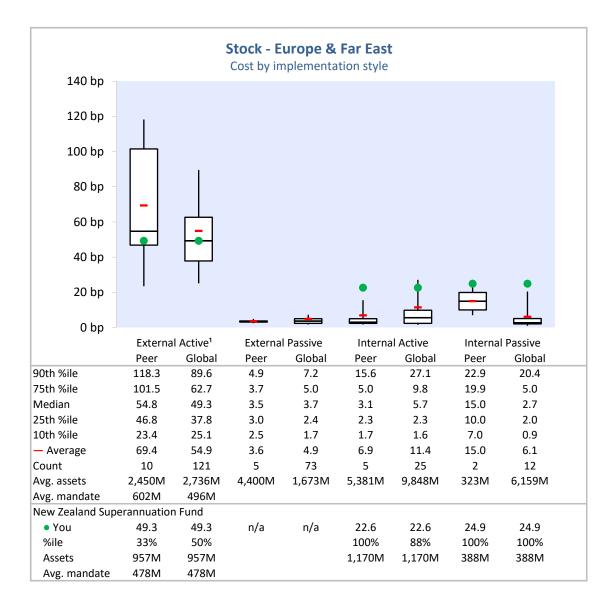
1. Oversight costs include the salaries and benefits of executives and their staff responsible for overseeing the entire fund or multiple asset classes and the fees/salaries of the Board or Investment Committee. All costs associated with the above including fees/salaries, travel, director's insurance and attributed overhead are included. Given fiduciary obligations, having the lowest oversight costs is not necessarily optimal. Some sponsors with lower-than-average executive and administration costs compensate by having-higher-than average consulting costs.



1. Breakdown of external active fees

| | | Peer | Global |
|---|-------------------|--------------------|-------------------|
| | You | Average | Average |
| Base fees | n/a | 26.7 | 41.6 |
| Performance fees* Internal and other | n/a <u>n/a</u> | 19.3 <u>2.0</u> | 6.5 <u>0.8</u> |
| Total | n/a | 48.0 | 48.9 |

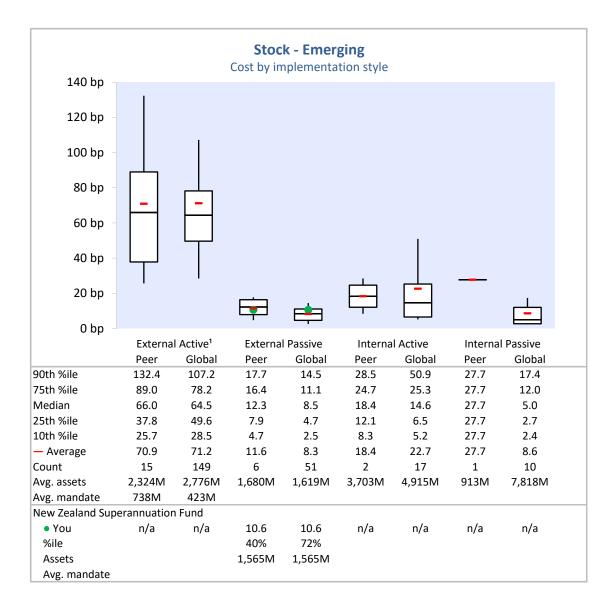
* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 35.8 bps for peers (7 funds) and 21.6 bps for Global participants (40 funds).



1. Breakdown of external active fees

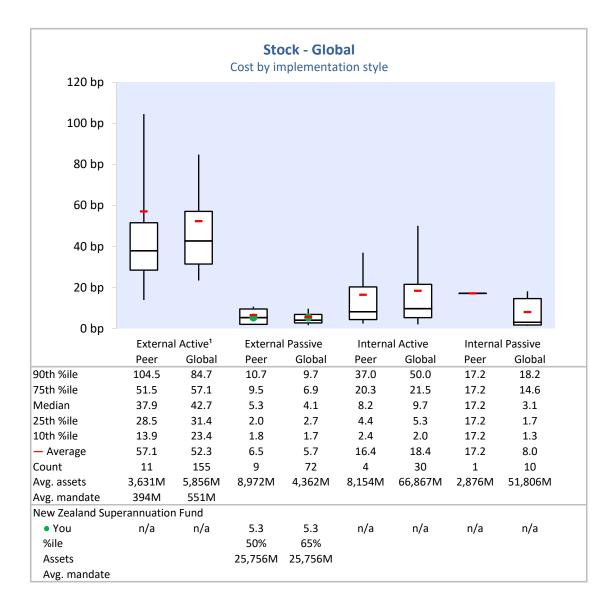
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | 41.9 | 37.9 | 44.6 |
| Performance fees* | n/a | 28.0 | 9.6 |
| Internal and other | <u>7.4</u> | <u>3.4</u> | <u>0.7</u> |
| Total | 49.3 | 69.4 | 54.9 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 46.7 bps for peers (6 funds) and 29.0 bps for Global participants (40 funds).



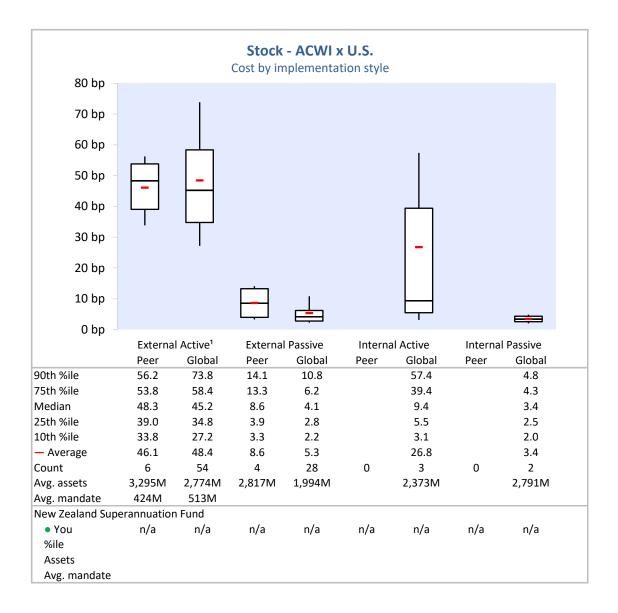
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 50.9 | 55.9 |
| Performance fees* | n/a | 17.1 | 13.7 |
| Internal and other | <u>n/a</u> | <u>2.9</u> | <u>1.6</u> |
| Total | n/a | 70.9 | 71.2 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 32.0 bps for peers (8 funds) and 45.4 bps for Global participants (45 funds).



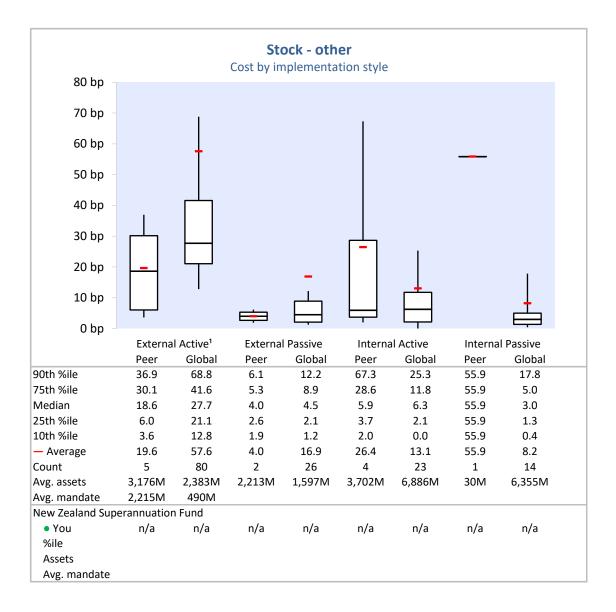
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 31.1 | 41.6 |
| Performance fees* | n/a | 23.9 | 9.7 |
| Internal and other | <u>n/a</u> | <u>2.0</u> | <u>1.0</u> |
| Total | n/a | 57.1 | 52.3 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 43.9 bps for peers (6 funds) and 25.0 bps for Global participants (60 funds).



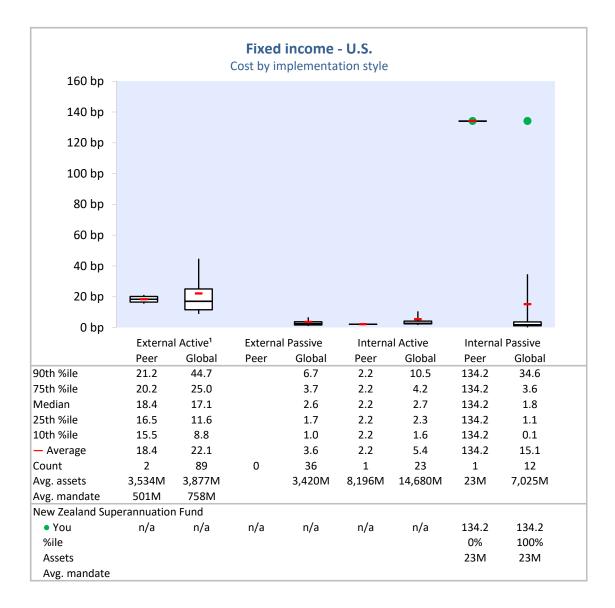
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 39.1 | 44.9 |
| Performance fees* | n/a | 5.1 | 3.1 |
| Internal and other | <u>n/a</u> | <u>1.9</u> | <u>0.4</u> |
| Total | n/a | 46.1 | 48.4 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 10.1 bps for peers (3 funds) and 23.9 bps for Global participants (7 funds).



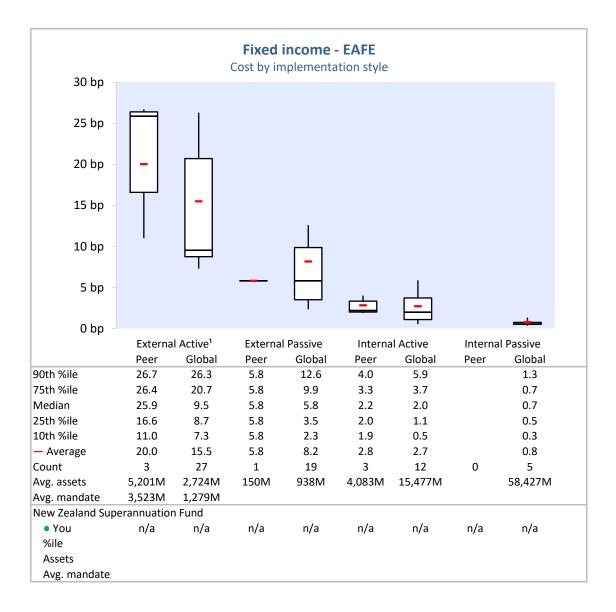
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 11.8 | 54.2 |
| Performance fees* | n/a | 0.6 | 2.4 |
| Internal and other | <u>n/a</u> | <u>7.3</u> | <u>1.1</u> |
| Total | n/a | 19.6 | 57.6 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 2.8 bps for peers (1 fund) and 10.0 bps for Global participants (19 funds).



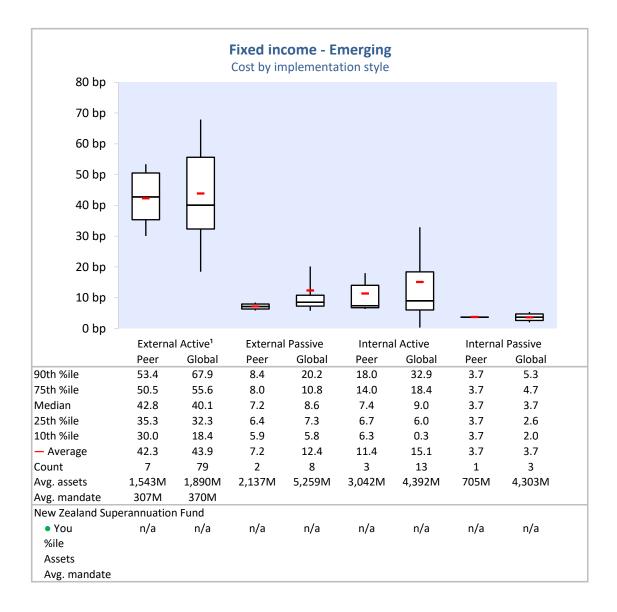
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 18.4 | 20.4 |
| Performance fees* | n/a | 0.0 | 1.4 |
| Internal and other | <u>n/a</u> | <u>n/a</u> | <u>0.3</u> |
| Total | n/a | 18.4 | 22.1 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 0.0 bps for peers (1 fund) and 6.0 bps for Global participants (21 funds).



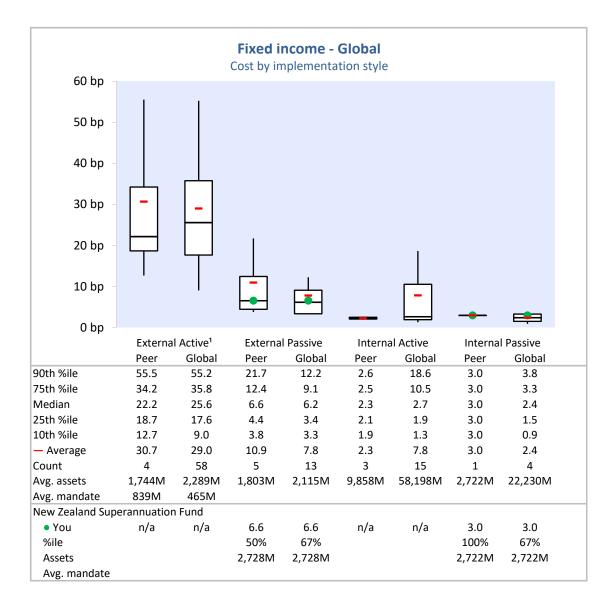
| | | Peer | Global |
|--------------------|------------|---------|------------|
| | You | Average | Average |
| Base fees | n/a | 19.6 | 14.1 |
| Performance fees* | n/a | n/a | 0.5 |
| Internal and other | <u>n/a</u> | 0.4 | <u>0.9</u> |
| Total | n/a | 20.0 | 15.5 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 0.9 bps for Global participants (15 funds).



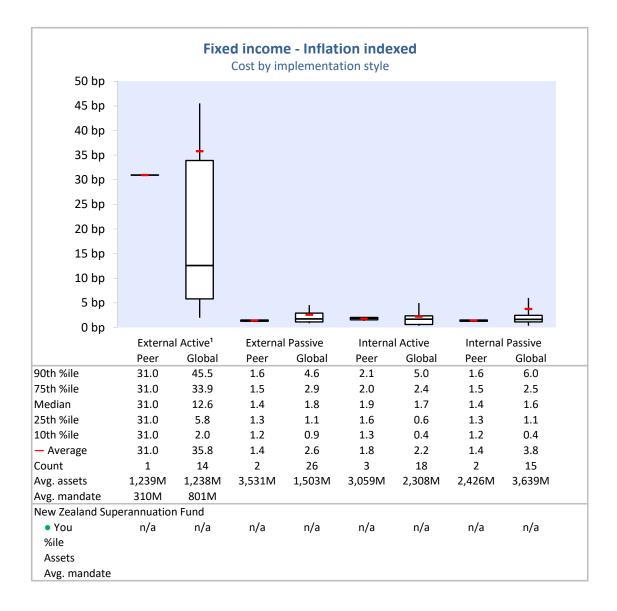
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 38.8 | 39.5 |
| Performance fees* | n/a | 0.6 | 1.4 |
| Internal and other | <u>n/a</u> | <u>3.0</u> | <u>3.0</u> |
| Total | n/a | 42.3 | 43.9 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 1.0 bps for peers (4 funds) and 4.3 bps for Global participants (25 funds).



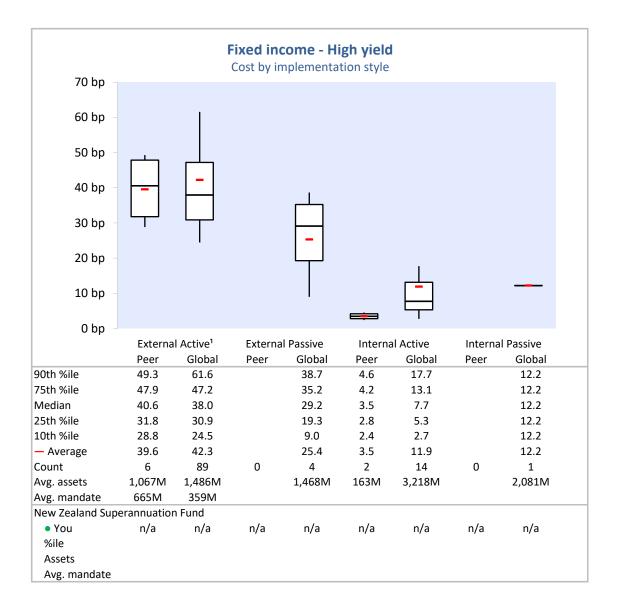
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 23.5 | 26.0 |
| Performance fees* | n/a | 3.7 | 0.9 |
| Internal and other | <u>n/a</u> | <u>3.5</u> | <u>2.1</u> |
| Total | n/a | 30.7 | 29.0 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 4.9 bps for peers (3 funds) and 2.9 bps for Global participants (18 funds).



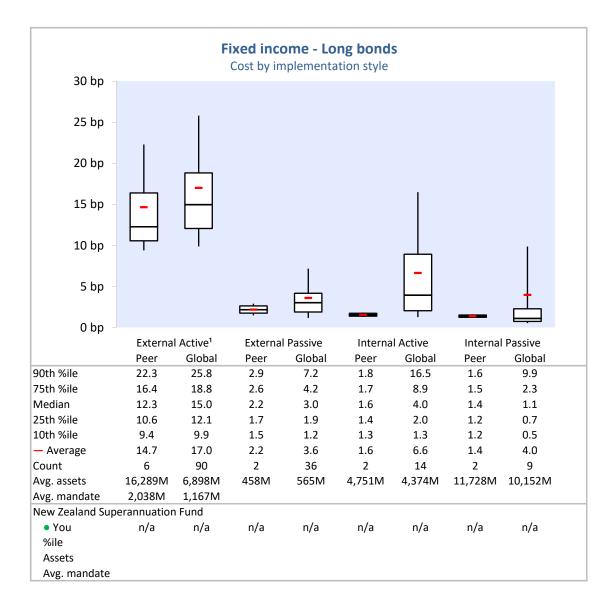
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 26.3 | 34.2 |
| Performance fees* | n/a | 4.3 | 1.5 |
| Internal and other | <u>n/a</u> | <u>0.4</u> | <u>0.1</u> |
| Total | n/a | 31.0 | 35.8 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 4.3 bps for peers (1 fund) and 10.4 bps for Global participants (2 funds).



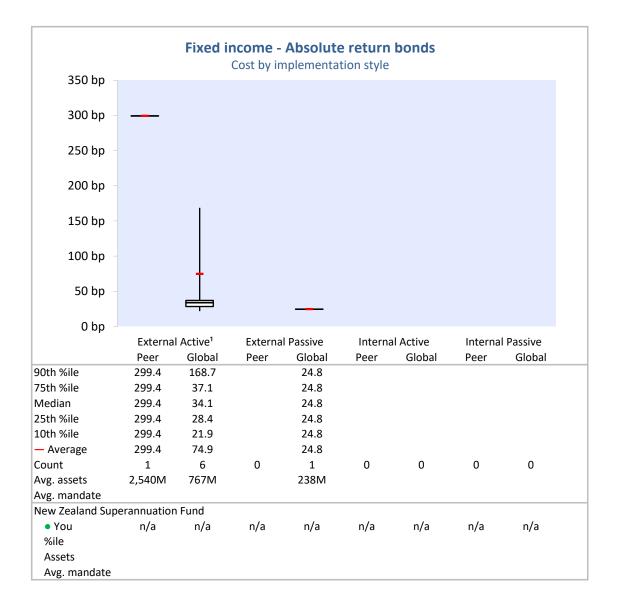
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 34.7 | 36.8 |
| Performance fees* | n/a | 1.4 | 3.3 |
| Internal and other | <u>n/a</u> | <u>3.5</u> | <u>2.2</u> |
| Total | n/a | 39.6 | 42.3 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 4.1 bps for peers (2 funds) and 12.9 bps for Global participants (23 funds).



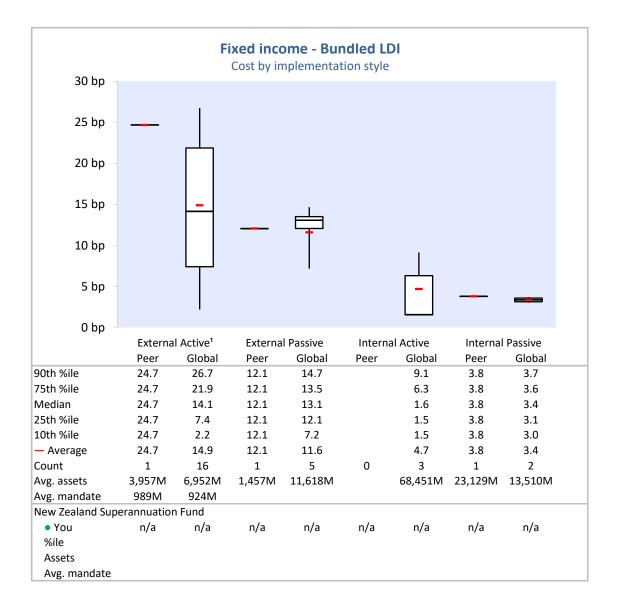
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 10.0 | 15.8 |
| Performance fees* | n/a | 1.9 | 0.9 |
| Internal and other | <u>n/a</u> | <u>2.7</u> | <u>0.3</u> |
| Total | n/a | 14.7 | 17.0 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 3.9 bps for peers (3 funds) and 5.8 bps for Global participants (14 funds).



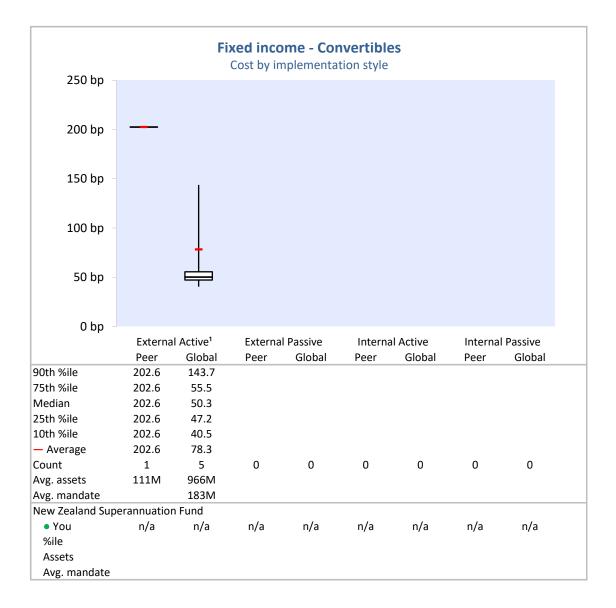
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 39.6 | 29.6 |
| Performance fees* | n/a | 259.8 | 43.3 |
| Internal and other | <u>n/a</u> | <u>n/a</u> | <u>2.0</u> |
| Total | n/a | 299.4 | 74.9 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 259.8 bps for peers (1 fund) and 129.9 bps for Global participants (2 funds).



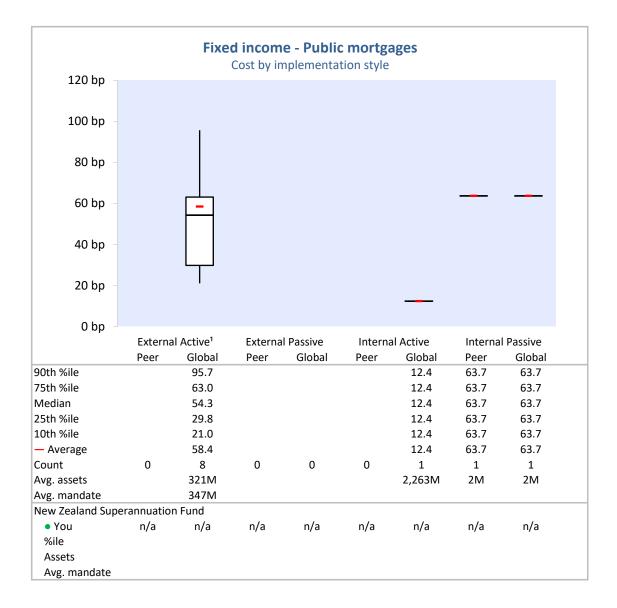
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 20.6 | 14.3 |
| Performance fees* | n/a | 0.0 | 0.0 |
| Internal and other | <u>n/a</u> | <u>4.1</u> | <u>0.6</u> |
| Total | n/a | 24.7 | 14.9 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 0.0 bps for peers (1 fund) and 0.0 bps for Global participants (2 funds).



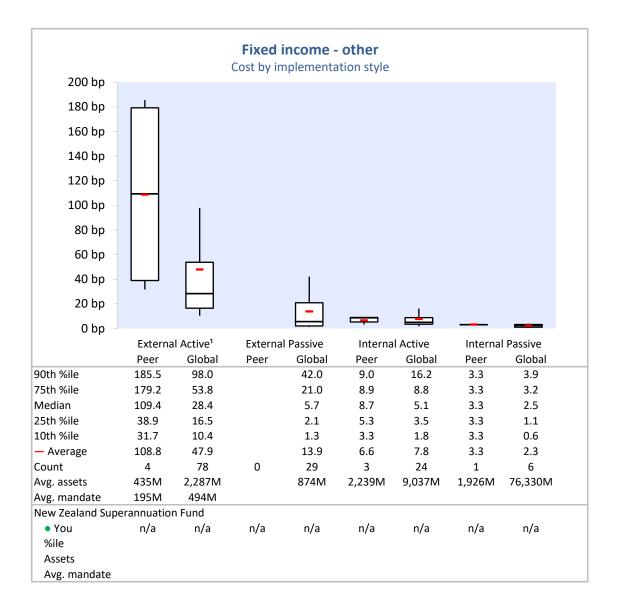
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 55.2 | 48.8 |
| Performance fees* | n/a | 146.6 | 29.3 |
| Internal and other | <u>n/a</u> | <u>0.8</u> | <u>0.2</u> |
| Total | n/a | 202.6 | 78.3 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 146.6 bps for peers (1 fund) and 146.6 bps for Global participants (1 fund).



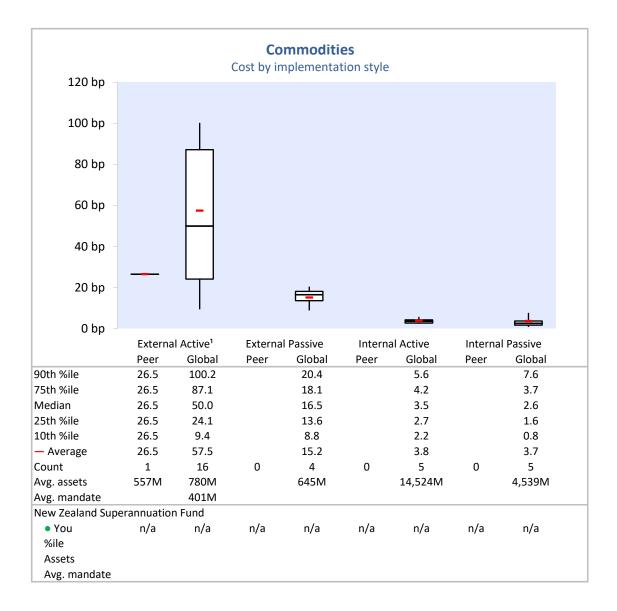
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | n/a | 58.3 |
| Performance fees* | n/a | n/a | 0.0 |
| Internal and other | <u>n/a</u> | <u>n/a</u> | <u>0.2</u> |
| Total | n/a | n/a | 58.4 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 0.0 bps for Global participants (1 fund).



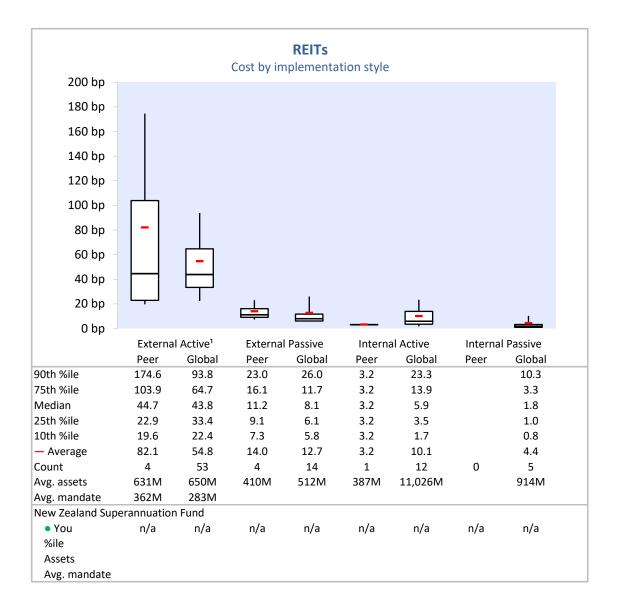
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 79.9 | 39.7 |
| Performance fees* | n/a | 27.2 | 7.5 |
| Internal and other | <u>n/a</u> | <u>1.6</u> | <u>0.8</u> |
| Total | n/a | 108.8 | 47.9 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 36.3 bps for peers (3 funds) and 32.4 bps for Global participants (18 funds).



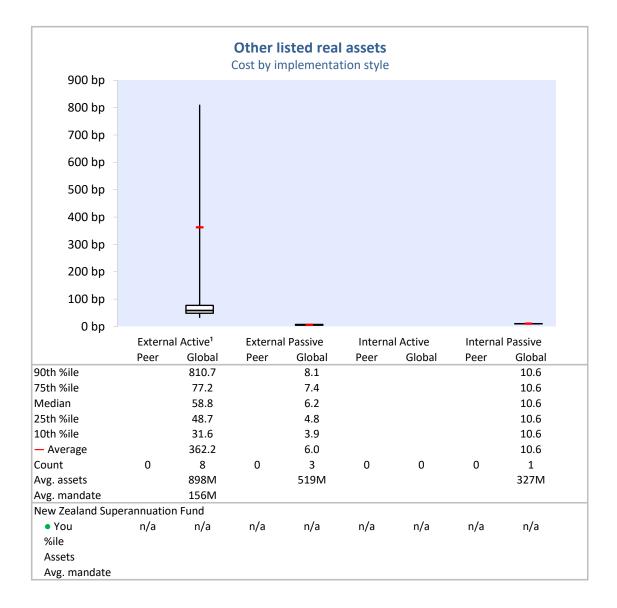
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | 26.5 | 53.6 |
| Performance fees* | n/a | n/a | 3.3 |
| Internal and other | <u>n/a</u> | <u>n/a</u> | <u>0.6</u> |
| Total | n/a | 26.5 | 57.5 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 8.7 bps for Global participants (6 funds).



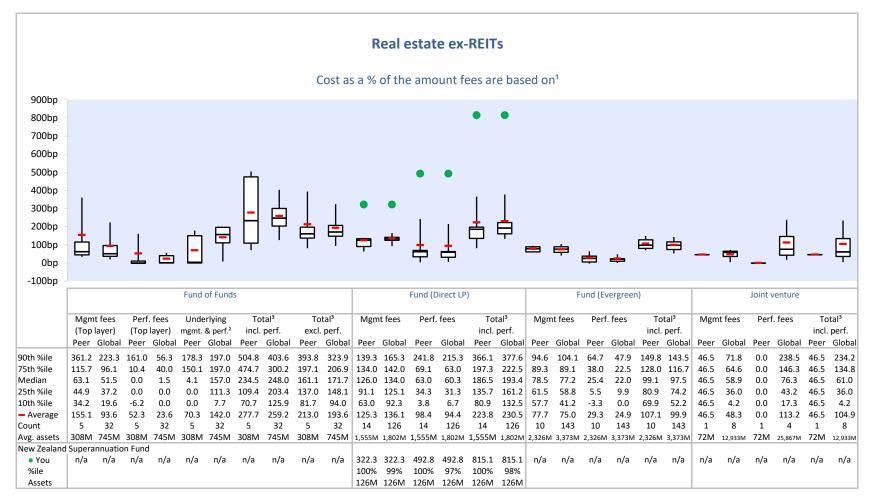
| | | Peer | Global |
|--------------------|------------|------------|---------|
| | You | Average | Average |
| Base fees | n/a | 25.1 | 42.6 |
| Performance fees* | n/a | 55.8 | 10.1 |
| Internal and other | <u>n/a</u> | <u>1.1</u> | 2.0 |
| Total | n/a | 82.1 | 54.8 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 74.4 bps for peers (3 funds) and 25.6 bps for Global participants (21 funds).



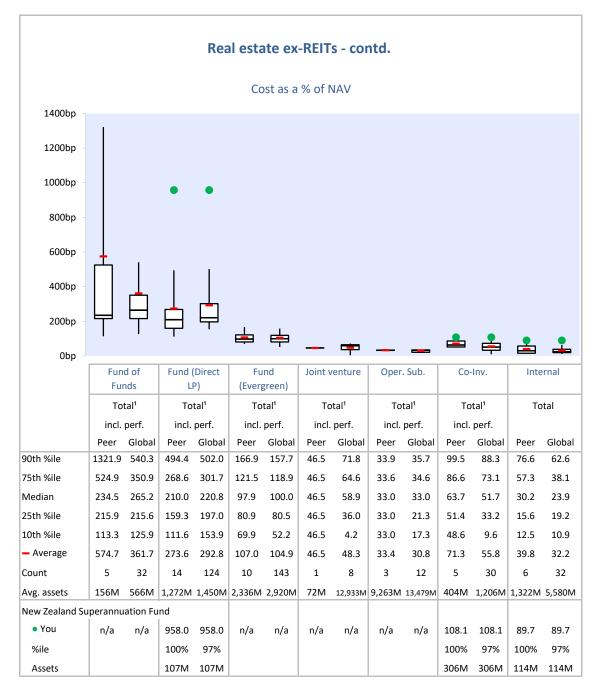
| | | Peer | Global |
|--------------------|------------|------------|------------|
| | You | Average | Average |
| Base fees | n/a | n/a | 72.1 |
| Performance fees* | n/a | n/a | 288.5 |
| Internal and other | <u>n/a</u> | <u>n/a</u> | <u>1.7</u> |
| Total | n/a | n/a | 362.2 |

* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 769.3 bps for Global participants (3 funds).



2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 21 bps (on amount fees are based on) for underlying management fees and 0 bps (on NAV) for underlying performance fees were used.

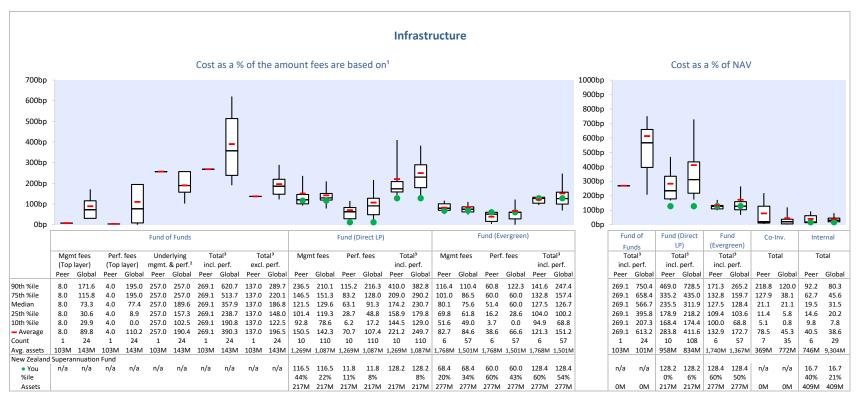
3. The total cost also includes the internal cost of monitoring and selecting real estate investments. Your cost of monitoring and selecting was 234.9 bps for LPs. The peer average cost of monitoring and selecting was 1.0 bps for fund of funds, 27.0 bps for LPs and 5.3 bps for external (not LPs).



1. The total cost also includes the internal cost of monitoring and selecting real estate investments.

2. Co-investment is included with direct LPs because it can only be done alongside direct LPs. Co-investment is done by 4 of your peers and 23 of the Global funds.

3. The total cost also includes the internal cost of monitoring and selecting real estate investments. Internal and other - FoFs The peer average cost of monitoring and selecting was 1.0 bps for fund of funds, 27.0 bps for LPs and 5.3 bps for external (not LPs).

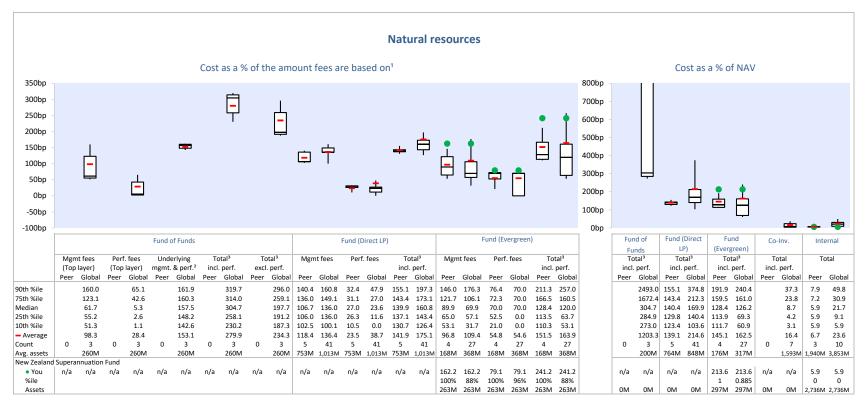


2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 129 bps (on amount fees are based on) for underlying management fees and 128 bps (on NAV) for underlying performance fees were used.

3. The total cost also includes the internal cost of monitoring and selecting infrastructure investments. Your cost of monitoring and selecting was 30.5 bps for LPs and 11.9 bps for external (not LPs). The peer average cost of monitoring and selecting was 10.1 bps for LPs and 4.9 bps for external (not LPs).

Some averages on the right chart may be off the chart where there is outlier data resulting from large base or performance fees divided by small NAV.

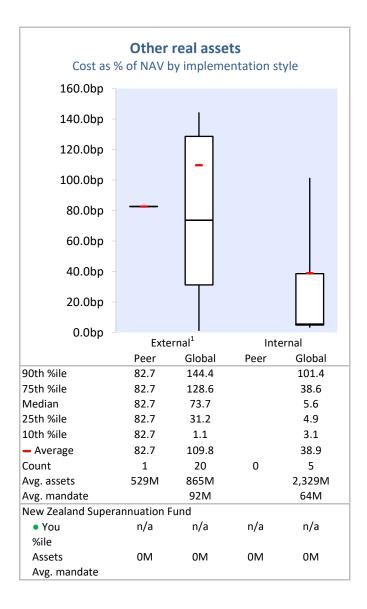
A default of 60 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.



2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of n/a bps (on amount fees are based on) for underlying management fees and n/a bps (on NAV) for underlying performance fees were used.

3. The total cost also includes the internal cost of monitoring and selecting natural resource investments. Your cost of monitoring and selecting was 69.4 bps for external (not LPs). The peer average cost of monitoring and selecting was 10.7 bps for LPs and 39.8 bps for external (not LPs).

A default of 70 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

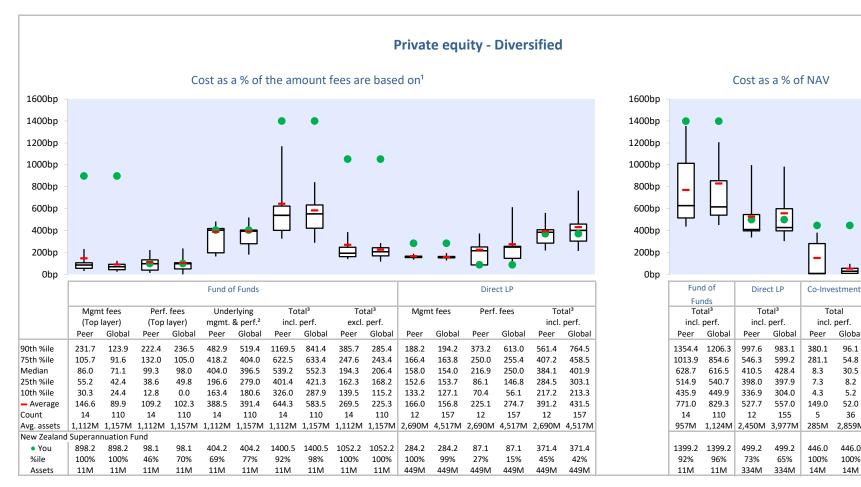


1. Breakdown of external fees

| | Your | Peer | Global |
|--------------------|------------|------------|---------|
| | Plan | Average | Average |
| Base fees | n/a | 79.2 | 102.3 |
| Internal and other | <u>n/a</u> | <u>3.5</u> | 7.5 |
| Total* | n/a | 82.7 | 109.8 |
| Performance fees** | n/a | 19.0 | 40.9 |

* Total cost excludes performance fees because most participants did not provide performance fees for other real assets.

** For funds that did not report a performance fee, a default value of 25 bps was applied. The average performance fee for only those funds that reported a performance fee is 19.0 bps for peers (1 funds) and 47.7 bps for Global participants (14 funds).



2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 154 bps (on amount fees are based on) for underlying management fees and 250 bps (on NAV) for underlying performance fees were used.

3. The total cost also includes the internal cost of monitoring and selecting private equity investments. Your cost of monitoring and selecting was 800.9 bps for fund of funds. The peer average cost of monitoring and selecting was 86.5 bps for fund of funds.

_

Global

96.0

57.6

38.8

14.2

3.3

64.3

20

7,733M

n/a

0M

Internal

Total

Peer

521.2

521.2

521.2

521.2

521.2

521.2

1

9M

n/a

0M

Total

incl. perf.

Global

96.1

54.8

30.5

8.2

5.2

52.0

36

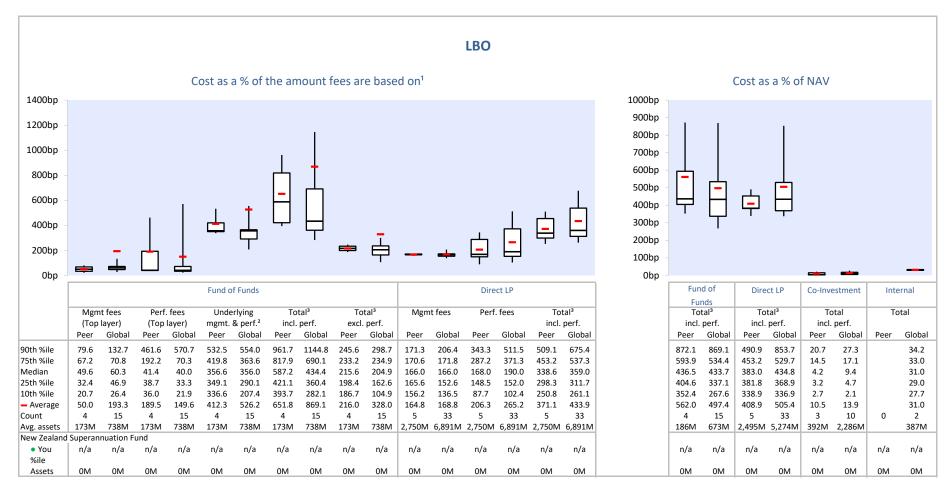
2,859M

446.0

100%

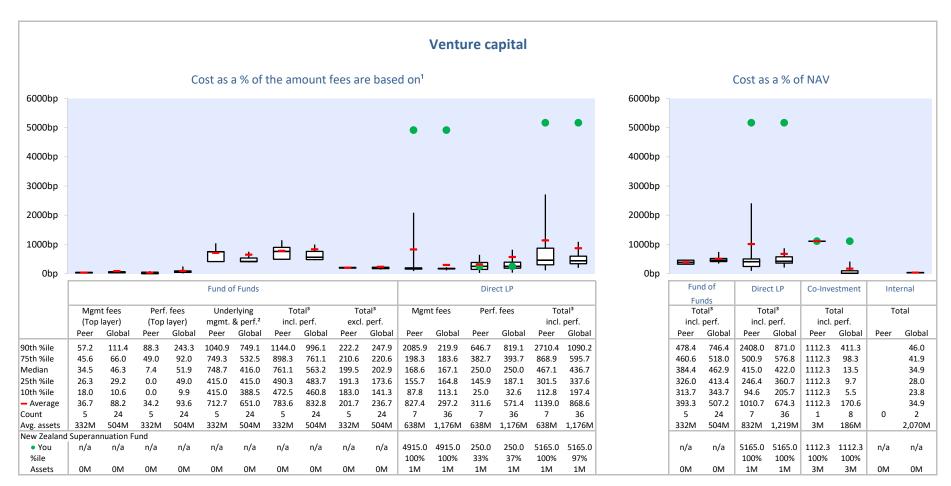
14M

A default of 98 bps (on NAV) was applied to the fund of funds performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.



2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 166 bps (on amount fees are based on) for underlying management fees and 190 bps (on NAV) for underlying performance fees were used.

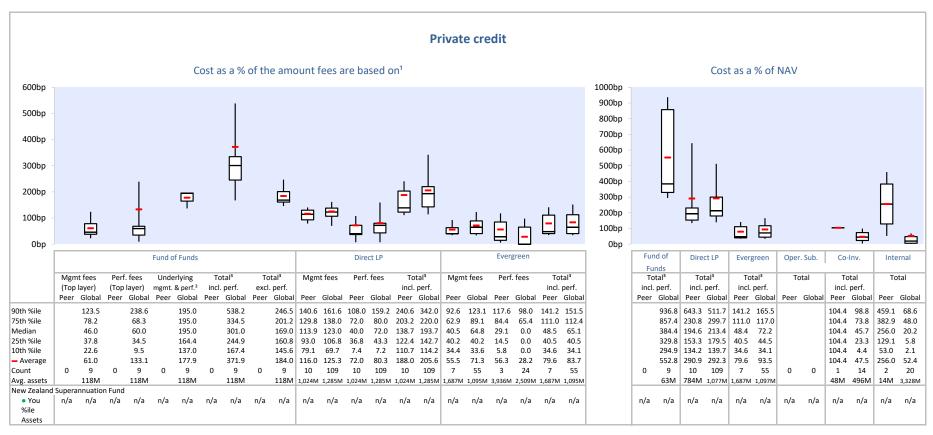
3. The total cost also includes the internal cost of monitoring and selecting private equity investments. The peer average cost of monitoring and selecting was 7.4 bps for fund of funds.



2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the

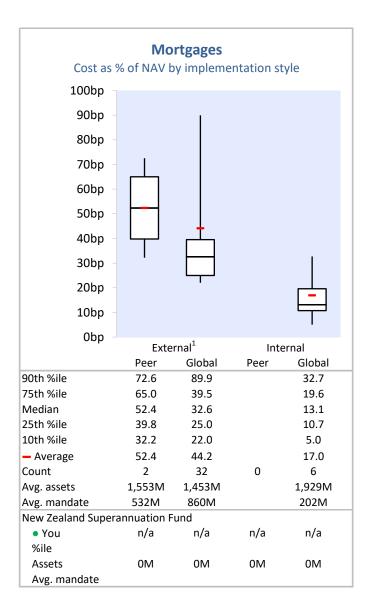
underlying fees so defaults of 165 bps (on amount fees are based on) for underlying management fees and 250 bps (on NAV) for underlying performance fees were used.

3. The total cost also includes the internal cost of monitoring and selecting private equity investments. The peer average cost of monitoring and selecting was 11.4 bps for fund of funds.



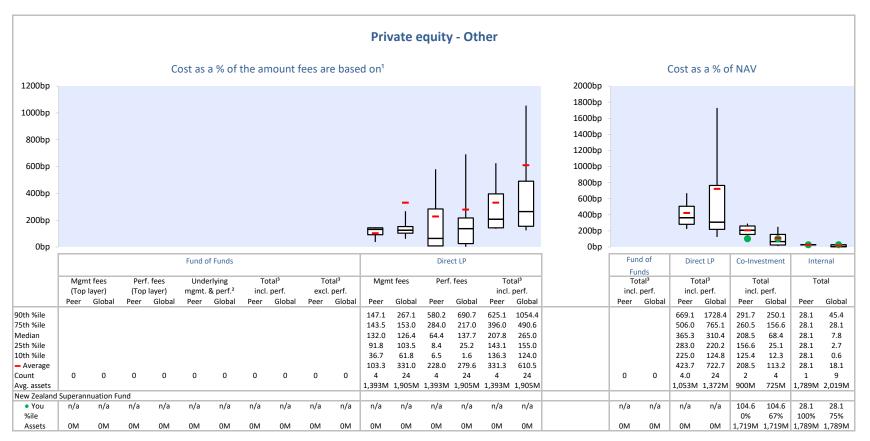
2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of n/a bps (on amount fees are based on) for underlying management fees and n/a bps (on NAV) for underlying performance fees were used.

3. The total cost also includes the internal cost of monitoring and selecting real estate investments. The peer average cost of monitoring and selecting was 7.4 bps for LPs and 17.5 bps for external (not LPs).

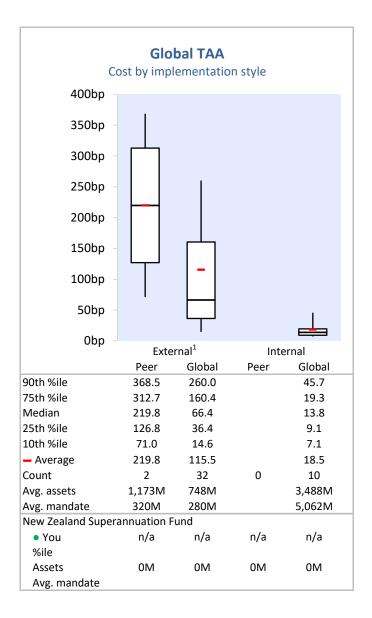


1. Breakdown of external fees

| | Your | Peer | Global |
|--------------------|------------|------------|------------|
| | Plan | Average | Average |
| Base fees | n/a | 50.8 | 42.0 |
| Internal and other | n/a | 1.5 | 2.2 |
| Performance fees | <u>n/a</u> | <u>0.0</u> | <u>2.5</u> |
| Total | n/a | 52.4 | 44.2 |



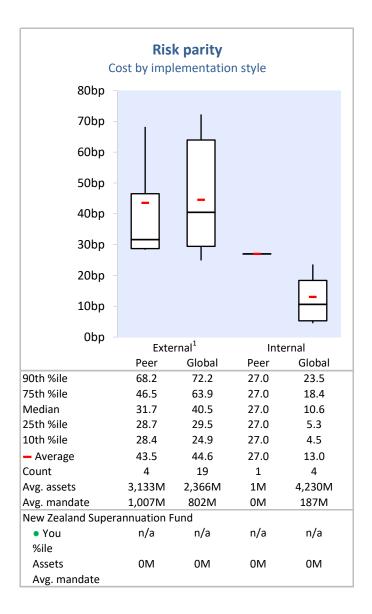
2. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of n/a bps (on amount fees are based on) for underlying management fees and n/a bps (on NAV) for underlying performance fees were used.



1. Breakdown of external fees

| | Your | Peer | Global |
|--------------------|------------|--------------|-------------|
| | Plan | Average | Average |
| Base fees | n/a | 91.8 | 81.1 |
| Internal and other | n/a | 2.8 | 9.2 |
| Performance fees | <u>n/a</u> | <u>126.5</u> | <u>45.0</u> |
| Total* | n/a | 219.8 | 115.5 |

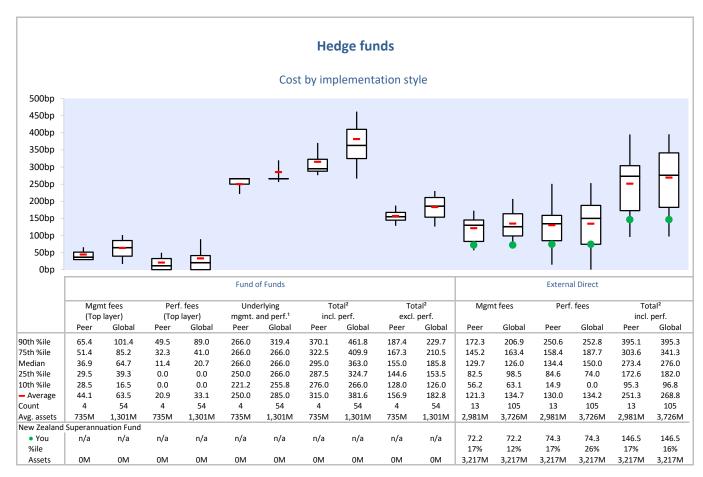
* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 126.5 bps for peers (2 funds) and 45.0 bps for Global participants (22 funds).



1. Breakdown of external fees

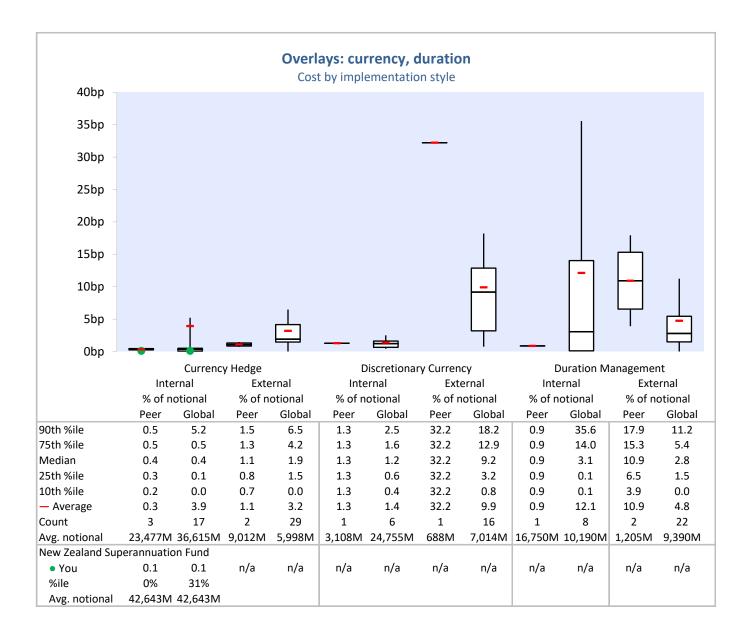
| | Your | Peer | Global |
|--------------------|------------|-------------|------------|
| | Plan | Average | Average |
| Base fees | n/a | 28.5 | 39.7 |
| Internal and other | n/a | 4.1 | 2.8 |
| Performance fees | <u>n/a</u> | <u>23.9</u> | <u>6.7</u> |
| Total* | n/a | 43.5 | 44.6 |

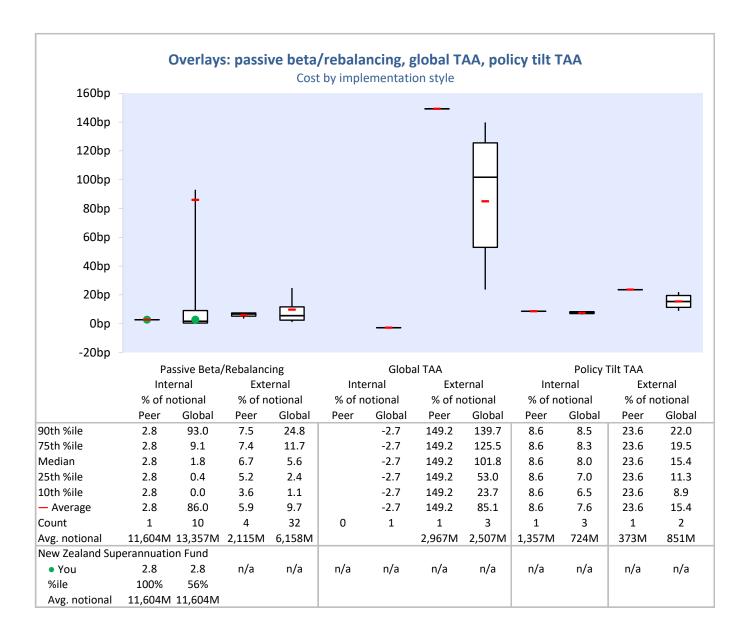
* For funds that did not report a performance fee, a value of 'zero' was used. The average performance fee for those funds that reported a performance fee is 23.9 bps for peers (2 funds) and 6.7 bps for Global participants (10 funds).

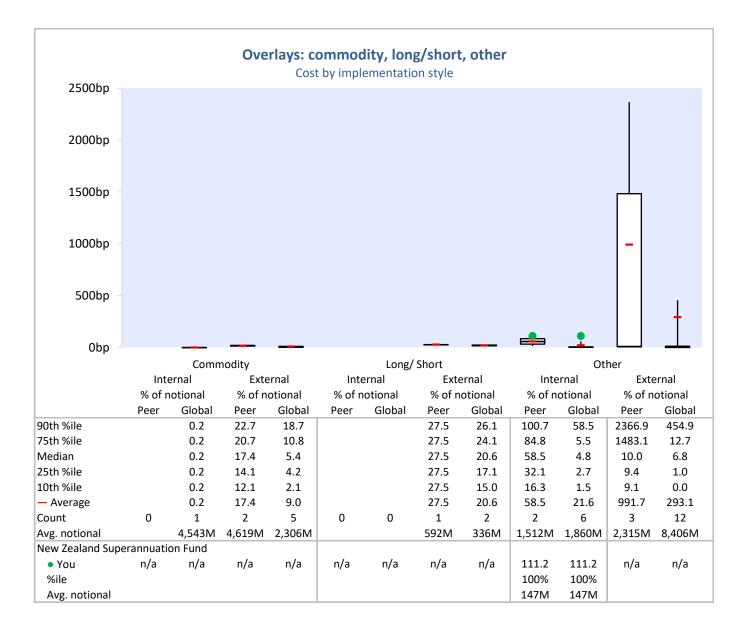


1. The fees of fund of funds include both the top layer fees paid to the fund of funds manager and the underlying fees paid to the 'underlying partnerships' held by the fund of funds. Most funds were unable to provide the underlying fees so defaults of 126 bps (on NAV) for underlying management fees and 140 bps (on NAV) for underlying performance fees were used.

2. The total cost also includes the internal cost of monitoring and selecting real estate investments. The peer average cost of monitoring and selecting was 6.4 bps for fund of funds and 9.7 bps for LPs.





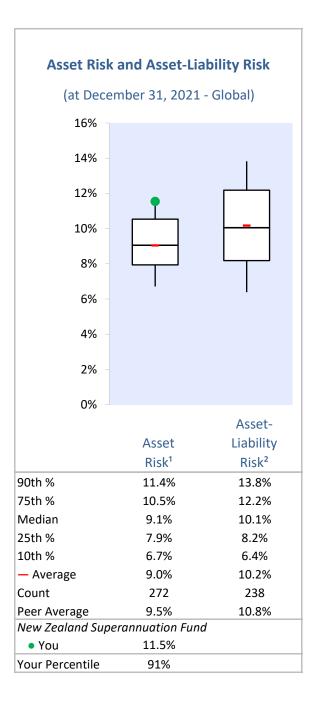


6 Risk

| 2 |
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| 3 |
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*Asset-liability risk is only calculated for DB or DB-like pension funds/pools.

Comparison of your risk levels to the Global universe



1. Asset risk is the expected volatility of your policy return. It is based on the historical variance of, and covariance between, the asset classes in your asset mix policy. It is expressed as an annual standard deviation.

2. Asset-liability risk is the expected volatility of surplus returns. Surplus returns are the changes in a plan's marked-to-market funded status caused by market factors. Asset liability risk is a function of the volatility of policy returns (asset risk), the volatility of surplus returns (surplus risk) and the correlation between policy returns and surplus returns.

Calculation of asset risk

Before considering the benefit of diversification, the weighted average risk of the asset classes in your asset mix policy was 13.0%.

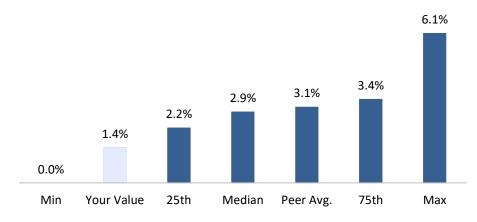
| | Policy | | Weighte |
|----------------|--------|-------------------|---------|
| Asset Class | weight | Risk ¹ | risk |
| | (A) | (B) | (A X B) |
| Stock: EAFE | 5.0% | 16% | 0.8% |
| Stock: Global | 75.0% | 14% | 10.1% |
| Bonds: Global | 20.0% | 10% | 2.1% |
| Weighted Total | | | 13.0% |

Calculation of your weighted asset class risk

1. Risk is the standard deviation of returns for the asset class based on standard benchmarks used by CEM.

Reduction in asset risk due to diversification

Your asset risk is less than your weighted asset risk because of the benefit of diversification. Diversification reduces risk because when one asset class has a negative return, it might be offset by another asset class with a positive return. The lower the correlation between your policy asset classes, the greater the diversification benefit. The correlation between your policy asset classes is shown on page 15 of this section.



Diversification benefit: Global universe

The benefit of diversification equals weighted asset risk minus asset risk.

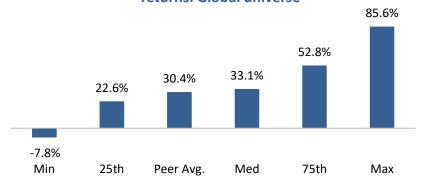
Components of asset risk

| | | Peer | Peer | Global | Global |
|----------------------------|-------|---------|---------|---------|---------|
| | You | median* | average | median* | average |
| Weighted asset risk | 13.0% | 12.7% | 12.6% | 12.1% | 11.9% |
| Benefit of diversification | 1.4% | 3.1% | 3.1% | 2.9% | 2.8% |
| Asset risk | 11.5% | 9.0% | 9.5% | 9.1% | 9.0% |

* Comparisons of components of asset risk should be interpreted with caution because it is not always possible to separate the diversification benefit from the weighted asset risk. For example, global stock as an asset class includes the diversification benefit of its geographic components within its asset risk.

Asset-liability risk

Your plan would not have any asset-liability risk if your assets perfectly matched your liabilities. If they matched, then the correlation between asset returns and liability returns would be 100%. If liabilities increased, assets would increase by a like amount (and vice versa). Thus higher correlation between your asset returns and liability returns reduces your asset-liability risk.



Correlation between policy returns and liability returns: Global universe

In addition to the correlation between asset returns and liability returns, asset-liability risk is also a function of the volatility of asset returns (asset risk) and the volatility of liability returns¹ (liability risk = $\sqrt{R_A^2 + R_L^2 - 2\rho_{AL}R_AR_L}$).

Components of asset-liability risk

| | | Peer | Peer | Global | Global |
|----------------------------------|-------|--------|---------|--------|---------|
| | You | median | average | median | average |
| Asset risk (R _A) | 11.5% | 9.0% | 9.5% | 9.1% | 9.0% |
| Liability risk (R _L) | | 9.6% | 8.9% | 8.7% | 8.7% |
| Correlation between | | | | | |
| policy returns and liability | | | | | |
| returns (ρAL) | | 29.6% | 30.4% | 33.1% | 36.2% |
| Asset-liability risk | | 11.0% | 10.8% | 10.1% | 10.2% |

1. Liability returns equal the changes in your marked-to-market liabilities caused by market factors. These are assumed to equal the return on your liability proxy portfolio (see next page).

Liability proxy portfolio

Your liability proxy portfolio is the portfolio of nominal and inflation-indexed bonds that best matches the sensitivity of your liabilities to changes in real and nominal interest rates.

| | Your f | Your fund | | erage | Global av | erage |
|-------------------------|----------|-----------|----------|--------|-----------|--------|
| | | % of | | % of | | % of |
| | Duration | Assets | Duration | Assets | Duration | Assets |
| Inflation Indexed Bonds | n/a | n/a | 11.5 | 50% | 11.8 | 58% |
| Nominal Bonds | n/a | n/a | 15.3 | 50% | 14.8 | 42% |
| Total | | n/a | | 100% | | 100% |

Comparisons of liability proxy portfolio

Your liability proxy portfolio is a tool that:

- a) Helps you understand how the unsmoothed market value of your liabilities responds to changes in real and nominal interest rates.
- b) Helps you make better asset mix policy decisions by providing an understanding of which assets will decrease your asset-liability risk (i.e., assets that behave similarly to the neutral asset mix) and which assets will increase your risk.
- c) Helps you understand how your liabilities are different from your peers. Differences in liabilities mean that the same asset will have different risk / reward characteristics for different funds.
 For example, the risk of a nominal bond for a fund with 100% inflation sensitivity is much higher than it is for a fund with less than 100% inflation sensitivity.

Asset-liability risk could theoretically be eliminated if your actual asset mix matched the liability proxy portfolio. However, we recognize that this is neither an option nor a goal for most funds because:

- The supply of inflation-indexed assets is limited. These assets are required to match the obligations of pension liabilities.
- This low-risk strategy also has a lower expected return, implying either higher future funding costs or lower future benefits.

The methodology and formula used to determine your liability proxy portfolio are provided on pages 11-13 of this section.

Liability risk

Differences in liability risk are due to differences in inflation sensitivity and member demographics.

A plan's inflation sensitivity depends on:

a) The type of plan

Final and highest average plans have more inflation sensitivity than career average plans. Conversely, career average plans have more inflation sensitivity than flat benefit plans. Your plan type is n/a.

| | # of | % of |
|------------------------|-------|-------|
| Plan type | plans | Total |
| Flat Benefit | 24 | 8% |
| Career Average | 64 | 20% |
| Final/Highest/Best Avg | 178 | 56% |
| Other | 53 | 17% |
| Total | 319 | 100% |

b) Contractual inflation protection for retired members

Your retired members get n/a contractual inflation protection. Your retiree inflation protection is subject to a cap of n/a.

| Retiree inflation | | # of plans | | | | |
|-------------------|-----------|------------|-------|--|--|--|
| protection | Corporate | Public | Other | | | |
| 0% | 99 | 34 | 19 | | | |
| >0% and <50% | 4 | 1 | 1 | | | |
| 50% | 1 | 2 | 1 | | | |
| >50% and <100% | 4 | 14 | 1 | | | |
| 100% | 14 | 49 | 6 | | | |
| Total | 122 | 100 | 28 | | | |

c) Member demographics

Member demographics impacts both inflation sensitivity and the duration of plan liabilities. The survey asks for your plan's percentage of liabilities that relate to retired members from your actuarial reports. If you did not provide this number, then it is estimated (see page 12 of this section). Your percentage of liabilities that relate to retired members was estimated to be n/a.

| | | Peer | Global |
|------------------------|-----------|---------|---------|
| | Your fund | Average | Average |
| Active Members | n/a | 44% | 43% |
| Retired Members | n/a | 56% | 57% |
| Total | | 100% | 100% |

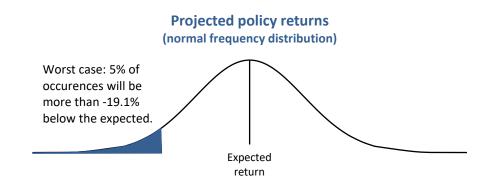
Projected worst case scenarios

We can convert your asset risk and asset-liability risk into worst case outcomes for policy returns and funded status if we make the following simplifying assumptions:

- a) Returns are normally distributed.
- b) Historic return volatility and correlations will continue in the future.
- c) No change in your policy asset mix or liabilities.

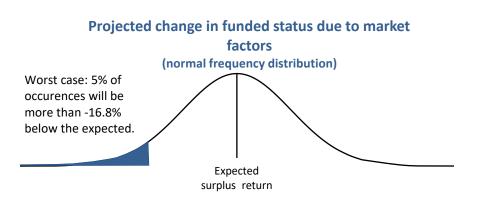
a) Worst case policy returns

Every year there is a 5% probability that your policy return will be worse than your expected policy return by more than -19.1% (-19.1% equals -1.65 X your asset risk of 11.5%). -19.1% is the starting point of worst case outcomes. They could be much worse.



b) Worst case impact on funded status

For the average Global fund, there is a 5% probability every year that changes in mark-to-market funded status caused by market factors ("Surplus Returns") will be worse than expected by more than -16.8%. (-16.8% equals -1.65 X the Global average asset-liability risk of 10.2%).



Historic worst case scenarios during the past 5 years

a) Historic worst case policy returns

During the past 5 years, your lowest policy return was -5.3% in 2018.

| | 2021 | 2020 | 2019 | 2018 | 2017 |
|------------|-------|-------|-------|-------|-------|
| 90th % | 16.9% | 15.2% | 21.4% | 1.3% | 17.0% |
| 75th % | 14.5% | 13.0% | 18.4% | -0.3% | 15.4% |
| Median | 11.0% | 10.4% | 15.7% | -2.1% | 12.4% |
| 25th % | 7.1% | 8.2% | 12.6% | -3.8% | 9.4% |
| 10th % | 3.3% | 5.8% | 10.2% | -5.4% | 6.8% |
| Average | 10.8% | 10.5% | 15.6% | -2.0% | 12.1% |
| Count | 273 | 308 | 313 | 339 | 352 |
| Peer Avg | 12.4% | 9.1% | 16.1% | -2.2% | 11.1% |
| Your Value | 14.4% | 12.6% | 22.7% | -5.3% | 17.7% |
| | | | | | |

Historic policy returns - Global universe

b) Historic worst case changes in funded status

During the past 5 years, funds experienced the worst change in marked-tomarket funded status caused by market factors ("Surplus Returns") in 2018, when the median fund experienced a -1.4% decline.

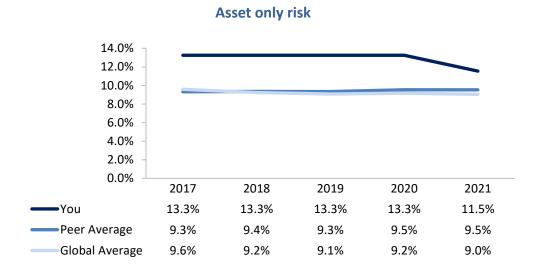
Historic changes in funded status caused by market factors - Global universe

| | 2021 | 2020 | 2019 | 2018 | 2017 |
|------------|-------|-------|-------|-------|------|
| 90th % | 18.5% | 5.2% | 11.0% | 1.6% | 9.0% |
| 75th % | 15.7% | 2.7% | 9.2% | 0.1% | 7.8% |
| Median | 11.7% | -0.5% | 7.1% | -1.4% | 6.0% |
| 25th % | 8.5% | -4.0% | 5.2% | -3.2% | 4.3% |
| 10th % | 5.0% | -6.2% | 3.3% | -4.4% | 2.3% |
| Average | 11.9% | -0.5% | 7.1% | -1.5% | 5.9% |
| Count | 238 | 272 | 275 | 298 | 307 |
| Peer Avg | 13.4% | -0.4% | 6.4% | -1.1% | 5.4% |
| Your Value | n/a | n/a | n/a | n/a | n/a |
| | | | | | |

Risk Trends - 2017 to 2021

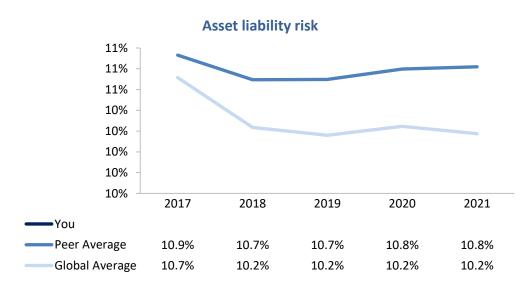
a) Asset risk trends

Asset risk will only change if policy asset mix changes. Between 2017 and 2021 the asset risk for your fund decreased from 13.3% to 11.5%.



b) Asset-liability risk trends

Asset-liability risk will change if policy asset mix changes, or if the nature of your liabilities changes. Between 2017 and 2021 the asset-liability risk for Global funds that have provided 5 consecutive years of data decreased from 10.7% to 10.2%.



Appendix A - Methodology and formula used to calculate liability return and liability proxy portfolio

Risk calculation descriptions

CEM would like to recognize and thank Malcolm Hamilton previously of Mercer for providing the key formulas used to calculate liability returns. We would also like to thank Stijn Oude Brunink previously of ORTEC Consultants in the Netherlands who provided the proofs and made adjustments to Mr. Hamilton's formulas. These formulas and this section use several simplifying assumptions that could cause your fund's individual results to differ from actual. We encourage you to pursue more precise calculations of your liability returns.

Step 1 - Inflation sensitivity

The first step in estimating your liability return is to determine your liabilities' inflation sensitivity. The degree of total inflation sensitivity determines the proportion of inflation-indexed bonds versus nominal bonds that belong in your liability proxy portfolio.

Total inflation sensitivity

- = Inflation protection retirees X % liabilities relating to retirees
- + Inflation protection for active members X (1 % liabilities relating to retirees)

Inflation protection for retirees

On the survey we asked for the amount of contractual inflation protection provided to retirees.

Ad hoc inflation protection is not considered because it is not a contractual liability. However, many funds are managed to maintain historic levels of ad hoc increases. If this is the case with your fund, then your inflation protection may have been understated. Please ask for CEM to make that adjustment for you.

Inflation protection for active members

We inferred inflation protection for your active members to be 0% based on your plan type of n/a.

Final and highest average plans have less than 100% inflation protection because during the averaging period, inflation protection is only 50%, not 100%. This is a natural function of taking an average of more than one year's earnings. Thus the weighted average inflation protection for active members in a 5-year final average plan is around 86% and in a 3-year average plan, 93%. These weighted averages are lower than intuition might suggest because the active members associated with the largest liabilities (i.e., the highest weights) are the ones closest to retirement.

Flat Benefit and Career Average plans are assumed to have 77% inflation protection. Contractually, flat benefit plans have zero inflation protection but negotiated increases tend to closely track inflation. However, just as with Final Average plans, inflation protection between negotiated increases is less than full inflation.

Step 2 - Proportion of liabilities relating to retirees

| The second step is to determine how much of your liabilities | Equiva | lency Table |
|--|--------------------|-------------|
| relate to your retirees versus your active members. This number | Retirees as a % of | Relating to |
| is used to weight the liability proxy portfolio's obligations to | Active + Retirees | Retirees |
| retirees and active members. | 0% | 0% |
| | 10% | 22% |
| | 20% | 35% |
| This ratio depends on several factors including the ratio of retired | 30% | 45% |
| and active members, member demographics and the inflation | 40% | 55% |
| sensitivity of the promise made to these two member groups. | 50% | 63% |
| Deferred (also known as inactive) members are ignored because | 60% | 71% |
| even if they are large in number they tend to represent only a | 70% | 79% |
| very small fraction of the future liability. | 80% | 86% |
| | 90% | 93% |
| | 100% | 100% |

Most funds have provided the actual ratio from their actuarial reports (as requested on the survey). If the ratio is not provided, it is estimated based on the "Equivalency" table above.

Your percentage of liabilities that relates to retirees was n/a. The percentage of liability that relates to retirees is higher than the retirees as a percentage of active and retired members because retirees have accrued a higher benefit.

Step 3 - Determining your duration relative to real and nominal yields

Duration enables you to determine the change in value of a cash flow, such as your pension liabilities, caused by a change in interest rates. The relationship between duration and cost of your pension liability is as follows.

Percentage change in pension liability cost

- = (- Modified duration relative to change in real yields X change in real yields)
- + (- Modified duration relative to change in nominal yields X change in nominal yields)

The modified duration of your liabilities with respect to changes in real and nominal yields is determined by the following two formulas.

Modified duration relative to changes in real yields

- = 10 X [Inflation protection for active members X (1 % of liabilities relating to retirees)
- + Inflation protection for retirees X (1 % of liabilities relating to retirees/4)
- + (Inflation protection for retirees/10) X (1.5 0.5 X % liabilities relating to retirees)]

Modified duration relative to changes in nominal yields

- = 10 X [(2 5 X % Liabilities relating to retirees/4 inflation protection for actives X (1 % liabilities relating to retirees)
- (Inflation protection for retirees/10) X (8.5 2 X % liabilities relating to retirees)
- (Inflation protection for retirees/10) X (1.5 0.5 X % liabilities relating to retirees)]

Step 4 - Determining the liability proxy portfolio

Knowing the sensitivity of your pension liabilities to real and nominal interest rates enables you to construct a liability proxy portfolio using a combination of nominal bonds and inflation-indexed bonds.

Duration of inflation-indexed bonds in your liability proxy portfolio = Modified Duration Relative to Change in Real yields ÷ Proportion of inflation-indexed bonds in your liability proxy portfolio (this is the total inflation sensitivity)

Duration of nominal bonds in your liability proxy portfolio = Modified Duration Relative to Change in Nominal Yields ÷ Proportion of nominal bonds in your liability proxy portfolio (this is 1 minus the total inflation sensitivity)

Proportion of inflation-indexed bonds in your liability proxy portfolio = total inflation sensitivity

Proportion of nominal bonds in your liability proxy portfolio = 1 - total inflation sensitivity

Step 5 - Liability returns

The return earned on your liability proxy portfolio is the liability return and matches the change in your plan's liabilities in response to changes in market factors. It uses a true market valuation rather than a smoothed actuarial valuation. See page 15 for benchmark details.

Liability Return

- = Proportion indexed bonds in liability proxy portfolio X (CPI + average real yield)
- + Proportion nominal bonds in liability proxy portfolio X average long bond yield
- Modified duration relative to change in real yields X change in real yields
- Modified duration relative to change in nominal yields X change long yields

| | Long Nominal Bonds | | Inflation Bor | СРІ | |
|------|--------------------|--------------------|-------------------|--------------------|------|
| | Year end vield | Change in yield | Year end vield | Change in yield | |
| 2021 | 1.50 | 0.59 | -0.49 | -0.05 | 4.70 |
| 2020 | 0.91 | -1.00 | -0.44 | -1.01 | 1.23 |
| 2019 | 1.91 | -0.78 | 0.57 | -0.64 | 1.81 |
| 2018 | 2.69 | 0.28 | 1.21 | 0.51 | 2.44 |
| 2017 | 2.41 | -0.65 | 0.71 | -0.31 | 2.13 |

Appendix B - Methodology used to calculate asset and asset-liability risk

Asset mix

Your asset only mix is a function of your policy asset mix, your currency hedging policy and the presence of any duration overlays.

CEM does not use your specific policy benchmarks. Standard asset class proxies (shown on the next page) are used for each given asset class. Monthly, historical data is used to construct an asset class variance/covariance table. Your specific policy weights are then used to calculate an expected monthly volatility for your policy mix using the following formula, which takes current asset class variances and covariances as expected future variances and covariances.

Expected monthly variance of policy mix = $\sum wXwYCov(X, Y)$ = $\sum w_x w_y \sigma_x \sigma_y \rho_{X,Y}$

where

| w _x = policy weight of asset class X | σ_{X} = standard deviation of monthly returns for asset class X |
|---|---|
| w _y = policy weight of asset class Y | σ_{Y} = standard deviation of monthly returns for asset class Y |
| Cov(X, Y) = covariance of X and Y | $\rho_{X,Y}$ = Pearson's correlation of the returns for X and Y |

Each sum is over all asset classes. Assuming normal distribution of returns, we then solve for expected annual standard deviation as:

Expected annual standard deviation of policy mix = $(Expected monthly variance of policy mix)^{1/2} X (12)^{1/2}$

Hedged and unhedged asset classes are treated as separate asset classes in the model. Funds with hedging policies between 0% and 100% have their policy weight allocated between the hedged and unhedged asset classes according to the proportion hedged.

Duration overlays are also treated as a separate asset class. Their weight is taken as notional value divided by total plan assets. For funds with duration overlays, the sum of weights will be greater than 100%. Rather then calculating a return for every possible duration, CEM's total variance/covariance matrix includes bonds with a continual duration of each whole number. A given fund's duration overlay is then represented by the two constant duration bonds closest to the duration of the overlay, with the total weight divided proportionately between them.

Asset-liability risk

Asset-liability risk is calculated in exactly the same way as asset risk with the addition of a short position in the liability proxy portfolio. This portfolio will typically be represented by up to four bonds with continual duration whose summed weights will equal -100%, and whose real and nominal duration match the liability proxy portfolio.

Appendix C - Correlation Matrix

| | Stock: EAFE | Stock: Global | Bonds: Global |
|---------------|-------------|---------------|---------------|
| Stock: EAFE | 1.00 | 0.93 | 0.22 |
| Stock: Global | 0.93 | 1.00 | 0.27 |
| Bonds: Global | 0.22 | 0.27 | 1.00 |

7 Appendices

Appendix A - Data Summary Appendix B - Currency conversion Appendix C - Data quality Appendix D - Glossary of terms

Appendix A - Data Summary

New Zealand Superannuation Fund

| Plan Info | 2021 | 2020 | 2019 | 2018 | 2017 |
|--|------------------------------------|-----------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Survey Preparer | Ben Nott | Ben Nott | Ben Nott | Ben Nott | Ben Nott |
| Additional Contact | Gareth Ballantyne | Seyoung Chung | Seyoung Chung | Seyoung Chung | Seyoung Chung |
| Type of fund (corporate, public, other) | Other | Other | Other | Other | Other |
| Total fund size (\$mils) as at December 31 | 61,304.0 | 52,675.2 | 46,684.0 | 37,424.1 | 37,910.5 |
| Asset-class level holdings provided on survey are: year end or average? | Average | Average | Average | Average | Average |
| Total return for year ended | 16.30% Net of all investment | 9.66% Net of all investment | 21.13% Net of all investment | -2.18% Net of all investment | 19.80% Net of all investment |
| Is the return net or gross? | costs | costs | costs | costs | costs |
| Total fund nation or honohmoric raturn | 14 400/ | 12 500/ | 22 740/ | F 200/ | 17 710/ |
| Total fund policy or benchmark return | 14.40% | 12.59% | 22.74% | -5.29% | 17.71% |
| Ancillary Data | 2021 | 2020 | 2019 | 2018 | 2017 |
| What is your hedging policy for: Foreign non-U.S. Holdings? U.S. Holdings? | | 100% 100% | 100% 100% | 100% 100% | 100% 100% |
| What were your actuarial fees in 000s? How many plan members/beneficiaries do you have: Active? Active (no-accrual)? Retired? Other? | 0 | | | 0 | 0 |
| What type of plan(s) do you have? | | | | | |
| To what extent are your retired members' benefits indexed to inflation? Contractual % | | | | 0% | 0% |
| If the indexation is subject to a cap, describe the cap What % of the plan's liabilities pertain to retired members? Actuarial valuation assumptions for funding purposes: Liability discount rate Salary progression rate What was your actuarial assumption for expected rate of return? | | | | 070 | 070 |

Appendix A - Data Summary: Policy Weights and Benchmarks New Zealand Superannuation Fund

| Asset Class | | Policy | Benchmark | 1- |
|------------------------------|------|--------|---------------------------------------|--------|
| | Year | Weight | Description | Return |
| Stock - EAFE | 2021 | 5.0 | NZX 50 Custom | -0.2 |
| | 2020 | 5.0 | NZX 50 | 13.7 |
| | 2019 | 5.0 | NZX 50 | 30.5 |
| | 2018 | 5.0 | NZX 50 | 4.8 |
| | 2017 | 5.0 | NZX 50 | 22.1 |
| Stock - Emerging | 2021 | | MSCI All Countries World Index Custom | 20.3 |
| | 2020 | 10.0 | MSCI Emerging Markets | 17.9 |
| | 2019 | 10.0 | MSCI Emerging Markets | 16.4 |
| | 2018 | 10.0 | MSCI Emerging Markets | -12.4 |
| | 2017 | 10.0 | MSCI Emerging Markets | 28.3 |
| Stock - Global | 2021 | 75.0 | MSCI All Countries World Index Custom | 20.3 |
| Stock Global | 2020 | 65.0 | MSCI Developed Markets | 13.7 |
| | 2019 | 65.0 | MSCI Developed Markets | 28.4 |
| | 2013 | | | |
| | | 65.0 | MSCI Developed Markets | -6.0 |
| | 2017 | 65.0 | MSCI Developed Markets | 19.6 |
| Fixed income - U.S. | 2021 | | Barclays Global Aggregate | -1.2 |
| | 2020 | | Barclays Global Aggregate | 5.4 |
| | 2019 | | BC Custom (NZSF) Index | 7.5 |
| | 2018 | | BC Custom (NZSF) Index | 1.6 |
| | 2017 | | BC Custom (NZSF) Index | 3.5 |
| Fixed income - Global | 2021 | 20.0 | Barclays Global Aggregate | -1.2 |
| | 2020 | 20.0 | Barclays Global Aggregate | 5.4 |
| | 2019 | 20.0 | Barclays Global Aggregate | 7.5 |
| | 2018 | 20.0 | Barclays Global Aggregate | 1.6 |
| | 2017 | 20.0 | Barclays Global Aggregate | 3.5 |
| Cash | 2021 | | NZD Cash Benchmark | 1.9 |
| | 2020 | | NZD Cash Benchmark | 0.7 |
| | 2019 | | NZD Cash Benchmark | 1.7 |
| | 2018 | | NZD Cash Benchmark | 2.0 |
| | 2017 | | NZD Cash Benchmark | 2.0 |
| Real estate ex-REITs | 2017 | | Property BM | 12.7 |
| Real estate ex-REITS | 2021 | | NZ Property Benchmark | 14.8 |
| | 2020 | | | |
| | | | NZ Property Benchmark | 20.6 |
| | 2018 | | NZ Property Benchmark | -3.1 |
| | 2017 | | NZ Property Benchmark | 11.2 |
| Infrastructure | 2021 | | Infrastructure BM | 12.0 |
| | 2020 | | Infrastructure BM | 12.8 |
| | 2019 | | Infrastructure BM | 20.6 |
| | 2018 | | Infrastructure BM | -3.9 |
| | 2017 | | Infrastructure BM | 15.1 |
| Natural resources | 2021 | | Natural Resources Benchmark | 4.8 |
| | 2020 | | Timber Benchmark | 9.0 |
| | 2019 | | Timber Benchmark | 12.7 |
| | 2018 | | Timber Benchmark | -0.6 |
| | 2017 | | Timber Benchmark | 8.3 |
| Hedge funds | 2021 | | Hedge Fund BM | 1.8 |
| 0 | 2020 | | Custom | 6.1 |
| | 2019 | | Custom | 7.8 |
| | 2018 | | Custom | 0.8 |
| | 2013 | | Custom | 4.5 |
| Drivete equity Diversified | | | | |
| Private equity - Diversified | 2021 | | Private Equity BM | 21.0 |
| | 2020 | | Private Equity Benchmark | 16.9 |
| | 2019 | | Private Equity Benchmark | 28.5 |
| | 2018 | | Private Equity Benchmark | -7.2 |
| | 2017 | | Private Equity Benchmark | 23.1 |
| Venture capital | 2021 | | Private Equity BM | 21.0 |
| Private equity - Other | 2021 | | Other Private Equity BM | 15.7 |
| | 2020 | | Private Equity Benchmark | 13.2 |
| | 2019 | | Private Equity Benchmark | 24.4 |
| | 2018 | | Private Equity Benchmark | -5.6 |
| | 2017 | | Private Equity Benchmark | 15.4 |

Appendix A Data Summary - Assets, Returns and Costs: Public Market

New Zealand Superannuation Fund

| | | | | | Cost (\$ | 5000) | | | Cost (| bps) | |
|-----------------------|------|--------------|--------|----------|----------|-------|----------|----------|--------|------|-------|
| | | Asset | Return | Internal | Base | Perf | Total | Internal | Base | Perf | Total |
| Asset Class/Style | Year | (\$millions) | % | & Other | Fees | Fees | | & Other | Fees | Fees | |
| Stock - EAFE | | | | | | | | | | | |
| Internal passive | 2021 | 388.1 | -2.60 | 967.0 | | | 967.0 | 24.9 | | | 24.9 |
| | 2020 | 26.8 | 10.70 | 767.6 | | | 767.6 | 286.4 | | | 286.4 |
| | 2019 | | | | | | | | | | |
| | 2018 | 60.7 | 11.40 | 94.0 | | | 94.0 | 15.5 | | | 15.5 |
| | 2017 | 132.8 | 21.60 | 104.0 | | | 104.0 | 7.8 | | | 7.8 |
| Internal active | 2021 | 1,170.0 | -0.50 | 2,649.0 | | | 2,649.0 | 22.6 | | | 22.6 |
| | 2020 | 1,057.0 | 17.00 | 1,957.3 | | | 1,957.3 | 18.5 | | | 18.5 |
| | 2019 | 961.5 | 34.20 | 3,645.0 | | | 3,645.0 | 37.9 | | | 37.9 |
| | 2018 | 891.9 | 4.50 | 2,852.0 | | | 2,852.0 | 32.0 | | | 32.0 |
| | 2017 | 733.6 | 20.70 | 2,496.0 | | | 2,496.0 | 34.0 | | | 34.0 |
| External active | 2021 | 956.6 | 0.20 | 707.0 | 4,006.0 | | 4,713.0 | 7.4 | 41.9 | | 49.3 |
| | 2020 | 894.1 | 16.40 | 547.8 | 3,763.6 | | 4,311.4 | 6.1 | 42.1 | | 48.2 |
| | 2019 | 827.0 | 30.50 | 605.0 | 3,451.0 | - | 4,056.0 | 7.3 | 41.7 | - | 49.0 |
| | 2018 | 683.3 | 6.40 | 436.0 | 2,897.0 | | 3,333.0 | 6.4 | 42.4 | | 48.8 |
| | 2017 | 619.2 | 18.90 | 515.0 | 2,865.0 | | 3,380.0 | 8.3 | 46.3 | | 54.6 |
| Stock - Emerging | | | | | | | | | | | |
| External passive | 2021 | 1,565.3 | -3.20 | 707.0 | 958.0 | | 1,665.0 | 4.5 | 6.1 | | 10.6 |
| | 2020 | 1,612.3 | 22.40 | 905.5 | 1,275.6 | | 2,181.1 | 5.6 | 7.9 | | 13.5 |
| | 2019 | 1,888.9 | 18.40 | 816.0 | 1,203.0 | | 2,019.0 | 4.3 | 6.4 | | 10.7 |
| | 2018 | 1,775.7 | -11.40 | 702.0 | 1,058.0 | | 1,760.0 | 4.0 | 6.0 | | 9.9 |
| | 2017 | 1,554.1 | 32.20 | 729.0 | 924.0 | | 1,653.0 | 4.7 | 5.9 | | 10.6 |
| External active | 2021 | | | | | | | | | | |
| | 2020 | | | | | | | | | | |
| | 2019 | 483.3 | 11.90 | 252.0 | 4,318.0 | - | 4,570.0 | 5.2 | 89.3 | - | 94.6 |
| | 2018 | 467.3 | -10.30 | 285.0 | 3,974.0 | | 4,259.0 | 6.1 | 85.0 | | 91.1 |
| | 2017 | 431.6 | 24.50 | 329.0 | 3,930.0 | | 4,259.0 | 7.6 | 91.1 | | 98.7 |
| Stock - Global | | | | | | | | | | | |
| Internal passive | 2021 | | | | | | | | | | |
| | 2020 | | | | | | | | | | |
| | 2019 | | | | | | | | | | |
| | 2018 | 298.3 | 0.30 | 152.0 | | | 152.0 | 5.1 | | | 5.1 |
| External passive | 2021 | 25,755.6 | 24.70 | 4,418.0 | 9,335.0 | | 13,753.0 | 1.7 | 3.6 | | 5.3 |
| | 2020 | 16,429.2 | 12.10 | 3,721.4 | 8,012.6 | | 11,734.0 | 2.3 | 4.9 | | 7.1 |
| | 2019 | 19,843.4 | 28.50 | 5,036.0 | 8,385.0 | | 13,421.0 | 2.5 | 4.2 | | 6.8 |
| | 2018 | 17,791.9 | -5.50 | 4,479.0 | 5,918.0 | | 10,397.0 | 2.5 | 3.3 | | 5.8 |
| | 2017 | 14,865.1 | 19.70 | 3,626.0 | 4,947.0 | | 8,573.0 | 2.4 | 3.3 | | 5.8 |
| Fixed income - U.S. | | | | | | | | | | | |
| Internal passive | 2021 | 23.4 | 6.00 | 314.0 | | | 314.0 | 134.2 | | | 134.2 |
| | 2020 | 25.7 | 11.20 | 261.7 | | | 261.7 | 101.8 | | | 101.8 |
| | 2019 | 27.0 | 10.00 | 91.0 | | | 91.0 | 33.7 | | | 33.7 |
| | 2018 | 28.2 | 4.10 | 72.0 | | | 72.0 | 25.5 | | | 25.5 |
| | 2017 | 29.8 | 16.10 | 81.0 | | | 81.0 | 27.2 | | | 27.2 |
| Fixed income - Global | | | | | | | | | | | |
| Internal passive | 2021 | 2,722.0 | -1.20 | 808.0 | | | 808.0 | 3.0 | | | 3.0 |
| | 2020 | 1,765.1 | 5.30 | 871.7 | | | 871.7 | 4.9 | | | 4.9 |
| | 2019 | 427.4 | 6.40 | 142.0 | | | 142.0 | 3.3 | | | 3.3 |
| | 2018 | 76.6 | 3.80 | 87.0 | | | 87.0 | 11.4 | | | 11.4 |
| External passive | 2021 | 2,728.2 | -0.90 | 515.0 | 1,275.0 | | 1,790.0 | 1.9 | 4.7 | | 6.6 |
| | 2020 | 2,013.5 | 5.20 | 674.6 | 926.8 | | 1,601.4 | 3.4 | 4.6 | | 8.0 |
| | 2019 | 3,504.7 | 7.00 | 688.0 | 1,702.0 | | 2,390.0 | 2.0 | 4.9 | | 6.8 |
| | 2018 | 3,781.0 | 1.40 | 845.0 | 1,714.0 | | 2,559.0 | 2.2 | 4.5 | | 6.8 |
| | 2017 | 3,867.7 | 3.30 | 748.0 | 1,880.0 | | 2,628.0 | 1.9 | 4.9 | | 6.8 |
| Cash | | | | | | | | | | | |
| Internal active | 2021 | 9,390.8 | 1.90 | 3,454.0 | | | 3,454.0 | 3.7 | | | 3.7 |
| | | | | | | | | | | | |

Appendix A Data Summary - Assets, Returns and Costs: Public Market

New Zealand Superannuation Fund

| | | | | | Cost | (\$000) | | Cost | (bps) | | |
|--------------------------|------|--------------|--------|----------|------|---------|---------|----------|-------|------|-------|
| | | Asset | Return | Internal | Base | Perf | Total | Internal | Base | Perf | Total |
| Asset Class/Style | Year | (\$millions) | % | & Other | Fees | Fees | | & Other | Fees | Fees | |
| Internal active (cont'd) | 2020 | 9,957.4 | 2.50 | 3,295.9 | | | 3,295.9 | 3.3 | | | 3.3 |
| | 2019 | 5,147.2 | 3.00 | 3,009.0 | | | 3,009.0 | 5.8 | | | 5.8 |
| | 2018 | 4,667.8 | 3.80 | 3,193.0 | | | 3,193.0 | 6.8 | | | 6.8 |
| | 2017 | 5,528.0 | 5.49 | 4,779.0 | | | 4,779.0 | 8.6 | | | 8.6 |

Appendix A Data Summary - Assets, Returns and Costs: Hedge Funds and Private Market

New Zealand Superannuation Fund

(Default costs are highlighted with blue shading. See page 9 for more details)

| | | | | | | | | Cost (\$000) | | |
|------------------------------|------|--------------|--------------|--------|----------|----------|----------|----------------|---------------|------------|
| | | Asset | Fee basis | Return | Internal | Base | Perf | Underlying fee | s To | tal |
| Asset Class/Style | Year | (\$millions) | (\$millions) | % | & Other | Fees | Fees | Base Pe | rf excl. perf | incl. perf |
| Hedge funds | | | | | | | | | | |
| External active | 2021 | 3,217.4 | | 6.70 | 3,130.0 | 20,099.0 | 23,895.0 | | 23,229.0 | 47,124.0 |
| | 2020 | 2,744.0 | | -2.10 | 2,678.6 | 18,816.4 | 7,019.7 | | 21,495.0 | 28,514. |
| | 2019 | 2,382.6 | | 3.50 | 2,136.0 | 18,517.0 | 7,468.0 | | 20,653.0 | 28,121. |
| | 2018 | 1,994.5 | | 4.40 | 1,590.0 | 13,986.0 | 30,557.0 | | 15,576.0 | 46,133. |
| | 2017 | 1,611.9 | | 3.80 | 1,934.0 | 15,802.0 | 13,928.0 | | 17,736.0 | 31,664. |
| Real estate ex-REITs | | | | | | | | | | |
| Internal active | 2021 | 114.1 | | 32.60 | 1,023.0 | | | | 1,023.0 | 1,023. |
| | 2020 | 67.1 | | -3.67 | 459.2 | | | | 459.2 | 459. |
| | 2019 | 148.7 | | -6.00 | 783.0 | | | | 783.0 | 783. |
| | 2018 | 49.1 | | 29.70 | 397.0 | | | | 397.0 | 397. |
| Co-investment | 2021 | 306.0 | 329.0 | 25.40 | 1,977.0 | 1,579.0 | | | 3,556.0 | 3,556. |
| | 2020 | 225.9 | 225.9 | -7.20 | 1,731.5 | 704.3 | | | 2,435.8 | 2,435. |
| LP | 2021 | 107.2 | 126.0 | 53.20 | 2,960.0 | 1,101.0 | 6,209.0 | | 4,061.0 | 10,270 |
| | 2020 | 36.5 | 55.0 | 2.60 | 543.5 | 192.4 | 678.0 | | 735.9 | 1,413 |
| | 2019 | 1.9 | 1.9 | 0.00 | 95.0 | 7.0 | 15.0 | | 102.0 | 117 |
| | 2018 | 5.2 | 5.2 | 281.70 | 234.0 | 102.0 | 754.0 | | 336.0 | 1,090 |
| | 2017 | 21.3 | 21.0 | 40.70 | 647.0 | 227.0 | 126.0 | | 874.0 | 1,000. |
| nfrastructure | | | | | | | | | | |
| Internal active | 2021 | 408.8 | | 13.70 | 683.0 | | | | 683.0 | 683. |
| | 2020 | 404.6 | | -1.60 | 454.3 | | | | 454.3 | 454 |
| | 2019 | 407.0 | | 10.60 | 549.0 | | | | 549.0 | 549 |
| | 2018 | 405.1 | | 6.40 | 856.0 | | | | 856.0 | 856 |
| | 2017 | 486.6 | | 14.30 | 1,084.0 | | | | 1,084.0 | 1,084 |
| External active | 2021 | 276.7 | 276.7 | 22.90 | 328.0 | 1,564.0 | 1,660.0 | | 1,892.0 | 3,552 |
| | 2020 | 235.2 | 235.2 | -12.80 | 318.4 | 1,245.5 | 1,905.1 | | 1,563.9 | 3,469. |
| | 2019 | 231.2 | 231.2 | 12.90 | 462.0 | 1,003.0 | 1,895.8 | | 1,465.0 | 3,360. |
| | 2018 | 690.4 | 690.4 | -6.40 | 1,687.6 | 6,570.2 | 11,012.0 | | 8,257.8 | 19,269. |
| | 2017 | 224.4 | 520.0 | 18.10 | 1,506.0 | 4,840.0 | 12,311.0 | | 6,346.0 | 18,657. |
| LP | 2021 | 217.3 | 217.3 | 3.30 | 662.0 | 1,869.0 | 256.0 | | 2,531.0 | 2,787 |
| | 2020 | 261.5 | 261.5 | 7.00 | 506.6 | 2,012.6 | 2,536.6 | | 2,519.2 | 5,055 |
| | 2019 | 254.1 | 254.1 | 6.20 | 691.0 | 2,354.0 | 1,608.0 | | 3,045.0 | 4,653. |
| | 2018 | 245.6 | 245.6 | 5.40 | 806.0 | 2,492.9 | 1,256.0 | | 3,298.9 | 4,554. |
| | 2017 | 206.9 | 205.0 | 8.60 | 788.0 | 3,183.0 | 598.0 | | 3,971.0 | 4,569 |
| Natural resources | | | | | | -, | | | -, | ., |
| Internal active | 2021 | 2,735.6 | | 6.70 | 1,608.0 | | | | 1,608.0 | 1,608 |
| | 2020 | 2,649.6 | | 2.70 | 1,558.6 | | | | 1,558.6 | 1,558 |
| | 2019 | | | -0.01 | 2,667.0 | | | | 2,667.0 | 2,667 |
| | 2018 | | | 17.60 | 1,820.0 | | | | 1,820.0 | 1,820 |
| | 2017 | | | 24.80 | 1,731.0 | | | | 1,731.0 | 1,731 |
| External active | 2021 | 297.1 | 263.0 | 26.40 | 1,824.0 | 2,441.0 | 2,079.7 | | 4,265.0 | 6,344 |
| External delive | 2021 | | 282.2 | 8.80 | 1,759.7 | 2,525.0 | 1,975.4 | | 4,284.7 | 6,260 |
| | 2020 | | 282.2 | 19.90 | 1,312.0 | 2,525.0 | 1,973.4 | | 3,877.0 | 5,855 |
| | 2019 | | 737.3 | 10.60 | 2,293.0 | 5,776.0 | 1,548.0 | | 8,069.0 | 9,617 |
| | 2018 | 612.8 | 609.0 | 12.70 | 2,2330.0 | 5,297.0 | 5,086.2 | | 7,627.0 | 12,713 |
| Private equity - Diversified | 2017 | 012.0 | 005.0 | 12.70 | 2,330.0 | 5,237.0 | 3,000.2 | | 7,027.0 | 12,713 |
| Co-investment | 2021 | 13.9 | 13.9 | | 620.0 | | | | 620.0 | 620 |
| LP | 2021 | 334.0 | 449.0 | 14.60 | 4,999.0 | 7,762.0 | 3,913.0 | | 12,761.0 | 16,674 |
| LP | 2021 | | | | | | | | | - |
| | | | 439.7 | 26.20 | 4,614.5 | 6,404.0 | 1,302.8 | | 11,018.5 | 12,321 |
| | 2019 | | 370.0 | 19.00 | 2,038.0 | 5,889.0 | 729.0 | | 7,927.0 | 8,656 |
| | 2018 | | 397.4 | 14.10 | 1,292.0 | 6,153.0 | 3,868.4 | | 7,445.0 | 11,313 |
| | 2017 | 195.9 | 195.0 | 19.00 | 1,088.0 | 5,933.0 | 2,775.0 | 460.4 | 7,021.0 | 9,796 |
| Fund of funds | | 11.0 | 11.0 | 34.10 | 881.0 | 107.0 | 107.9 | | 1,157.4 | 1,540 |
| | 2020 | | 13.8 | 21.10 | 840.7 | 225.0 | 91.1 | | 265.0 1,282.4 | 1,638 |
| | 2019 | 18.9 | 18.6 | 2.30 | 300.0 | 367.0 | - | - | - 667.0 | 667 |

Appendix A Data Summary - Assets, Returns and Costs: Hedge Funds and Private Market New Zealand Superannuation Fund

(Default costs are highlighted with blue shading. See page 9 for more details)

| | | | | | | | (| Cost (\$000) | | | |
|------------------------|------|--------------|--------------|--------|----------|----------|---------|--------------|---------|------------|------------|
| | | Asset | Fee basis | Return | Internal | Base | Perf | Underlyi | ng fees | Tot | :al |
| Asset Class/Style | Year | (\$millions) | (\$millions) | % | & Other | Fees | Fees | Base | Perf | excl. perf | incl. perf |
| Fund of funds (cont'd) | 2018 | 23.9 | 24.0 | 29.20 | 203.0 | 547.0 | 4.7 | 374.4 | 442.2 | 1,124.4 | 1,571.3 |
| | 2017 | 30.7 | 31.0 | 12.20 | 71.0 | 645.0 | 2.0 | 486.7 | 561.8 | 1,202.7 | 1,766.5 |
| Venture capital | | | | | | | | | | | |
| Co-investment | 2021 | 2.9 | 2.9 | -0.10 | 317.0 | | | | | 317.0 | 317.0 |
| LP | 2021 | 0.6 | 0.6 | | 304.0 | 10.6 | 16.0 | | | 314.6 | 330.6 |
| Private equity - Other | | | | | | | | | | | |
| Internal active | 2021 | 1,789.0 | | 14.70 | 5,022.0 | | | | | 5,022.0 | 5,022.0 |
| | 2020 | 1,823.1 | | -4.30 | 6,218.9 | | | | | 6,218.9 | 6,218.9 |
| | 2019 | 1,824.3 | | 14.70 | 4,422.0 | | | | | 4,422.0 | 4,422.0 |
| | 2018 | 1,660.0 | | 12.20 | 4,699.0 | | | | | 4,699.0 | 4,699.0 |
| | 2017 | 1,579.3 | | 7.10 | 3,594.0 | | | | | 3,594.0 | 3,594.0 |
| Co-investment | 2021 | 1,718.7 | 1,782.5 | 13.20 | 3,631.0 | 15,013.0 | | | | 18,644.0 | 18,644.0 |
| | 2020 | 1,481.8 | 1,481.8 | 2.40 | 3,435.1 | 11,541.6 | | | | 14,976.7 | 14,976.7 |
| | 2019 | 1,217.8 | 1,217.8 | 6.30 | 2,002.0 | 14,044.0 | | | | 16,046.0 | 16,046.0 |
| LP | 2021 | | | | | | | | | | |
| | 2020 | | | | | | | | | | |
| | 2019 | | | | | | | | | | |
| | 2018 | 706.8 | 1,183.1 | 24.80 | 783.8 | 6,986.2 | 1,652.0 | | | 7,770.0 | 9,422.0 |
| | 2017 | 579.0 | 850.0 | 4.60 | 704.0 | 5,756.0 | (48.0) | | | 6,460.0 | 6,412.0 |

1. External Active' style is alternatively named 'Fund (Evergreen, Core)' on the survey. This category typically includes core funds having perpetual or undefined lifetimes and operated by an external manager who invests in opportunities where a large part of expected return is income or yield. They are often described as core or core+ investments. Include funds-of-one and separately managed accounts (SMAs) if they are operated by an external manager.

2. LP' style is alternatively named 'Fund (LP, Value Add)' on the survey. This category typically includes value-add or opportunistic funds having a pre-defined term and a GP/LP structure. Typically, the investment period is less than 12 years. They are operated by an external manager who invests in opportunities where a large part of the expected return is capital gains due to repositioning or redevelopment.

Appendix A Data Summary - Costs in bps: Hedge Funds and Private Market

New Zealand Superannuation Fund

(Default costs are highlighted with blue shading. See page 9 for more details)

| | | | | Cos | t on NAV | (bps) | | | | | Cost o | on fee ba | sis (bps) | | |
|------------------------------|------|----------|-------|--------------|----------|---------|----------------|----------------|----------|-------|--------------|-----------|-----------|------------|----------|
| | | Internal | Base | Perf | Underlyi | ng fees | То | tal | Internal | Base | Perf | Underly | ving fees | То | tal |
| Asset Class/Style | Year | & Other | Fees | Fees | Base | Perf | excl. perf | incl. perf | & Other | Fees | Fees | Base | Perf | excl. perf | incl. pe |
| Hedge funds | | | | | | | | | | | | | | | |
| External active | 2021 | 9.7 | 62.5 | 74.3 | | | 72.2 | 146.5 | 9.7 | 62.5 | 74.3 | | | 72.2 | 146. |
| | 2020 | 9.8 | 68.6 | 25.6 | | | 78.3 | 103.9 | 9.8 | 68.6 | 25.6 | | | 78.3 | 103. |
| | 2019 | 9.0 | 77.7 | 31.3 | | | 86.7 | 118.0 | 9.0 | 77.7 | 31.3 | | | 86.7 | 118. |
| | 2018 | 8.0 | 70.1 | 153.2 | | | 78.1 | 231.3 | 8.0 | 70.1 | 153.2 | | | 78.1 | 231. |
| | 2017 | 12.0 | 98.0 | 86.4 | | | 110.0 | 196.4 | 12.0 | 98.0 | 86.4 | | | 110.0 | 196.4 |
| Real estate ex-REITs | | | | | | | | | | | | | | | |
| Internal active | 2021 | 89.7 | | | | | 89.7 | 89.7 | 89.7 | | | | | 89.7 | 89. |
| | 2020 | 68.4 | | | | | 68.4 | 68.4 | 68.4 | | | | | 68.4 | 68. |
| | 2019 | 52.6 | | | | | 52.6 | 52.6 | 52.6 | | | | | 52.6 | 52. |
| | 2018 | 80.9 | | | | | 80.9 | 80.9 | 80.9 | | | | | 80.9 | 80. |
| Co-investment | | 64.6 | 51.6 | | | | 116.2 | 116.2 | 60.1 | 48.0 | | | | 108.1 | 108. |
| co investment | 2021 | 76.6 | 31.2 | | | | 107.8 | 107.8 | 76.6 | 31.2 | | | | 100.1 | 100. |
| LP | 2020 | 276.1 | 102.7 | 579.2 | | | 378.8 | 958.0 | 234.9 | 87.4 | 492.8 | | | 322.3 | 815. |
| LP | | | | | | | | | | | | | | | |
| | 2020 | 148.9 | 52.7 | 185.8 | | | 201.6 | 387.4 | 98.8 | 35.0 | 123.3 | | | 133.8 | 257. |
| | 2019 | 500.0 | 36.8 | 79.0 | | | 536.8 | 615.8 | 500.0 | 36.8 | 79.0 | | | 536.8 | 615. |
| | 2018 | 450.0 | 196.2 | 1,450.0 | | | 646.2 | 2,096.2 | 450.0 | 196.2 | 1,450.0 | | | 646.2 | 2,096. |
| • | 2017 | 303.8 | 106.6 | 59.2 | | | 410.3 | 469.5 | 308.1 | 108.1 | 60.0 | | | 416.2 | 476. |
| nfrastructure | | | | | | | | | | | | | | | |
| Internal active | 2021 | 16.7 | | | | | 16.7 | 16.7 | 16.7 | | | | | 16.7 | 16. |
| | 2020 | 11.2 | | | | | 11.2 | 11.2 | 11.2 | | | | | 11.2 | 11. |
| | 2019 | 13.5 | | | | | 13.5 | 13.5 | 13.5 | | | | | 13.5 | 13. |
| | 2018 | 21.1 | | | | | 21.1 | 21.1 | 21.1 | | | | | 21.1 | 21. |
| | 2017 | 22.3 | | | | | 22.3 | 22.3 | 22.3 | | | | | 22.3 | 22. |
| External active | 2021 | 11.9 | 56.5 | 60.0 | | | 68.4 | 128.4 | 11.9 | 56.5 | 60.0 | | | 68.4 | 128. |
| | 2020 | 13.5 | 53.0 | 81.0 | | | 66.5 | 147.5 | 13.5 | 53.0 | 81.0 | | | 66.5 | 147. |
| | 2019 | 20.0 | 43.4 | 82.0 | | | 63.4 | 145.4 | 20.0 | 43.4 | 82.0 | | | 63.4 | 145.4 |
| | 2018 | 24.4 | 95.2 | 159.5 | | | 119.6 | 279.1 | 24.4 | 95.2 | 159.5 | | | 119.6 | 279.3 |
| | 2017 | 67.1 | 215.7 | 548.6 | | | 282.8 | 831.4 | 29.0 | 93.1 | 236.8 | | | 122.0 | 358.8 |
| LP | 2021 | 30.5 | 86.0 | 11.8 | | | 116.5 | 128.2 | 30.5 | 86.0 | 11.8 | | | 116.5 | 128. |
| | 2020 | 19.4 | 77.0 | 97.0 | | | 96.3 | 193.3 | 19.4 | 77.0 | 97.0 | | | 96.3 | 193. |
| | 2019 | 27.2 | 92.6 | 63.3 | | | 119.8 | 183.1 | 27.2 | 92.6 | 63.3 | | | 119.8 | 183. |
| | 2015 | 32.8 | 101.5 | 51.1 | | | 134.3 | 185.5 | 32.8 | 101.5 | 51.1 | | | 134.3 | 185. |
| | | | | | | | | | | | | | | | |
| NI-1 | 2017 | 38.1 | 153.8 | 28.9 | | | 191.9 | 220.8 | 38.4 | 155.3 | 29.2 | | | 193.7 | 222.9 |
| Natural resources | 2024 | 5.0 | | | | | F 0 | 5.0 | | | | | | 5.0 | |
| Internal active | | 5.9 | | | | | 5.9 | 5.9 | 5.9 | | | | | 5.9 | 5.9 |
| | 2020 | 5.9 | | | | | 5.9 | 5.9 | 5.9 | | | | | 5.9 | 5.9 |
| | 2019 | | | | | | 10.7 | 10.7 | 10.7 | | | | | 10.7 | 10. |
| | 2018 | | | | | | 9.7 | 9.7 | 9.7 | | | | | 9.7 | 9. |
| | 2017 | 10.6 | | | | | 10.6 | 10.6 | 10.6 | | | | | 10.6 | 10.0 |
| External active | | 61.4 | 82.2 | 70.0 | | | 143.6 | 213.6 | 69.4 | 92.8 | 79.1 | | | 162.2 | 241.2 |
| | 2020 | 62.4 | 89.5 | 70.0 | | | 151.8 | 221.8 | 62.4 | 89.5 | 70.0 | | | 151.8 | 221.8 |
| | 2019 | 46.4 | 90.8 | 70.0 | | | 137.2 | 207.2 | 46.4 | 90.8 | 70.0 | | | 137.2 | 207. |
| | 2018 | 31.1 | 78.3 | 21.0 | | | 109.4 | 130.4 | 31.1 | 78.3 | 21.0 | | | 109.4 | 130.4 |
| | 2017 | 38.0 | 86.4 | 83.0 | | | 124.5 | 207.5 | 38.3 | 87.0 | 83.5 | | | 125.2 | 208.8 |
| Private equity - Diversified | | | | | | | | | | | | | | | |
| Co-investment | 2021 | 446.0 | | | | | 446.0 | 446.0 | 446.0 | | | | | 446.0 | 446. |
| LP | 2021 | | 232.4 | 117.2 | | | 382.1 | 499.2 | 111.3 | 172.9 | 87.1 | | | 284.2 | 371. |
| Li | 2021 | | 210.1 | 42.7 | | | 361.5 | 404.2 | 104.9 | 145.6 | 29.6 | | | 250.6 | 280. |
| | 2020 | 87.0 | 251.5 | 42.7 31.1 | | | 301.5 338.5 | 404.2 369.6 | 55.1 | 145.6 | 29.6 19.7 | | | 250.6 | 280. |
| | | | | | | | | | | | | | | | |
| | 2018 | 61.8 | 294.3 | 185.0 | | | 356.0 | 541.0 | 32.5 | 154.8 | 97.3 | | | 187.3 | 284. |
| | 2017 | 55.5 | 302.9 | 141.7 | 455 | | 358.4 | 500.1 | 55.8 | 304.3 | 142.3 | | | 360.1 | 502.4 |
| Fund of funds | | | 97.2 | 98.0 | 153.9 | 250.0 | 1,051.2 | 1,399.2 | 800.9 | 97.3 | 98.1 | 154.0 | 250.2 | 1,052.2 | 1,400. |
| | | 609.2 | 163.0 | 66.0 | 157.0 | 192.0 | 929.2 | 1,187.2 | 609.2 | 163.0 | 66.0 | 157.0 | 192.0 | 929.2 | 1,187. |
| | 2019 | 158.7 | 194.2 | - | - | - | 352.9 | 352.9 | 161.3 | 197.3 | - | - | - | 358.6 | 358. |

Appendix A Data Summary - Costs in bps: Hedge Funds and Private Market

New Zealand Superannuation Fund

(Default costs are highlighted with blue shading. See page 9 for more details)

| | | | | Cos | t on NAV | ' (bps) | | | | | Cost o | on fee ba | sis (bps) | | |
|------------------------|------|----------|-------|-------|----------|----------|------------|------------|----------|-------|--------|-----------|-----------|------------|------------|
| | | Internal | Base | Perf | Underly | ing fees | То | tal | Internal | Base | Perf | Underly | ing fees | To | tal |
| Asset Class/Style | Year | & Other | Fees | Fees | Base | Perf | excl. perf | incl. perf | & Other | Fees | Fees | Base | Perf | excl. perf | incl. perf |
| Fund of funds (cont'd) | 2018 | 84.9 | 228.9 | 2.0 | 156.7 | 185.0 | 470.5 | 657.4 | 84.6 | 227.9 | 2.0 | 156.0 | 184.2 | 468.5 | 654.7 |
| | 2017 | 23.1 | 210.1 | 0.7 | 158.5 | 183.0 | 391.8 | 575.4 | 22.9 | 208.1 | 0.6 | 157.0 | 181.2 | 388.0 | 569.8 |
| Venture capital | | | | | | | | | | | | | | | |
| Co-investment | 2021 | 1,112.3 | | | | | 1,112.3 | 1,112.3 | 1,112.3 | | | | | 1,112.3 | 1,112.3 |
| LP | 2021 | 4,750.0 | 165.0 | 250.0 | | | 4,915.0 | 5,165.0 | 4,750.0 | 165.0 | 250.0 | | | 4,915.0 | 5,165.0 |
| Private equity - Other | | | | | | | | | | | | | | | |
| Internal active | 2021 | 28.1 | | | | | 28.1 | 28.1 | 28.1 | | | | | 28.1 | 28.1 |
| | 2020 | 34.1 | | | | | 34.1 | 34.1 | 34.1 | | | | | 34.1 | 34.1 |
| | 2019 | 24.2 | | | | | 24.2 | 24.2 | 24.2 | | | | | 24.2 | 24.2 |
| | 2018 | 28.3 | | | | | 28.3 | 28.3 | 28.3 | | | | | 28.3 | 28.3 |
| | 2017 | 22.8 | | | | | 22.8 | 22.8 | 22.8 | | | | | 22.8 | 22.8 |
| Co-investment | 2021 | 21.1 | 87.4 | | | | 108.5 | 108.5 | 20.4 | 84.2 | | | | 104.6 | 104.6 |
| | 2020 | 23.2 | 77.9 | | | | 101.1 | 101.1 | 23.2 | 77.9 | | | | 101.1 | 101.1 |
| | 2019 | 16.4 | 115.3 | | | | 131.8 | 131.8 | 16.4 | 115.3 | | | | 131.8 | 131.8 |
| LP | 2021 | | | | | | | | | | | | | | |
| | 2020 | | | | | | | | | | | | | | |
| | 2019 | | | | | | | | | | | | | | |
| | 2018 | 11.1 | 98.8 | 23.4 | | | 109.9 | 133.3 | 6.6 | 59.0 | 14.0 | | | 65.7 | 79.6 |
| | 2017 | 12.2 | 99.4 | (0.8) | | | 111.6 | 110.7 | 8.3 | 67.7 | (0.6) | | | 76.0 | 75.4 |

Appendix A - Data Summary: Oversight, Custodial and Other Costs

| Oversight, Custo | dial and Oth | er Costs | |
|---|--------------|----------|-------|
| | | 000s | bps |
| Oversight of the fund assets ¹ | 2021 | 14,014.0 | 2.4bp |
| | 2020 | 12,307.4 | 2.7bp |
| | 2019 | 18,511.0 | 4.3bp |
| | 2018 | 16,626.0 | 4.2bp |
| | 2017 | 15,508.0 | 4.4bp |
| Custodial total | 2021 | 5,510.0 | 1.0bp |
| | 2020 | 6,979.8 | 1.5bp |
| | 2019 | 6,234.0 | 1.4bp |
| | 2018 | 6,465.0 | 1.6bp |
| | 2017 | 6,019.0 | 1.7bp |
| Audit | 2021 | 612.0 | 0.1bp |
| | 2020 | 596.0 | 0.1bp |
| | 2019 | 487.0 | 0.1bp |
| | 2018 | 488.0 | 0.1bp |
| | 2017 | 424.0 | 0.1bp |
| Total | 2021 | 20,136.0 | 3.5bp |
| | 2020 | 19,883.2 | 4.3bp |
| | 2019 | 25,232.0 | 5.9bp |
| | 2018 | 23,579.0 | 6.0bp |
| | 2017 | 21,951.0 | 6.2bp |

New Zealand Superannuation Fund

| Summary of All Asset | t Managen | nent Costs | |
|------------------------------------|-----------|------------|--------|
| | | 000s | bps |
| Investment Management Costs | 2021 | 148,361.0 | 25.6bp |
| | 2020 | 114,369.8 | 24.8bp |
| | 2019 | 113,598.0 | 26.4bp |
| | 2018 | 128,467.1 | 32.7bp |
| | 2017 | 108,109.7 | 30.4bp |
| Oversight, Custodial & Other Costs | 2021 | 20,136.0 | 3.5bp |
| | 2020 | 19,883.2 | 4.3bp |
| | 2019 | 25,232.0 | 5.9bp |
| | 2018 | 23,579.0 | 6.0bp |
| | 2017 | 21,951.0 | 6.2bp |
| Total | 2021 | 168,497.0 | 29.1bp |
| | 2020 | 134,252.9 | 29.1bp |
| | 2019 | 138,830.0 | 32.2bp |
| | 2018 | 152,046.1 | 38.7bp |
| | 2017 | 130,060.7 | 36.6bp |

1. Oversight includes the salaries and benefits of executives and their staff responsible for overseeing the entire fund or multiple asset classes and the fees / salaries of the board or investment committee. All costs associated with the above including fees / salaries, travel, director's insurance and attributed overhead should be included.

Appendix A - Data Summary: Overlays

New Zealand Superannuation Fund

| Overlays | | Internal | | | | | External | | | | | | | | | |
|-----------------|------|----------|--------|------------|---------|---------|----------|----------|--------|---------|--------|--------|--------|--------|---------|----------|
| | | Notional | Market | Profit/ | | % of | | Notional | Market | Profit/ | Base | Perf. | Over- | | % of | |
| | | amount | value | Loss | Cost | Notion. | Duration | amount | value | Loss | fees | fees | sight | Total | Notion. | Duration |
| | | (mils) | (mils) | (000s) | (000s) | (bps) | (years) | (mils) | (mils) | (000s) | (000s) | (000s) | (000s) | (000s) | (bps) | (years) |
| Currency Hedge | 2021 | 42,643.1 | 479.5 | | 389.0 | 0.1 | | | | | | | | | | |
| | 2020 | 33,616.0 | 257.2 | | 321.6 | 0.1 | | | | | | | | | | |
| Rebalancing/ | 2021 | 11,604.3 | 476.9 | | 3,252.0 | 2.8 | | | | | | | | | | |
| Passive Beta | 2020 | 12,018.0 | 797.1 | | 3,319.8 | 2.8 | | | | | | | | | | |
| Policy tilt TAA | 2021 | | 561.1 | 37,360.6 | 6,366.0 | | | | | | | | | | | |
| | 2020 | | 656.4 | 215,916.0 | 5,108.6 | | | | | | | | | | | |
| Long/Short | 2021 | | 156.1 | 34,800.7 | 1,032.0 | | | | | | | | | | | |
| | 2020 | | 151.4 | 35,468.7 | 738.5 | | | | | | | | | | | |
| Other Overlay | 2021 | 146.6 | -72.4 | 32,988.6 | 1,630.0 | 111.2 | | | | | | | | | | |
| | 2020 | 250.0 | -97.0 | -128,990.9 | 1,876.4 | 75.1 | | | | | | | | | | |

Appendix A - Data Summary: Comments and defaults

As discussed with you during the data confirmation process, the following defaults and footnotes are applicable to your data:

• 2021 - Infrastructure - Evergreen: A default of 60 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2021 - Natural resources - Evergreen: A default of 70 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2021 - Private equity - Diversified - FoFs: A default of 98 bps (on NAV) was applied to the fund of funds performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2021 - Private equity - Diversified - FoFs: A default of 154 bps (on amount fees are based on) was applied to the fund of funds underlying base fee to enable comparisons of the total cost of different implementation styles.

• 2021 - Private equity - Diversified - FoFs: A default of 250 bps (on NAV) was applied to the fund of funds underlying performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2021 - Venture capital - LP: A default of 165 bps was applied to the LP base fee because it was not provided.

• 2021 - Venture capital - LP: A default of 250 bps (on NAV) was applied to the LP performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2020 - Infrastructure - Evergreen: A default of 81 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2020 - Infrastructure - LP: A default of 97 bps (on NAV) was applied to the LP performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2020 - Natural resources - Evergreen: A default of 70 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2020 - Private equity - Diversified - FoFs: A default of 66 bps (on NAV) was applied to the fund of funds performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2020 - Private equity - Diversified - FoFs: A default of 157 bps (on amount fees are based on) was applied to the fund of funds underlying base fee to enable comparisons of the total cost of different implementation styles.

• 2020 - Private equity - Diversified - FoFs: A default of 192 bps (on NAV) was applied to the fund of funds underlying performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2019 - Real estate ex-REITs - LP: A default of 79 bps (on NAV) was applied to the LP performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2019 - Infrastructure - Evergreen: A default of 82 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2019 - Natural resources - Evergreen: A default of 70 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2018 - Private equity - Diversified - LP: A default of 185 bps (on NAV) was applied to the LP performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2018 - Private equity - Diversified - FoFs: A default of 156 bps (on amount fees are based on) was applied to the fund of funds underlying base fee to enable comparisons of the total cost of different implementation styles.

• 2018 - Private equity - Diversified - FoFs: A default of 185 bps (on NAV) was applied to the fund of funds underlying performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2017 - Natural resources - Evergreen: A default of 83 bps (on NAV) was applied to the evergreen performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

• 2017 - Private equity - Diversified - FoFs: A default of 157 bps (on amount fees are based on) was applied to the fund of funds underlying base fee to enable comparisons of the total cost of different implementation styles.

• 2017 - Private equity - Diversified - FoFs: A default of 183 bps (on NAV) was applied to the fund of funds underlying performance fee to enable comparisons of the total cost of different implementation styles. This default is not included in your total fund cost or in benchmark analysis.

Appendix B - Currency conversion

New Zealand Superannuation Fund

All currency amounts have been converted to New Zealand dollar using Purchasing Power Parity figures per the OECD¹. The table below shows the foreign exchange rates for the past 5 years.

| Currency conversion table | | | | | | | | | | |
|------------------------------|-------|-------|-------|-------|-------|--|--|--|--|--|
| | 2021 | 2020 | 2019 | 2018 | 2017 | | | | | |
| United States Dollars - USD* | 1.430 | 1.459 | 1.489 | 1.450 | 1.474 | | | | | |
| Canada Dollars - CAD | 1.147 | 1.218 | 1.193 | 1.163 | 1.179 | | | | | |
| Euro - EUR* | 2.072 | 2.052 | 2.084 | 2.007 | 1.972 | | | | | |
| Sweden Kronor - SEK | 0.164 | 0.164 | 0.165 | 0.160 | 0.166 | | | | | |
| United Kingdom Pounds - GBP | 2.104 | 2.037 | 2.115 | 2.033 | 2.068 | | | | | |
| Australia Dollars - AUD | 0.956 | 0.998 | 1.026 | 0.995 | 0.986 | | | | | |
| New Zealand Dollars - NZD | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | | | | | |

1. Source OECD website.

* USD - Some participating Asia-Pacific funds report holdings and performance in USD.

EUR - Participating funds from Denmark and Norway report holdings and performance in Euros.

Appendix C - Data quality

The value of the information contained in these reports is only as good as the quality of the data received. CEM's procedures for checking and improving the data include the following.

Improved survey clarity

Twenty years of feedback from survey participants has led to improved definitions and survey clarity. In addition to immediate feedback from participants, CEM has hosted user workshops to solicit additional feedback and to resolve issues, such as trade-offs between more information and effort on the part of participants.

Computer and desktop verification

Survey responses are compared to norms for the survey universe and to each sponsor's prior year data when available. This typically results in questions generated by our online survey engine as well as additional follow-up to clarify responses or with additional questions.

In addition to these procedures, data quality continues to improve for the following reasons:

Learning curve

This is CEMs 31st year of gathering this data and experience is teaching the firm and the participants how to do a better job.

Growing universe

As our universe of respondents continues to increase in size, so does our confidence in the results as unbiased errors tend to average themselves out.

Any suggestions on how to futher improve data quality are welcome.

Currency Conversions

For reports where either the peer group or report universe includes funds from multiple countries, we have converted the returns back to the base currency of the fund we prepared the report for. For example, for a Euro zone fund with peers from the U.S. we converted U.S. returns to Euro based on the currency return for the year using December 31 spot rates.

Appendix D - Glossary of terms

Average cost

- Calculated by dividing actual annual costs by the average of beginning and end-of-year holdings. If beginning-of-year holdings are not available, they are estimated using end-of-year holdings before the effect of this year's return on investment.

Benchmark return

- Rate of return on a portfolio of investable assets (such as the S&P500) designated as the benchmark portfolio against which the fund measures its own performance for that asset class.

F statistics

- Measure of the statistical significance of the regression coefficients taken as a group. Generally, regression equations with 5 coefficients and sample sizes greater than 20 are statistically significant if its F statistic is greater than 3.

Global TAA

- Fully funded segregated asset pool dedicated to active asset allocation.

Impact coefficient

- Estimate of the impact on the dependent variable in a regression of a change in the value of a given explanatory variable

Level of significance

- Degree to which sample data explains the universe from which they are extracted.

N-year peers

- Subset of peer group that have participated in our study for at least the consecutive n years.

Oversight of the fund

- Resources devoted to the oversight of the fund.

Overlay

- Derivative based program (unfunded other than margin requirements), designed to enhance total portfolio return (such as a tactical asset allocation program) or to achieve some specific mandate such as currency hedging.

Passive proportion

 Proportion of assets managed passively, i.e., indexed to broad capital market benchmarks or dedicated to replicate market benchmarks.

Policy mix

- Reflects long-term policy or target asset weights. Policy asset mix is often established by a fund's investment committee or board and is determined by such long term considerations as liability structure, risk tolerance and long term capital markets prospects.

Policy return

- The return you would have earned if you had passively implemented your policy mix decision through your benchmark portfolios. Your policy return equals the sum of your policy weights multiplied by your asset class benchmarks for each asset class.

R squared (coefficient of determination)

- The percentage of the differences in the dependent variable explained by the regression equation. For example, an R squared of 1 means 100% of the differences are explained and an R squared of 0 means that none of the differences are explained.

Value added

- the difference between your total actual return and your policy return. It is a measure of actual value produced over what could have been earned passively.