

TITLE:

Monthly Performance and Portfolio Report – January 2018

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EVENT | PRESENTATION:

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Overview

■ The Fund returned 2.65% in January 2018, bringing the 1 year return to 21.55%. Over the FY to January the Fund has returned \$35 million in excess of the passive Reference Portfolio. As at 31 January 2018 the Fund was worth \$39.06 billion.

| | As at 31 January 2018 (unaudited) |
|--|--|
| Fund size | \$39.06 billion |
| Value of NZ investments | \$5.4 billion or 14.2% of investments* |
| Return since inception (30 September 2003) | 10.66% p.a. |
| Last 10 years | 10.59% p.a. |
| Last 5 years | 15.33% p.a. |
| Last 3 years | 13.48% p.a. |
| Last 12 months | 21.55% |
| January 2018 | 2.65% |

Because of its weighting to growth assets, the Fund can experience large short-term movements. As a long-term investor we have a greater-than-average ability to withstand this volatility. Shifts in value from month to month must be seen in the context of the Fund's long-term purpose and performance.

Fund returns are unaudited and calculated before NZ tax and after costs. We consider tax paid as a return to the Crown.

^{*} The value given for NZ investments excludes cash and foreign exchange hedging instruments.



Performance summary

- The Fund measures its performance in two ways:
 - relative to the NZ 90 day Treasury Bill return; and
 - relative to a passive <u>Reference Portfolio</u> benchmark.

| Performance as at 31 January 2018 | January 2018 | Last 12 months | Last 3 years p.a. | Last 5 years p.a. | Last 10 years p.a. | Since inception p.a. |
|------------------------------------|-----------------|-------------------|----------------------|----------------------|-----------------------|-------------------------|
| Actual Returns | 2.65% | 21.55% | 13.48% | 15.33% | 10.59% | 10.66% |
| Reference Portfolio Return | 2.95% | 19.61% | 11.10% | 12.61% | 8.66% | 9.26% |
| Treasury Bill return | 0.14% | 1.72% | 2.28% | 2.47% | 3.05% | 4.12% |
| Long-term performance expectation* | 0.36% | 4.42% | 4.94% | 5.08% | 5.60% | 6.63% |

^{*}Given the investment risk of the Fund, over the long-term (rolling 20 year periods) we expect to exceed the New Zealand Treasury Bill return by at least 2.7% p.a. (prior to 1 July 2015, 2.5% p.a.)

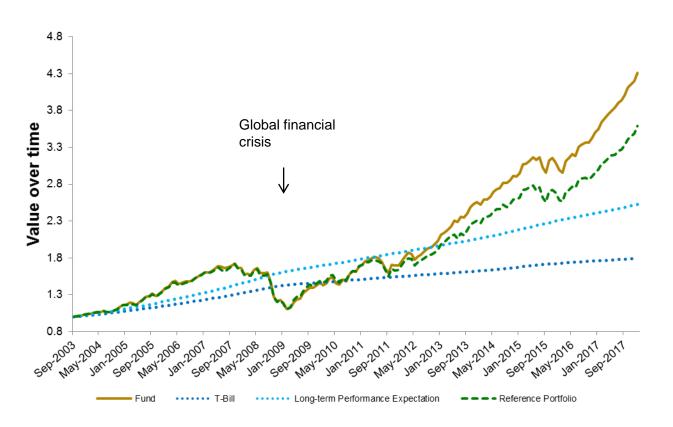
For further information:

- Full list of monthly Fund returns
- Previous monthly reports



Performance since inception

This graph shows what has happened to the first dollar invested in the Fund over time.



Since inception the Guardians have added \$23.1 billion to the Fund, compared to the <u>Treasury</u> Bill return.

Over the same period, as illustrated by the gap between the brown and green lines, the Guardians' active investment strategies have added an estimated \$7.0 billion in value to the Fund, compared to the passive Reference Portfolio benchmark.



Performance since inception

■ The Fund's long-term performance expectation is that it will beat the <u>Treasury</u> Bill return by at least 2.7% (over rolling 20 year periods). Since inception, the Fund has exceeded the Treasury Bill return by 6.53% p.a.

| Performance as at 31 January 2018 | Since inception (30 September 2003) |
|--|--|
| Actual Fund return | 10.66% p.a. |
| | |
| NZ Treasury Bill return | 4.12% p.a. |
| Net Return (actual Fund return minus NZ Treasury Bill return) | 6.53% p.a. |
| Estimated \$ earned relative to NZ Treasury Bills | \$23.080 billion |
| | |
| Reference Portfolio return | 9.26% p.a. |
| Value added by active investment (actual Fund return minus Reference | |
| Portfolio return) | 1.40% p.a. |
| Estimated \$ earned relative to Reference Portfolio | \$ 7.034 billion |



Fund size breakdown

| | January 2018 | Last 12 months | Last 3 years | Last 5 years | Last 10 years | Since inception |
|--|-----------------|-------------------|------------------|------------------|------------------|--------------------|
| Contributions received | \$0.07 billion | \$0.14 billion | \$0.14 billion | \$0.14 billion | \$3.52 billion | \$15.02 billion |
| Returns (after fees and foreign tax, and before NZ tax) | \$1.08 billion | \$6.95 billion | \$12.95 billion | \$20.88 billion | \$27.16 billion | \$30.32 billion |
| NZ tax (paid) / received* | \$0 billion | \$(1.17) billion | \$(1.82) billion | \$(3.75) billion | \$(4.90) billion | \$(6.25) billion |
| Other movements** | \$0 billion | \$(0.01) billion | \$(0.06) billion | \$(0.02) billion | \$0.03 billion | \$(0.03) billion |
| Closing Fund balance as at 31 January 2018 | \$39.06 billion | | | | | |

^{*} Tax 'received' covers any instances of refunds for overpayment of tax

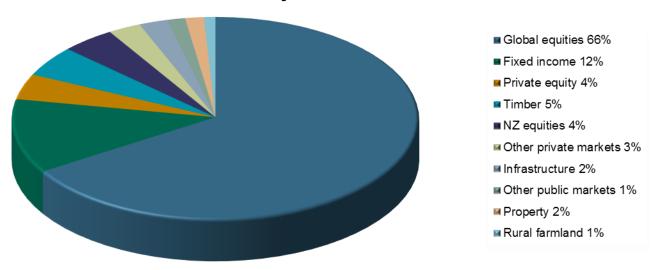
^{**} Other movements relate to transactions other than tax paid or received e.g. tax expense, movements in reserves.



Asset class exposures

This graph shows the Fund's economic exposures as a percentage of Fund value (prior to the impact of any strategic tilting positions). For further information on how the Fund's capital is allocated and our strategic tilting activities see www.nzsuperfund.co.nz/how-we-invest.

Asset class exposures as at 31/01/18





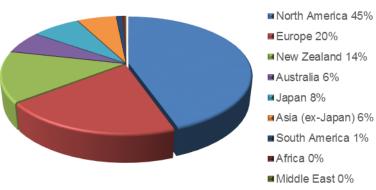
Where we invest

These graphs illustrate the Fund's investments by geographic region.

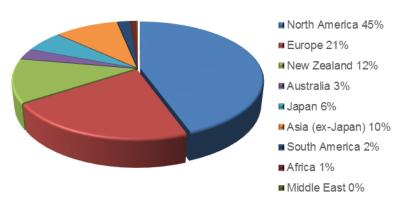
The left-hand analysis breaks down 'investments', as categorised in the statutory accounts, by their **value**, excluding foreign exchange hedging instruments such as FX contracts and cross currency swaps, plus investments in rural and forest land.

The right-hand analysis breaks down the Fund as a whole by economic **exposure**, again, excluding hedging instruments, as well as cash; collateral held to back derivative positions; and market neutral investments (e.g. arbitrage trades or hedge funds).





Investments by economic exposure as at 31/01/2018





Largest equity holdings as at 31/01/2018

| NZ listed equities | Value \$NZm | % of Fund | International listed equities | Value \$NZm | % of Fund |
|--------------------------------|-------------|-----------|-------------------------------|-------------|-----------|
| Metlifecare | 260.5 | 0.7% | Apple | 342.2 | 0.9% |
| Fisher & Paykel Healthcare | 183.9 | 0.5% | Alphabet | 292.1 | 0.7% |
| Auckland International Airport | 143.5 | 0.4% | Microsoft | 276.1 | 0.7% |
| Spark New Zealand | 117.8 | 0.3% | Amazon.com | 233.1 | 0.6% |
| Fletcher Building | 94.6 | 0.2% | Facebook | 185.2 | 0.5% |
| Meridian Energy | 92.9 | 0.2% | JPMorgan Chase & Co | 170.0 | 0.4% |
| Contact Energy | 89.1 | 0.2% | Johnson & Johnson | 167.6 | 0.4% |
| Ryman Healthcare | 71.1 | 0.2% | Bank of America | 133.9 | 0.3% |
| Summerset Group Holdings | 65.1 | 0.2% | Wells Fargo & Co | 129.9 | 0.3% |
| Z Energy | 62.0 | 0.2% | Samsung Electronics Co | 118.5 | 0.3% |

^{*} A full list of the Fund's equity holdings is published annually: see www.nzsuperfund.co.nz/publications/annual-equity-listings.



Substantial Security Holdings

■ A Substantial Security Holder (SSH) is a person with a relevant interest in 5% or more of the total voting securities of a public issuer. This table sets out the companies in which the Fund or related entities were Substantial Security Holders as at 31 January 2018.

| Date last SSH filing made | Security name | Percentage holding at date of filing | Exchange |
|---------------------------|--------------------------|--|-------------|
| 26-Oct-17 | Summerset Group Holdings | 5.0 | New Zealand |
| 3-Oct-17 | Metro Performance Glass | 7.3 | New Zealand |
| 23-Mar-17 | New Zealand King Salmon | 7.5 | New Zealand |
| 3-Nov-14 | Metlifecare | 19.9 | New Zealand |



News

- Media Statement <u>Super Fund returns 19.8% for 2017 calendar year</u>
- Media Statement <u>Acting Chief Executive Officer Announced</u>
- The Guardian <u>Investing \$20tn to change the world (Adrian Orr quoted)</u>
- Asian Investor <u>Sovereign funds face up to cyber attack risks</u>
- Investment Magazine An insourcing and outsourcing mix for the middle office
- Video Del Hart, Head of External Investments & Partnerships, <u>How we select</u> <u>investment managers</u>